

INTERIM REPORT

January–March 2013



Sustainable use of
Earth's natural resources

Outotec

APRIL 26, 2013

INTERIM REPORT JANUARY-MARCH 2013

Continued growth in order intake and sales

January-March 2013 in brief (2012 corresponding period):

- Order intake: EUR 491.1 (425.4) million, +15%
- Order backlog: EUR 1,938.9 (1,991.8) million, -3%
- Sales: EUR 502.9 (410.4) million, +23%
- Services sales: EUR 103.8 (89.5) million, +16%
- Operating profit from business operations¹⁾: EUR 35.0 (30.6) million, +14%

Financial guidance for 2013 reiterated

Based on the strong order backlog, current market outlook and customer tendering activity, the management expects that in 2013:

- Sales will be approximately EUR 2.1-2.3 billion, and
- Operating profit margin from business operations¹⁾ will be approximately 9.5-10.5%

¹⁾ Excluding one-time items and purchase price allocations (PPA) amortizations

Summary of key figures

	Q1 2013	Q1 2012	Last 12 months	Q1-Q4 2012
Sales, EUR million	502.9	410.4	2,179.9	2,087.4
Gross margin, %	19.1	21.4	20.3	20.8
Operating profit from business operations, EUR million	35.0	30.6	198.1	193.8
Operating profit from business operations, %	7.0	7.5	9.1	9.3
Operating profit, EUR million	31.7	27.6	188.4	184.3
Operating profit, %	6.3	6.7	8.6	8.8
Profit before taxes, EUR million	29.9	27.7	181.9	179.7
Net cash from operating activities, EUR million	-33.6	9.9	33.6	77.1
Net interest-bearing debt at the end of the period, EUR million	-218.4	-334.2	-218.4	-264.7
Gearing at the end of period, %	-49.4	-89.1	-49.4	-56.0
Working capital at the end of the period, EUR million	-148.7	-257.0	-148.7	-191.3
Return on investment, %	19.9	25.3	35.0	37.0
Return on equity, %	18.6	20.1	31.7	29.4
Order backlog at the end of the period, EUR million	1,938.9	1,991.8	1,938.9	1,947.1
Order intake, EUR million	491.1	425.4	2,150.2	2,084.4
Personnel, average for the period	4,825	4,020	4,657	4,456
Earnings per share, EUR	0.12	0.11	0.72	0.70

President and CEO Pertti Korhonen:

“The overall market activity and the demand for Outotec’s technologies and services continued solid during the first quarter. Thanks to our competitive offering, global market reach and solid project execution, we succeeded in growing both our order intake and sales from the comparison period. The total value of unannounced orders, which generally are less than EUR 10 million, was at all time high and services sales grew in line with our strategy. Operating profit increased from the comparison period, the slightly lower operating profit percentage is mainly attributable to normal quarterly profit recognition fluctuations of project business. Our strong order backlog gave us a good start to the year.

Highlights in the first quarter included the long term operation and maintenance contract with Russian Copper Company’s Mikheevsky concentrator, the order for a renewable energy solution for a bio-ethanol facility in the USA, the contract for the delivery of iron ore pelletizing technology in China and the acquisition of Scanalyse, a software technology company providing process equipment condition and performance monitoring services.

After the recovery since mid 2012, uncertainties regarding global macro economy have increased again during recent weeks. This with the recent years’ cost overruns in large greenfield mining projects is driving the mining and metal companies to reduce their investment risks and to focus on increasing capacity and efficiency of their existing operations. As a result, investments are currently shifting from large greenfield projects to brownfield modernization and capacity enhancements. These trends are likely to slow down the CAPEX market and large greenfield projects in short term - but at the same time - customers’ changed purchasing criteria create new opportunities for Outotec.

Outotec’s business outlook for 2013 is solid, despite the macroeconomic uncertainties and the changes in the market dynamics. We have a large and active sales funnel, including also a healthy number of large prospects. Our research centers continue to operate at full capacity making tests, feasibility studies and process development for our customers’ new investments. Predictability of investment costs and time schedules together with performance guarantees are becoming increasingly important for our customers - resonating well with Outotec’s value proposition. In addition, we believe that environmental investments will further increase as governments are paying more and more attention to the necessity of sustainable development, also in developing markets.

AMENDMENT IN REPORTING STANDARD AND FREE SHARE ISSUE (SPLIT)

From January 1, 2013, Outotec adopted the amendments to IAS 19 (revised) Employee benefits. The most significant changes relate to the accounting for defined benefit obligations and plan assets. The amendments require the recognition of changes in benefit obligations and in fair value of plan assets when they occur. The restated comparison period's figures are presented in this Interim Report's notes section.

The shares issued in the free share issue (split) approved by Outotec's AGM on March 26, 2013, were entered in the share register on April 2, 2013. The total amount of Outotec's shares increased to 183,121,492 as shareholders were issued with three new shares for each old share. The new shares became subject to public trading as of April 3, 2013. Share based key figures have been restated to reflect the increased number of shares.

CHANGES IN DISCLOSURE PROCEDURE

Outotec Oyj is adopting a new disclosure procedure in accordance with the Standard 5.2b of the Finnish Financial Supervision Authority (valid from January 1, 2011). This is a summary of Outotec's January-March 2013 Interim Report and the complete report with tables is available as a pdf file attachment to this stock exchange release. > [The complete report as pdf](#)

FURTHER INFORMATION

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FINANCIAL REPORTING SCHEDULE IN 2013

- Interim Report for January-June 2013: July 31
- Interim Report for January-September 2013: October 30 (according to the new segment reporting structure published on April 9, 2013)

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INTERIM REPORT JANUARY-MARCH 2013

OPERATING ENVIRONMENT

The demand for Outotec's solutions continued at a good level during the first quarter of 2013 despite many mining companies announced their revised CAPEX plans. Since the end of 2012, metal prices have somewhat weakened reflecting global macroeconomic uncertainty. Customers continued to seek ways of cutting their operational costs through optimization of their existing capacity. The market for copper, gold, sulfuric acid, and aluminum solutions was active but more subdued in zinc and nickel. There has been continued interest and demand for alternative and renewable energy solutions but low energy prices and uncertainties in regulation continued to impact decision-making in some countries. The competitive landscape, availability of project financing and pricing environment remained relatively unchanged. However, local legislation, tighter environmental permitting and the complexity of financing packages slowed down sales negotiations in some markets.

ORDER INTAKE

Order intake in the reporting period totaled EUR 491.1¹⁾ (425.4) million, up 15% from the comparison period. Calculated with the comparison period's foreign exchange rates, the order intake would have been 2% higher. The increase was due to received orders related to renewable energy, ferrous technology and services contracts. Services order intake totaled EUR 133.5 (110.0) million, up 21% from the comparison period. Orders from Europe including the CIS, Middle East and Africa (EMEA) represented 53%, Americas 25% and Asia Pacific 21% of the total order intake.

Published orders in the first quarter:

Project	Customer	Project location	Value, EUR million	BA	Expected delivery time
Gas cleaning plant to iron ore pellet plant	LKAB	Sweden	approx. 38 (Q4/2012)	ELE	2014
Operation and maintenance of copper concentrator	ZAO Mikheevsky GOK	Russia	over 140	Services	split between 2014-2018
Renewable energy solution for a bio-ethanol facility	n/a	USA	n/a (Q4/2012)	ELE	Q1/2014
Grinding mills to a copper mine	First Quantum Minerals Ltd	Zambia	approx. 15	NFE	2014

¹⁾ Q1/2013 order intake includes two renewable energy orders (Turkey and Switzerland) which were announced in 2012, approximately EUR 85 million.

ORDER BACKLOG

The order backlog at the end of the reporting period was EUR 1,938.9 (1,991.8) million, down 3% from the comparison period. Services represented EUR 218.0 (208.1) million of the total order backlog. At the end of the reporting period, Outotec had 40 projects with an order backlog value in excess of EUR 10 million, accounting for 70% of the total backlog. Based on the quarter-end project evaluation, management estimates that roughly 67% (approximately EUR 1,300 million) of the March-end order backlog value will be delivered in 2013 and the rest in 2014 and beyond.

SALES AND FINANCIAL RESULT

Sales and financial result EUR million	Q1 2013	Q1 2012	Last 12 months	Q1-Q4 2012
Sales	502.9	410.4	2,179.9	2,087.4
Services sales ¹⁾	103.8	89.5	490.3	476.0
Share of Services sales, %	20.6	21.8	22.5	22.8
Gross margin, %	19.1	21.4	20.3	20.8
Operating profit from business operations	35.0	30.6	198.1	193.8
- one-time items	-0.0	-0.1	3.1	3.0 ⁴⁾
- PPA amortization ²⁾	-3.3	-3.0	-12.8	-12.5
Reported operating profit	31.7	27.6	188.4	184.3
FX impact ³⁾	1.4	-0.0	3.5	2.1
Operating profit, %	6.3	6.7	8.6	8.8
- from business operations, %	7.0	7.5	9.1	9.3

¹⁾ Included in the sales figures of the three reporting segments

²⁾ In 2013, the estimated total impact for PPA amortizations from acquisitions is approximately EUR 13 million

³⁾ Unrealized and realized exchange impacts related to currency forward contracts

⁴⁾ One-time items in 2012 totaled a gain of EUR 3.0 million including acquisition related costs of EUR 2.7 million, restructuring related costs of EUR 0.6 million and the positive impact of EUR 6.3 million reduction from EPI earn-out payment liability of EUR 8.8 million.

All in all, Outotec's project deliveries progressed in line with planned schedules. The sales growth resulted from successful project execution from the strong year-end order backlog especially in the ferrous business area and growth of services business. Sales from EMEA (incl. the CIS) represented 53%, Americas 33% and Asia Pacific 14% of the total sales. Calculated with the comparison period's foreign exchange rates sales would have been 1% higher.

The service sales growth resulted from acquisitions completed in the last quarter of 2012, further penetration to the installed base as well as solid customer demand for services.

The operating profit in the reporting period improved due to higher sales. In the reporting period there were considerably fewer project completions than in the comparison period and no license income. The sales mix and fixed costs' increase of EUR 5.9 million from the comparison period impacted the operating profit. Unrealized and realized exchange gains related to currency forward contracts in the reporting period were EUR 1.4 (-0.0) million. The impact of PPA amortizations in the reporting period was EUR 3.3 (3.0) million. One-time items related to acquisitions were EUR -0.0 (-0.1) million.

Fixed costs in the reporting period were EUR 66.1 (60.2) million. The cost increase was primarily due to growth in personnel, investments in R&D activities, acquisitions as well as expansion of the sales and marketing network.

Profit before taxes in the reporting period was EUR 29.9 (27.7) million. It included net finance expenses of EUR 1.7 (income 0.2) million. The increase from the comparison period was primarily due to the valuation of financial hedges as well as lower cash position and related lower interest income. Net profit for the reporting period was EUR 21.3 (19.3) million. Taxes totaled EUR 8.6 (8.4) million. Earnings per share were EUR 0.12 (0.11).

BALANCE SHEET, FINANCING AND CASH FLOW

Balance sheet, financing and cash flow EUR million	Q1 2013	Q1 2012	Last 12 months	Q1-Q4 2012
Net cash from operating activities	-33.6	9.9	33.6	77.1
Net interest-bearing debt at the end of the period	-218.4	-334.2	-218.4	-264.7
Equity at the end of the period	442.2	375.3	442.2	472.7
Equity-to-assets ratio at the end of the period, %	33.1	35.9	33.1	37.1
Gearing at the end of the period, %	-49.4	-89.1	-49.4	-56.0
Working capital at the end of the period	-148.7	-257.0	-148.7	-191.3
Return on investment, %	19.9	25.3	35.0	37.0
Return on equity, %	18.6	20.1	31.7	29.4
Earnings per share, EUR	0.12	0.11	0.72	0.70

The consolidated balance sheet total was EUR 1,631.5 (1,438.6) million at the end of the reporting period. The equity to shareholders of the parent company was EUR 441.0 (374.1) million, representing EUR 2.44 (2.05) per share.

The reporting period's net cash flow from operating activities declined from the comparison period due to increased working capital and paid taxes. The increase in working capital from the comparison period resulted from the timing of project related payments and fewer advance payments. The advance and milestone payments at the end of the reporting period were EUR 296.8 (391.8) million, representing a decrease of 24% from the comparison period. The advance and milestone payments paid to subcontractors at the end of the reporting period were EUR 54.8 (27.9) million.

At the end of the reporting period, Outotec's cash and cash equivalents totaled EUR 325.1 (December 31, 2012: 358.6) million. Cash and cash equivalents was affected by cash outflow relating to the acquisition of EUR 10.2 (4.8) million and cash inflow from emissions of Finnish short term certificates of deposits totaling EUR 15.0 (0.0) million. The company invests its excess cash in short term money market instruments such as bank deposits and corporate commercial certificates of deposit.

Outotec's financing structure and liquidity was good. Net interest-bearing debt at the end of the reporting period was EUR -218.4 (-334.2) million. Outotec's equity-to-assets ratio was 33.1 (35.9)%. The company's capital expenditure in the reporting period was EUR 18.4 (14.0) million including mainly acquisition as well as investments in R&D related equipment.

Outotec's return on equity for the reporting period was 18.6 (20.1)%, and the return on investment was 19.9 (25.3)%.

At the end of the reporting period, guarantees for commercial commitments, including advance payment guarantees issued by the parent and other Group companies were EUR 573.5 (507.0) million.

CORPORATE STRUCTURE

On March 19, 2013, Outotec completed the acquisition of an Australian-based Scanalyse Holdings Pty Ltd. Scanalyse is a software technology company that provides services in process equipment condition and performance monitoring. The transaction was announced on February 28, 2013. The acquisition price was not disclosed. Scanalyse has developed proprietary computer analysis of spatial laser scan data. These analysis services used for optimizing the performance of production process have quickly gained acceptance in the minerals processing industry in Australia and other mining countries. Scanalyse has 36 employees, with sales of a few million euros in 2012. Outotec expects to significantly increase the sales of these services worldwide.

In 2013, the estimated total impact for PPA amortizations from acquisitions is approximately EUR 13 million.

RESEARCH AND TECHNOLOGY DEVELOPMENT

In the reporting period, Outotec's research and technology development expenses totaled EUR 11.6 (9.1) million, an increase of 28% from the comparison period and representing 2.3 (2.2)% of sales. Outotec filed 13 (12) new priority applications, and 39 (55) new national patents were granted. At the end of the reporting period, Outotec had 650 patent families, including a total of 5,955 national patents or patent applications.

Product launches in the reporting period

HPGR technology

Outotec has broadened its scope of delivery with the High-Pressure Grinding Roll (HPGR) grinding technology. Outotec entered into an exclusive cooperation agreement with Köppern GmbH & Co for the manufacture and supply of Outotec branded HPGR machines as part of Outotec's process solutions. Köppern's HPGR will complement Outotec's comminution technologies and services and strengthen Outotec's market position.

Larox® PF series

The third generation automatic pressure filter series PF 12 and 15 have been launched to complete the Outotec Larox PF product family. The PF 12 and 15 series follow the launch of the world's largest pressure filter, the PF 180. The PF 12 and 15 series feature harmonized structures and updated advanced automation.

EIT development and commercialization

Electrical Impedance Tomography (EIT) technology was acquired from Numcore in spring 2012. EIT has gone through a rapid development process and commercialization phases in Outotec and, as a result, two new products for flotation applications will be launched in 2013 – Outotec® LevelSense and Outotec® FrothControl. The first commercial pilot installations are already up and running with promising results.

On-line light element slurry analyzer

Outotec has launched a new Courier® family analyzer model that enables on-line analysis of light elements in mineral slurry. The Outotec Courier® 8 SL is based on Laser-Induced Breakdown Spectroscopy (LIBS) technology and is able to measure both light and heavy elements in mineral slurry. The analyzer allows the light element impurity content in the concentrate to be optimized while maintaining the best possible recovery. Applications for the new analyzer include iron ore concentrates, pellet plants, serpentinized nickel ore concentrators, laterite nickel ore and zinc, sulfide gold and phosphate concentrators.

SUSTAINABILITY

Outotec's approach to sustainability is defined in the company's mission, strategy, values, corporate responsibility policy, and management system documents. Outotec's most significant impact on sustainability occurs indirectly through its customers' operations. "Sustainable use of Earth's natural resources" is the mission the company works towards achieving, in cooperation with the customers. According to its core value "committed to sustainability", Outotec intends to incorporate sustainability into all aspects of its operations, comprising the social, economic and environmental elements of sustainability.

On March 25, 2013, Outotec published its sustainability report 2012. Key achievements in 2012 include a comprehensive Code of Conduct, new long term targets set for the sustainability work and a high proportion 89% (2011: 87%) of environmental goods and services (EGS) in the 2012 order intake.

In January, Outotec was ranked 12th in The Global 100 list of the world's most sustainable companies by Corporate Knights. Overall, The Global 100 drew companies from 22 countries on six continents and this was the first time Outotec was included in the index. Corporate Knights media and investment research company has screened all global mid and large cap listed companies for The Global 100 list. Of these 4,000 companies, the 350 most sustainable were selected for further analysis, measuring their performance against 12 indicators.

PERSONNEL

At the end of the reporting period, Outotec had a total of 4,858 (4,123) employees. Personnel were primarily recruited for service business and project implementation. Acquisitions increased personnel by 36 in the reporting period. Outotec had on average 4,825 (4,020) employees. The average number of personnel grew by 805 over the comparison period, which supports overall business growth objectives. Temporary personnel accounted for approximately 8 (11)% of the total number of employees.

Personnel by region	March 31, 2013	March 31, 2012	Change %	December 31, 2012
EMEA (including CIS)	2,717	2,422	12	2,642
Americas	1,328	1,093	22	1,400
Asia Pacific	813	608	34	763
Total	4,858	4,123	18	4,805

At the end of the reporting period, the company had, in addition to its own personnel, 666 (729) full-time equivalent, contracted professionals working in project execution. The number of contracted workers at any given time changes with the active project mix and project commissioning, local legislation and regulations as well as seasonal fluctuations.

In the reporting period, salaries and other employee benefits totaled EUR 96.7 (80.1) million. The increase from the comparison period was due to personnel additions, wage inflation and wage increases.

CHANGES IN TOP MANAGEMENT

On January 24, 2013, Outotec announced the appointment of Ms Nina Kiviranta as General Counsel and member of the Executive Board as of March 18, 2013.

SHARE-BASED INCENTIVE PROGRAM 2013-2015

On January 16, 2013, Outotec announced that the Board of Directors has decided to adopt a new share-based incentive program for the company's key personnel. The program comprises three earning periods: the calendar years 2013, 2014 and 2015. The Board of Directors determines on an annual basis the maximum amount of shares to be allocated in each calendar year, participants in the program, the amount of the maximum reward for each individual, the earning criteria and the targets established for them. Detailed information about the program is in the notes section of this Interim Report on page 31.

RESOLUTIONS OF THE 2013 ANNUAL GENERAL MEETING

Outotec Oyj's Annual General Meeting (AGM) was held on March 26, 2013, in Helsinki, Finland.

Financial Statements

The AGM approved the parent company and the consolidated Financial Statements, and discharged the members of the Board of Directors and the President and CEO from liability for the financial year 2012.

Dividend

The AGM decided that a dividend of EUR 1.20 per share be paid for the financial year ended on December 31, 2012 (the dividend of EUR 54.9 (April 11, 2012: 38.9) million was paid on April 16, 2013).

The Board of Directors

The AGM decided on the number of Board members, including the Chairman and Vice Chairman, to be seven (7). Ms. Eija Ailasmaa, Mr. Tapani Järvinen, Mr. Hannu Linnoinen, Mr. Timo Ritakallio and Mr. Chaim (Poju) Zabłudowicz were re-elected as members of the Board of Directors. Dr. Matti Alahuhta and Ms. Anja Korhonen were elected as new Board members for the term expiring at the end of the next AGM. Further, the AGM elected Dr. Matti Alahuhta as the Chairman of the Board of Directors.

The AGM confirmed the annual remunerations to the Board members as follows: EUR 72,000 for the Chairman of the Board of Directors and EUR 36,000 for each of the other members of the Board of Directors, as well as an additional EUR 12,000 for both the Vice Chairman of the Board, and the Chairman of the Audit Committee; and that the members of the Board each be paid EUR 600 for attendance at each Board and committee meeting as well as reimbursement for direct costs arising from Board work.

Of the annual remuneration, 60% would be paid in cash and 40% in the form of Outotec Oyj shares, which would be acquired for the members from the stock exchange, within one week upon the AGM 2013 date, in amounts corresponding to EUR 28,800 for the Chairman, EUR 19,200 for the Vice Chairman and Chairman of the Audit Committee each, and EUR 14,400 for each of the other members. The part of the annual fee payable in cash corresponds to the approximate sum necessary for the payment of the income taxes on the remunerations and would be paid no later than April 30, 2013. The annual fees shall encompass the full term of office of the Board of Directors.

Auditors

Public Accountants PricewaterhouseCoopers Oy, was re-elected as the company's auditor.

Free share issue (split)

The AGM resolved to give a free share issue (split) as follows:

- Three new shares were issued for each existing share in accordance with shareholders' pre-emptive rights, altogether 137,341,119 new shares were issued.
- Each shareholder, who was registered on the record date on Tuesday, April 2, 2013, in the shareholders' register of the company, was entitled to receive shares on the basis of the free share issue (split).
- The new shares were registered on Tuesday, April 2, 2013. The new shares generated shareholder rights as of the said date. No dividend decided upon by the AGM was paid to the new shares for the year 2012.

The free share issue (split) was executed in the book-entry system and required no actions from the shareholders. The free share issue (split) did not affect the company's share capital or capital structure.

Board's authorizations

The AGM authorized the Board of Directors to resolve upon the repurchase of the company's own shares as follows:

- The company may repurchase the maximum number of 18,312,148 shares using free equity and deviating from the shareholders' pre-emptive rights to the shares, provided that the number of own shares held by the company will not exceed ten (10) percent of all shares of the company.
- The shares are to be repurchased in public trading at the NASDAQ OMX Helsinki at the price established in the trading at the time of acquisition.

The authorization shall be in force until the next AGM.

The AGM authorized the Board of Directors to resolve upon issuance of shares and other special rights entitling to shares as follows:

- The authorization includes the right to issue new shares, distribute own shares held by the company, and the right to issue special rights referred to in Chapter 10, Section 1 of the Companies Act.
- The total number of new shares to be issued and own shares held by the company to be distributed under the authorization may not exceed 18,312,148 shares. The Board of Directors may deviate from the shareholders' pre-emptive subscription rights.
- The Board of Directors is entitled to decide on the terms of the share issue.

The authorization shall be in force until the next AGM.

The AGM further authorized the Board of Directors to donate an aggregate amount of EUR 100,000 to non-profit purposes or to universities. The authorization shall be in force until December 31, 2013.

The Board has not executed these authorizations as of April 26, 2013.

Shareholders' Nomination Board

The Annual General Meeting decided to establish a permanent Shareholders' Nomination Board. Its duties consist of successor candidate search, preparation and presentation of member candidates, and remuneration matters. The Nomination Board consists of the three biggest shareholders, and the Chairman of the Board of Directors.

Board's assembly meeting

In its assembly meeting the Board of Directors elected Timo Ritakallio as the Vice Chairman of the Board of Directors. In addition, the Board elected Anja Korhonen, Hannu Linnoinen, Timo Ritakallio and Chaim (Poju) Zabłudowicz as members of the Audit and Risk Committee. Hannu Linnoinen acts as the Chairman of the Audit and Risk Committee.

Eija Ailasmaa, Matti Alahuhta and Tapani Järvinen will act as members of the Human Capital Committee with Matti Alahuhta as the Chairman of the Committee.

CHANGES IN SHARE HOLDINGS

On March 20, 2013, holdings of Solidium Oy (business code 2245475-9) in shares of Outotec Oyj (OTE1V) exceeded 10% and were 4,592,373 shares, which represents 10.03% of the share capital and votes in the company.

SHORT TERM RISKS AND UNCERTAINTIES

Outotec's global business operations are subject to various political, economic, and social conditions. In the current economic environment, conditions may rapidly change and have a negative impact on the availability and conditions of financing for Outotec's customers as well as create delays and changes in order placement and execution. Services sales may fluctuate depending on customers' capacity utilization rates. Outotec may operate in politically unstable areas where potential economic sanctions or trade restrictions may cause project delays and cancellations or even prevent Outotec's business operations.

As part of its overall project delivery, Outotec often gives process performance guarantees and takes liabilities for the warranty period defects. Projects in Outotec's order backlog may contain risks related to delivery, quality, functionality or costs. Large turnkey projects may involve more risks, due to their complex scope, long delivery times, and contractual liabilities. Operation and maintenance service contracts may include risks related to performance, personnel, and working capital. In order to manage these risks, Outotec has developed close management of both the project itself but, in particular, the supply chain. Outotec aims to mitigate project risks through contract management, advance and milestone payments and in some cases gradual booking of orders in the backlog according to actual project progress. According to standard practice, all unfinished projects are evaluated quarterly and provisions for performance guarantees and warranty period guarantees are updated.

Outotec follows the percentage of completion method for project revenue and profit recognition. Based on project time schedules, management estimates the revenues to be recognized from the order backlog for the calendar year. As a result, deviations in project time schedules may have an impact on the company's financial projections. Quarterly and annual financial results may also fluctuate due to changes in the sales mix and the relative share of Services, changes in foreign exchange rates, timing of new orders, license income associated to certain technologies, and project completions. The nature of international business, different interpretations of international and local tax rules and regulations may cause additional direct or indirect taxes for Outotec, thus reducing the company's net result.

Outotec's business model is primarily based on customer advance and milestone payments as well as on-demand guarantees issued by Outotec's relationship banks. Securing the continuity of Outotec's business operations and supporting the strategic objectives requires that the company has sufficient funding available under all circumstances. Cash held by the company is primarily invested in short term bank deposits and in Finnish corporate short term certificates of deposit. Outotec's customers and subcontractors may experience financial difficulties and a lack of financing may result in project and payment delays or credit losses.

Currency fluctuations may create volatility in profitability. Approximately 60% of Outotec's total cash flow was denominated in euros. The rest is divided among various currencies, including the US dollar, Australian dollar, Brazilian real, Canadian dollar, and South African rand. The weight of any given currency in new projects can substantially fluctuate, but most cash-flow-related risks are hedged over the short term and long term. Natural hedging is used as widely as possible and the remaining open foreign exchange exposures related to committed cash flows are fully hedged using primarily forward agreements.

The most relevant risks related to Outotec's business are presented in more detail at the company's website www.outotec.com.

LEGAL DISPUTES

On January 24, 2013, Outotec submitted an application for summons against Outokumpu Oyj in a patent dispute regarding a new invention in ferroalloys technology.

EVENTS AFTER THE REPORTING PERIOD

On April 2, 2013, a total of 137,341,119 new shares issued in the free share issue (split) decided by Outotec Oyj's AGM on March 26, 2013, were entered in the Trade Register. The shares in the free share issue (split) were given in proportion to the shareholders' holdings so that three new shares were issued for each existing share. The total number of Outotec Oyj's shares after the share issue is 183,121,492. The free share issue (split) did not affect the company's share capital or capital structure.

On April 9, 2013, Outotec announced changes in its operational structure, segment reporting and Executive Board effective from July 1, 2013. > [Read more from the stock exchange release](#)

On April 11, 2013, Outotec announced an agreement with Baotou Steel International Economic & Trading Co. Ltd on the design and delivery of an indurating furnace for a new iron ore pelletizing plant to be built in China. The contract price was not disclosed, but deliveries with a similar scope are typically worth approximately EUR 30 million. The order has been booked in Outotec's first quarter 2013 order intake.

On April 24, 2013, Outotec announced a collaboration with OAO Severstal, Kemira and Lahti Region Development LADEC Ltd in the area of establishing the Industrial Waters Excellence Center IWEC to address issues related to industrial water consumption in Russia.

On April 25, 2013, Outotec announced the signing of a contract with various Industrias Peñoles' mines ("Grupo Peñoles") for the delivery of grinding mills and filters for three new concentrators to be built in Mexico in the next years. The contract value is approximately EUR 30 million, and the order has been booked in Outotec's first quarter 2013 order intake.

MARKET OUTLOOK

Recent weakening of metal prices reflects again increased uncertainty in the global economy. This with the recent years' cost overruns in large greenfield mining projects is causing the mining and metal companies to seek ways to reduce their investment risks and focus on increasing the capacity of their existing operations as well as reducing operating costs. As a result, the industry CAPEX is currently shifting from large greenfield projects to brownfield modernization and capacity enhancements and the progress of large greenfield projects is likely to be slower. These trends will slow down the CAPEX market in short term but also create favorable opportunities for Outotec's life cycle solutions which provide the best return on the customer's investment with predictable cost, time to market, and process performance reducing the overall risks of the investment. There are significant differences in the market sentiment between countries and metals.

Overall demand for alternative energy solutions is growing, but in many countries current low energy prices and the lack of local regulations are slowing down the investments. The need for waste-to-energy solutions, where several raw materials can be used to create energy for solving a local waste problem, is increasing globally.

The mid-to-long term overall market outlook for minerals and metals as well as alternative energy and industrial water treatment is positive due to the favorable global megatrends. Project financing continues to be available for good projects and interest rate levels are expected to stay low. In minerals and metals processing, new investments are needed, as current production capacity and ongoing investments in new capacity are not sufficient to fulfill long term demand. In addition, declining ore grades and more complex ores require investments in capacity and advanced technology to enable sufficient recovery of metals. Tightening environmental regulations, increasing energy efficiency requirements and the scarcity of fresh water also increase the need for sustainable technology. Many developing economies are investing in domestic production capacity in order to capture more value from their natural resources. All in all, industrial companies are increasingly focusing on the social and environmental impacts of their operations and this increases the demand for sustainable processing technologies.

FINANCIAL GUIDANCE FOR 2013 REITERATED

Based on the strong order backlog, current market outlook and customer tendering activity, the management expects that in 2013:

- Sales will be approximately EUR 2.1-2.3 billion, and
- Operating profit margin from business operations¹⁾ will be approximately 9.5-10.5%

¹⁾ *Excluding one-time items and purchase price allocations (PPA) amortizations*

Espoo, April 26, 2013

Outotec Oyj
Board of Directors

INTERIM FINANCIAL STATEMENTS (unaudited)

Consolidated Statement of Comprehensive Income

EUR million	Q1 2013	Q1 2012	Q1-Q4 2012
Sales	502.9	410.4	2,087.4
Cost of sales	-406.8	-322.6	-1,653.9
Gross profit	96.0	87.8	433.6
Other income	2.1	0.1	9.3
Selling and marketing expenses	-24.8	-23.7	-103.1
Administrative expenses	-29.7	-27.5	-110.0
Research and development expenses	-11.6	-9.1	-41.6
Other expenses	-0.3	-0.2	-3.6
Share of results of associated companies	0.0	-0.1	-0.3
Operating profit	31.7	27.6	184.3
Finance income and expenses			
Interest income and expenses	0.5	1.9	5.1
Market price gains and losses	-0.9	0.3	-2.6
Other finance income and expenses	-1.3	-2.0	-7.0
Net finance income	-1.7	0.2	-4.6
Profit before income taxes	29.9	27.7	179.7
Income tax expenses	-8.6	-8.4	-51.9
Profit for the period	21.3	19.3	127.8
Other comprehensive income			
Exchange differences on translating foreign operations	6.7	-1.2	-0.6
Cash flow hedges	-4.4	1.7	9.4
Actuarial losses on defined benefit pension plans	-0.1	-2.0	-8.1
Available for sale financial assets	0.0	0.1	-0.1
Income tax relating to components of other comprehensive income	0.0	0.1	1.9
Other comprehensive income for the period	2.3	-1.4	2.5
Total comprehensive income for the period	23.5	17.9	130.2
Profit for the period attributable to:			
Equity holders of the parent company	21.3	19.3	127.8
Non-controlling interest	-	-	-
Total comprehensive income for the period attributable to:			
Equity holders of the parent company	23.5	17.9	130.2
Non-controlling interest	-	-	-
Earnings per share for profit attributable to the equity holders of the parent company:			
Basic earnings per share, EUR	0.12	0.11	0.70
Diluted earnings per share, EUR	0.12	0.11	0.70

All figures in the tables have been rounded and consequently the sum of individual figures may deviate from the sum presented. Key figures have been calculated using exact figures.

Condensed Consolidated Statement of Financial Position EUR million	March 31, 2013	March 31, 2012	December 31, 2012
ASSETS			
Non-current assets			
Intangible assets	347.5	291.6	335.0
Property, plant and equipment	77.4	63.4	75.3
Deferred tax asset	63.1	52.6	57.1
Non-current financial assets			
Interest-bearing	4.2	2.5	3.8
Non interest-bearing	1.1	2.7	2.4
Total non-current assets	493.4	412.8	473.6
Current assets			
Inventories ¹⁾	193.2	158.4	180.8
Current financial assets			
Interest-bearing	0.2	1.7	0.2
Non interest-bearing	619.7	470.4	619.7
Cash and cash equivalents	325.1	395.3	358.6
Total current assets	1,138.2	1,025.8	1,159.3
TOTAL ASSETS	1,631.5	1,438.6	1,632.9
EQUITY AND LIABILITIES			
Equity			
Equity attributable to the equity holders of the parent company	441.0	374.1	471.5
Non-controlling interest	1.2	1.2	1.2
Total equity	442.2	375.3	472.7
Non-current liabilities			
Interest-bearing	74.1	48.2	74.3
Non interest-bearing	119.3	107.6	118.3
Total non-current liabilities	193.4	155.7	192.6
Current liabilities			
Interest-bearing	37.0	17.1	23.6
Non interest-bearing			
Advances received ²⁾	296.8	391.8	358.8
Other non interest-bearing liabilities	662.1	498.6	585.1
Total current liabilities	995.9	907.5	967.6
Total liabilities	1,189.3	1,063.2	1,160.2
TOTAL EQUITY AND LIABILITIES	1,631.5	1,438.6	1,632.9

¹⁾ Of which advances paid for inventories amounted to EUR 54.8 million at March 31, 2013 (March 31, 2012: EUR 27.9 million, December 31, 2012: EUR 46.4 million).

²⁾ Gross advances received before percentage of completion revenue recognition amounted to EUR 1,716.5 million at March 31, 2013 (March 31, 2012: EUR 1,536.4 million, December 31, 2012: EUR 1,672.1 million).

Condensed Consolidated Statement of Cash Flows	Q1	Q1	Q1-Q4
EUR million	2013	2012	2012
Cash flows from operating activities			
Profit for the period	21.3	19.3	127.8
Adjustments for			
Depreciation and amortization	8.9	7.4	31.4
Other adjustments	5.4	8.6	64.4
Increase (-) in working capital	-48.1	-19.7	-93.0
Interest received	1.2	2.5	7.4
Interest paid	-0.5	-0.3	-2.4
Income tax paid	-21.8	-7.9	-58.4
Net cash from operating activities	-33.6	9.9	77.1
Purchases of assets	-8.6	-8.5	-47.5
Acquisition of subsidiaries and business operations, net of cash	-10.2	-4.8	-34.6
Proceeds from sale of assets	0.1	0.0	0.9
Cash flows from other investing activities	-0.4	-0.0	-2.5
Net cash used in investing activities	-19.1	-13.3	-83.8
Cash flow before financing activities	-52.7	-3.4	-6.6
Repayments of non-current debt	-0.2	-1.4	-8.7
Borrowings of non-current debt	-	-	40.0
Decrease in current debt	-1.8	-1.7	-9.2
Increase in current debt	18.4	0.1	3.0
Purchase of treasury shares	-	-	-19.3
Related party net investment to Outotec Oyj shares ¹⁾	-	-0.2	-0.2
Dividends paid	-	-	-38.9
Cash flows from other financing activities	-0.5	-0.8	-0.0
Net cash used in financing activities	15.8	-3.9	-33.2
Net change in cash and cash equivalents	-36.9	-7.3	-39.9
Cash and cash equivalents at the beginning of the period	358.6	402.5	402.5
Foreign exchange rate effect on cash and cash equivalents	3.4	0.1	-4.0
Net change in cash and cash equivalents	-36.9	-7.3	-39.9
Cash and cash equivalents at the end of the period	325.1	395.3	358.6

¹⁾ Consolidation of Outotec Management Oy (incentive plan for Outotec Executive Board members). At the end of the reporting period, Outotec Management Oy held 203,434 (after the free share issue (split) on April 3, 2013: 813,736) (December 31, 2012: 203,434 (after the free share issue (split) on April 3, 2013: 813,736)) Outotec shares which have been accounted for as treasury shares in Outotec's consolidated statement of financial position.

Consolidated Statement of Changes in Equity

	Attributable to the equity holders of the parent company									Total equity
	Share capital	Share premium fund	Other reserves	Fair value reserves	Treasury shares	Reserve for invested non-restricted equity	Cumulative translation differences	Retained earnings	Non-controlling interest	
EUR million										
Equity at January 1, 2012	17.2	20.2	0.4	-5.0	-7.5	87.7	25.1	256.5	1.1	395.7
Dividends paid	-	-	-	-	-	-	-	-38.9	-	-38.9
Management incentive plan for Outotec Executive Board ¹⁾	-	-	-	-	-0.2	-	-	-	0.1	-0.1
Share-based compensation	-	-	-	-	-	-	-	0.8	-	0.8
Total comprehensive income for the period	-	-	-	-0.2	-	-	-1.2	19.3	-	17.9
Equity at March 31, 2012	17.2	20.2	0.4	-5.2	-7.7	87.7	23.9	237.7	1.2	375.3
Equity at January 1, 2013	17.2	20.2	0.5	-1.9	-25.5	87.7	24.5	348.9	1.2	472.7
Dividends	-	-	-	-	-	-	-	-54.9	-	-54.9
Share-based compensation	-	-	-	-	-	-	-	0.9	-	0.9
Total comprehensive income for the period	-	-	-	-4.5	-	-	6.7	21.3	-	23.5
Other changes	-	-	0.0	-	-	-	-	0.0	-	0.0
Equity at March 31, 2013	17.2	20.2	0.5	-6.4	-25.5	87.7	31.2	316.1	1.2	442.2

¹⁾ Consolidation of Outotec Management Oy (incentive plan for Outotec executive board members). At the end of the reporting period, Outotec Management Oy held 203,434 (after the free share issue (split) on April 3, 2013: 813,736) (December 31, 2012: 203,434 (after the free share issue (split) on April 3, 2013: 813,736)) Outotec shares which have been accounted for as treasury shares in Outotec's consolidated statement of financial position.

Group key figures

	Q1 2013	Q1 2012	Last 12 months	Q1-Q4 2012
Sales, EUR million	502.9	410.4	2,179.9	2,087.4
Gross margin, %	19.1	21.4	20.3	20.8
Operating profit, EUR million	31.7	27.6	188.4	184.3
Operating profit margin, %	6.3	6.7	8.6	8.8
Profit before taxes, EUR million	29.9	27.7	181.9	179.7
Profit before taxes in relation to sales, %	6.0	6.8	8.3	8.6
Net cash from operating activities, EUR million	-33.6	9.9	33.6	77.1
Net interest-bearing debt at the end of period, EUR million	-218.4	-334.2	-218.4	-264.7
Gearing at the end of period, %	-49.4	-89.1	-49.4	-56.0
Equity-to-assets ratio at the end of period, %	33.1	35.9	33.1	37.1
Working capital at the end of period, EUR million	-148.7	-257.0	-148.7	-191.3
Capital expenditure, EUR million	18.4	14.0	80.7	76.2
Capital expenditure in relation to sales, %	3.7	3.4	3.7	3.7
Return on investment, %	19.9	25.3	35.0	37.0
Return on equity, %	18.6	20.1	31.7	29.4
Order backlog at the end of period, EUR million	1,938.9	1,991.8	1,938.9	1,947.1
Order intake, EUR million	491.1	425.4	2,150.2	2,084.4
Personnel, average for the period	4,825	4,020	4,657	4,456
Profit for the period in relation to sales, %	4.2	4.7	6.0	6.1
Research and development expenses, EUR million	11.6	9.1	44.1	41.6
Research and development expenses in relation to sales, %	2.3	2.2	2.0	2.0
Earnings per share, EUR	0.12	0.11	0.72	0.70
Equity per share, EUR	2.44	2.05	2.44	2.61

Definitions for Key Financial Figures

Net interest-bearing debt	=	Interest-bearing debt - interest-bearing assets	
Gearing	=	$\frac{\text{Net interest-bearing debt}}{\text{Total equity}} \times 100$	
Equity-to-assets ratio	=	$\frac{\text{Total equity}}{\text{Total assets - advances received}} \times 100$	
Return on investment	=	$\frac{\text{Operating profit + finance income}}{\text{Total assets - non interest-bearing debt (average for the period)}} \times 100$	
Return on equity	=	$\frac{\text{Profit for the period}}{\text{Total equity (average for the period)}} \times 100$	
Research and development expenses	=	Research and development expenses in the statement of comprehensive income (including expenses covered by grants received)	
Earnings per share	=	$\frac{\text{Profit for the period attributable to the equity holders of the parent company}}{\text{Average number of shares during the period, as adjusted for stock split}}$	
Dividend per share	=	$\frac{\text{Dividend for the financial year}}{\text{Number of shares at the end of the period, as adjusted for stock split}}$	

NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME AND FINANCIAL POSITION

Outotec has applied the following revised or new standards and interpretations since the beginning of 2013:

- IAS 1 – Financial statement presentation. The main change resulting from these amendments is a requirement for entities to group items presented in ‘other comprehensive income’ (OCI) on the basis of whether they are potentially reclassifiable to profit or loss subsequently (reclassification adjustments). The amendments do not address which items are presented in OCI.
- IAS 19 – Employee benefits. From January 1, 2013, Outotec adopted the amendments to IAS 19 (revised) Employee benefits. The most significant changes relate to the accounting for defined benefit obligations and plan assets. The amendments require the recognition of changes in benefit obligations and in fair value of plan assets when they occur, and hence eliminate the corridor approach permitted under the previous version of IAS 19 and accelerate the recognition of past service costs. The amendments require all actuarial gains and losses to be recognized immediately through other comprehensive income in order for the net pension asset or liability recognized in the consolidated statement of financial position to reflect the full value of the plan deficit or surplus. Amounts recorded in profit or loss are limited to current and past service costs, gains or losses on settlements, and net interest income (expense). The opening statement of financial position 2012 and other comparative figures have been restated accordingly.
- IFRS 13 – Fair value measurement. The standard provides a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs.

Use of estimates

IFRS requires management to make estimates and assumptions which affect the reported amounts of assets and liabilities as well as the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of income and expenses during the reporting period. Accounting estimates are employed in the financial statements to determine reported amounts, including the realisability of certain assets, the useful lives of tangible and intangible assets, income taxes, provisions, pension obligations and impairment of goodwill. These estimates are based on the management’s best knowledge of current events and actions; however, it is possible that the actual results may differ from the estimates used in the financial statements.

Reporting segment - Non-ferrous Solutions

EUR million	Q1 2013	Q1 2012	Change %	Q1-Q4 2012
Sales	290.9	260.7	+12	1,305.5
Operating profit from business operations ¹⁾	26.4	26.3	+0	163.2
Operating profit from business operation, %	9.1	10.1		12.5
Operating profit	25.3	25.4	-1	157.5
Operating profit, %	8.7	9.7		12.1
FX impact ²⁾	2.0	0.9		1.8

¹⁾ Excluding one-time items and PPA amortizations

²⁾ Unrealized and realized exchange impacts related to currency forward contracts

Reporting segment - Ferrous Solutions

EUR million	Q1 2013	Q1 2012	Change %	Q1-Q4 2012
Sales	124.3	70.0	+78	371.2
Operating profit from business operations ¹⁾	8.3	5.5	+51	31.4
Operating profit from business operation, %	6.6	7.8		8.5
Operating profit	8.2	5.5	+50	30.0
Operating profit, %	6.6	7.8		8.1
FX impact ²⁾	-1.0	-0.1		0.6

¹⁾ Excluding one-time items and PPA amortizations

²⁾ Unrealized and realized exchange impacts related to currency forward contracts

Reporting segment - Energy, Light Metals and Environmental Solutions

EUR million	Q1 2013	Q1 2012	Change %	Q1-Q4 2012
Sales	90.0	85.9	+5	427.0
Operating profit from business operations ¹⁾	8.6	6.0	+45	22.6
Operating profit from business operation, %	9.6	6.9		5.3
Operating profit	6.5	3.8	+69	20.3
Operating profit, %	7.2	4.5		4.8
FX impact ²⁾	0.4	-0.5		-0.6

¹⁾ Excluding one-time items and PPA amortizations

²⁾ Unrealized and realized exchange impacts related to currency forward contracts

Major non-recurring items in operating profit

EUR million	Q1 2013	Q1 2012	Q1-Q4 2012
One-time costs related to reorganization of business	-	-	-0.6
Costs related to acquisitions	-0.0	-0.1	-2.7
Reversal of earn-out liability from acquisition of Energy Products of Idaho LP	-	-	6.3

Income tax expenses

EUR million	Q1 2013	Q1 2012	Q1-Q4 2012
Current taxes	-13.9	-14.8	-64.6
Deferred taxes	5.2	6.4	12.6
Total income tax expenses	-8.6	-8.4	-51.9

Property, plant and equipment	March 31,	March 31,	December 31,
EUR million	2013	2012	2012
Historical cost at the beginning of the period	166.7	144.8	144.8
Translation differences	1.4	-0.1	-0.1
Additions	4.5	4.4	21.2
Disposals	-0.1	-0.6	-3.3
Acquired subsidiaries	0.2	0.0	5.2
Reclassifications	0.0	-0.5	-1.0
Historical cost at the end of the period	172.8	148.0	166.7
Accumulated depreciation and impairment at the beginning of the period	-91.4	-82.2	-82.2
Translation differences	-0.5	0.0	-0.0
Disposals	0.0	0.6	2.6
Reclassifications	-0.0	-0.1	0.1
Depreciation during the period	-3.4	-2.8	-11.8
Accumulated depreciation and impairment at the end of the period	-95.3	-84.6	-91.4
Carrying value at the end of the period	77.4	63.4	75.3

Commitments and contingent liabilities	March 31,	March 31,	December 31,
EUR million	2013	2012	2012
Guarantees for commercial commitments	254.4	220.7	273.5
Minimum future lease payments on operating leases	157.7	155.5	157.8

No securities or collateral have been pledged. Commercial guarantees are related to performance obligations of project and equipment deliveries. These are issued by financial institutions or Outotec Oyj on behalf of group companies. The total value of commercial guarantees above does not include advance payment guarantees issued by the parent or other group companies or guarantees for financial obligations. The total amount of guarantees for financing issued by group companies amounted to EUR 22.5 million at March 31, 2013, (March 31, 2012: EUR 25.6 million, December 31, 2012: EUR 22.4 million) and for commercial guarantees including advance payment guarantees EUR 573.5 million at March 31, 2013, (March 31, 2012: EUR 507.0 million, December 31, 2012: EUR 570.6 million). High exposure of on-demand guarantees may increase the risk of claims that may have an impact on the liquidity of Outotec.

Derivative instruments

Currency and interest derivatives	March 31,	March 31,	December 31,
EUR million	2013	2012	2012
Fair values, net	-1.6 ¹⁾	-5.2 ²⁾	11.6 ³⁾
Nominal values	908.1	515.6	871.3

¹⁾ of which EUR 2.3 million designated as cash flow hedges (EUR 2.1 million from currency derivatives, EUR 0.2 from interest derivatives).

²⁾ of which EUR -1.8 million designated as cash flow hedges (EUR -1.8 million from currency derivatives, no interest derivatives).

³⁾ of which EUR 10.1 million designated as cash flow hedges (EUR 10.0 million from currency derivatives, EUR 0.0 million from interest derivatives).

Carrying amounts of financial assets and liabilities by categories
March 31, 2013

EUR million	Financial assets at fair value through profit or loss	Loans and receivables	Available-for-sale financial assets	Financial liabilities at fair value through profit or loss	Financial liabilities measured at amortized cost	Carrying amounts by balance sheet item	Fair value
Non-current financial assets							
Derivative assets							
- foreign exchange forward contracts	0.8	-	-	-	-	0.8	0.8
- interest rate swaps	0.2	-	-	-	-	0.2	0.2
Other shares and securities	-	-	1.3	-	-	1.3	1.3
Trade and other receivables							
- interest-bearing	-	2.9	-	-	-	2.9	2.9
- non interest-bearing	-	0.0	-	-	-	0.0	0.0
Current financial assets							
Derivative assets							
- foreign exchange forward contracts	10.0	-	-	-	-	10.0	10.0
Trade and other receivables							
- interest-bearing	-	0.2	-	-	-	0.2	0.2
- non interest-bearing	-	609.3	-	-	-	609.3	609.3
Cash and cash equivalents	-	325.1	-	-	-	325.1	325.1
Carrying amount by category	11.0	937.5	1.3	-	-	949.8	949.8
Non-current financial liabilities							
Loans from financial institutions							
	-	-	-	-	64.3	64.3	64.3
Loans from pension institutions							
	-	-	-	-	6.6	6.6	6.7
Derivative liabilities							
- foreign exchange forward contracts	-	-	-	0.2	-	0.2	0.2
Other non-current loans							
	-	-	-	-	3.3	3.3	3.3
Other non-current liabilities							
	-	-	-	-	4.9	4.9	4.9
Current financial liabilities							
Loans from financial institutions							
	-	-	-	-	10.3	10.3	10.4
Loans from pension institutions							
	-	-	-	-	6.3	6.3	6.6
Derivative liabilities							
- foreign exchange forward contracts	-	-	-	12.4	-	12.4	12.4
Other current loans							
	-	-	-	-	20.3	20.3	20.3
Trade payables							
	-	-	-	-	144.1	144.1	144.1
Carrying amount by category	-	-	-	12.6	260.1	272.7	273.1

December 31, 2012

	Financial assets at fair value through profit or loss	Loans and receivables	Available-for-sale financial assets	Financial liabilities at fair value through profit or loss	Financial liabilities measured at amortized cost	Carrying amounts by balance sheet item	Fair value
Non-current financial assets							
Derivative assets							
- foreign exchange forward contracts	2.3	-	-	-	-	2.3	2.3
- interest rate swaps	0.0	-	-	-	-	0.0	0.0
Other shares and securities	-	-	1.3	-	-	1.3	1.3
Trade and other receivables							
- interest-bearing	-	2.5	-	-	-	2.5	2.5
- non interest-bearing	-	0.0	-	-	-	0.0	0.0
Current financial assets							
Derivative assets							
- foreign exchange forward contracts	18.0	-	-	-	-	18.0	18.0
Trade and other receivables							
- interest-bearing	-	0.2	-	-	-	0.2	0.2
- non interest-bearing	-	601.7	-	-	-	601.7	601.7
Cash and cash equivalents	-	358.6	-	-	-	358.6	358.6
Carrying amount by category	20.3	963.1	1.3	-	-	984.7	984.7
Non-current financial liabilities							
Loans from financial institutions	-	-	-	-	64.3	64.3	64.3
Loans from pension institutions	-	-	-	-	6.7	6.7	6.8
Derivative liabilities							
- foreign exchange forward contracts	-	-	-	0.4	-	0.4	0.4
Other non-current loans	-	-	-	-	3.3	3.3	3.3
Other non-current liabilities	-	-	-	-	3.9	3.9	3.9
Current financial liabilities							
Loans from financial institutions	-	-	-	-	12.0	12.0	12.0
Loans from pension institutions	-	-	-	-	6.3	6.3	6.6
Derivative liabilities							
- foreign exchange forward contracts	-	-	-	8.2	-	8.2	8.2
Other current loans	-	-	-	-	5.3	5.3	5.3
Trade payables	-	-	-	-	175.9	175.9	175.9
Carrying amount by category	-	-	-	8.6	277.7	286.4	286.7

Fair value hierarchy
March 31, 2013

EUR million	Level 1	Level 2	Level 3	Total
Available for sale financial assets	0.2	-	1.3	1.5
Derivative financial assets	-	11.0	-	11.0
	0.2	11.0	1.3	12.5
Derivative financial liabilities	-	12.6	-	12.6
	-	12.6	-	12.6
December 31, 2012				
Available for sale financial assets	0.2	-	1.2	1.3
Derivative financial assets	-	20.3	-	20.3
	0.2	20.3	1.2	21.6
Derivative financial liabilities	-	8.6	-	8.6
	-	8.6	-	8.6

Available-for-sale financial assets (level 3 of fair value hierarchy)

EUR million	Q1 2013	Q1 2012	Q1-Q4 2012
Carrying value at the beginning of the period	1.2	0.9	0.9
Translation differences	0.0	0.0	0.0
Additions	-	-	0.2
Carrying value at the end of the period	1.2	1.0	1.2

Related Party Transactions

Balances with Key Management

Outotec's Board of Directors granted to Outotec Management Oy an interest-bearing loan at the maximum amount of EUR 5.0 million to finance the acquisition of the Outotec shares. The amount of the outstanding loan was EUR 4.4 million at March 31, 2013 (December 31, 2012: EUR 4.4 million).

Transactions and balances with associated companies

EUR million	Q1 2013	Q1 2012	Q1-Q4 2012
Sales	0.1	-	0.2
Other income	0.1	0.0	0.0
Purchases	-0.1	-0.0	-0.4
Trade and other receivables	0.2	0.3	0.3
Current liabilities	3.0	-	2.5
Loan receivables	2.9	0.8	2.5

Scanalyse Holdings Pty Ltd

Outotec has acquired the Australian-based Scanalyse Holdings Pty Ltd. The acquisition was completed in March, 2013. Scanalyse is a software technology company that provides services in process equipment condition and performance monitoring.

The purchase price has been allocated to technologies. The remaining goodwill EUR 7.6 million is mainly based on the experienced personnel of Scanalyse and synergy benefits. The purchase price allocation is preliminary and will be finalized during 2013.

Unaudited March and December 2012 restated for amended IAS 19 Employee Benefits

From January 1, 2013, Outotec adopted the amendments to IAS 19 (revised) Employee benefits. The most significant changes relate to the accounting for defined benefit obligations and plan assets. The amendments require the recognition of changes in benefit obligations and in fair value of plan assets when they occur, and hence eliminate the corridor approach permitted under the previous version of IAS 19 and accelerate the recognition of past service costs. The amendments require all actuarial gains and losses to be recognized immediately through other comprehensive income in order for the net pension asset or liability recognized in the consolidated statement of financial position to reflect the full value of the plan deficit or surplus. Amounts recorded in profit or loss are limited to current and past service costs, gains or losses on settlements, and net interest income (expense).

The opening statement of financial position 2012 and other comparative figures have been restated accordingly. The table below summarizes the effects in March 2012 and December 2012 financial statements.

March 31, 2012

Statement of Comprehensive Income

EUR million	Reported	Adjustment	Restated
Remeasurement of defined pension plan booked to other comprehensive income	-	-2.0	-2.0
Income tax effect	-	0.6	0.6

Statement of Financial Position

EUR million	Reported	Adjustment	Restated
Deferred tax assets	50.4	2.2	52.6
Remeasurement of defined pension plan booked to equity	-	-5.2	-5.2
Defined benefit pension liabilities	26.5	7.4	33.9

December 31, 2012

Statement of Comprehensive Income

EUR million	Reported	Adjustment	Restated
Remeasurement of defined pension plan booked to other comprehensive income	-	-8.1	-8.1
Income tax effect	-	2.4	2.4

Statement of Financial Position

EUR million	Reported	Adjustment	Restated
Deferred tax assets	53.2	3.9	57.1
Remeasurement of defined pension plan booked to equity	-	-9.5	-9.5
Defined benefit pension liabilities	27.2	13.5	40.7

Reporting segments' sales and operating profit by quarters

EUR million	Q1/11	Q2/11	Q3/11	Q4/11	Q1/12	Q2/12	Q3/12	Q4/12	Q1/13
Sales									
Non-ferrous Solutions	162.0	191.4	235.5	358.8	260.7	335.9	312.5	396.5	290.9
Ferrous Solutions	43.6	42.6	60.0	74.8	70.0	81.8	92.9	126.4	124.3
Energy, Light Metals and Environmental Solutions	46.1	57.7	61.4	70.9	85.9	106.8	100.1	134.1	90.0
Unallocated items ¹⁾ and intra-group sales	-4.1	-3.4	-4.1	-7.7	-6.2	0.0	-2.7	-7.3	-2.3
Total	247.5	288.4	352.8	496.8	410.4	524.4	502.8	649.8	502.9
Operating profit									
Non-ferrous Solutions	18.1	12.6	24.6	52.4	25.4	35.0	33.7	63.4	25.3
Ferrous Solutions	3.2	-1.9	6.0	-0.6	5.5	2.2	9.9	12.5	8.2
Energy, Light Metals and Environmental Solutions	3.3	5.2	11.7	3.6	3.8	7.3	0.6	8.6	6.5
Unallocated ²⁾ and intra-group items	-5.7	-5.0	-9.1	-6.5	-7.2	-3.6	-3.2	-9.5	-8.3
Total	19.0	10.9	33.2	48.9	27.6	40.8	41.0	74.9	31.7

¹⁾ Unallocated items primarily include invoicing of group management and administrative services.

²⁾ Unallocated items primarily include group management and administrative services.

SHARES AND SHARE CAPITAL

Outotec's shares are listed on the NASDAQ OMX Helsinki (OTE1V). At the end of the reporting period, Outotec's share capital was EUR 17,186,442.52 consisting of 45,780,373 (after the free share issue (split) on April 3, 2013: 183,121,492) shares. Each share entitles its holder to one vote at the company's general shareholder meetings. At the end of the reporting period, the company held a total of 564,327 (after the free share issue (split) on April 3, 2013: 2,257,308) Outotec shares, which represents a relative share of 1.23% of Outotec Oyj's shares and votes.

The shares issued in the free share issue (split) approved by Outotec's AGM on March 26, 2013, were entered in the share register on April 2, 2013. The total amount of Outotec's shares increased to 183,121,492 as shareholders were issued with three new shares for each old share. The new shares became subject to public trading as of April 3, 2013. The tax basis of each share owned after the free share issue (split) is one fourth of what it was before the free share issue (split). A shareholder who owned 100 shares before the free share issue (split) with a tax basis of EUR 40 per share, would own 400 shares with a tax basis of EUR 10 per share after the free share issue (split). Foreign residents should consult their local tax advisors.

Third party share-based incentive program agreement

Outotec has an agreement with a third-party service provider concerning administration and hedging of the share-based incentive program for key personnel. These shares are accounted for as treasury shares in Outotec's consolidated balance sheet. At the end of the reporting period, the amount of these treasury shares was 64,327 (after the free share issue (split) on April 3, 2013: 257,308).

TRADING, MARKET CAPITALIZATION AND SHAREHOLDERS

The figures in the table below have been adjusted to reflect the increased number of shares after the free share issue (split).

Shares on NASDAQ OMX Helsinki Oy

January-March 2013	No. of shares traded	Total value EUR	High EUR	Low EUR	Average EUR ¹⁾	Close EUR
OTE1V	20,003,508	879,156,692	13.03	10.67	12.00	11.43

¹⁾ Volume weighted average

	March 31, 2013	March 31, 2012
Market capitalization, EUR million	2,093	1,741
No. of shareholders	17,141	13,921
Nominee registered shareholders (18), %	42.1	54.1
Finnish households, %	11.5	10.0

Outotec has consolidated Outotec Management Oy into the Group's balance sheet. At the end of the reporting period, Outotec Management Oy held 203,434 (after the free share issue (split) on April 3, 2013: 813,736) or 0.44% of Outotec shares, which have been accounted for as treasury shares on Outotec's balance sheet.

SHARE-BASED INCENTIVE PROGRAMS AND EMPLOYEE SHARE SAVINGS PLAN

Share-based Incentive Program 2013-2015

On January 16, 2013, Outotec announced that the Board of Directors had decided to adopt a new Share-based Incentive Program for the company's key personnel. The program comprises three earning periods: the calendar years 2013, 2014 and 2015. The Board of Directors determines on an annual basis the maximum amount of shares to be allocated in each calendar year, participants in the program, the amount of the maximum reward for each individual, the earning criteria and the targets established for them.

The Board approved around 150 individuals in the 2013 earning period, which commenced on January 1, 2013. A precondition for Executive Board members being eligible for the Share-based Incentive Program is that they participate in Outotec's Employee Share Savings Plan. The reward is based on the achievement of the targets set for earnings per share, order intake and sales growth compared to key competitors. The reward will be paid in 2014 in Outotec's shares and as a cash payment, which is intended to cover the taxes and tax-related costs arising from payment incurred by participants. The person must hold the earned shares for at least two years after the end of the earning period. If the person's employment ends during this engagement period, he or she has to return all or part of the earned shares to the company without compensation. Executive Board members are advised to hold an amount equal to their annual net salary of the shares purchased from the Employee Share Savings Plan and/or received from the Share-based Incentive Program.

The maximum total reward for the 2013 earning period of the program, depending on the achievements of the set targets, is 210,000 (after the free share issue (split) on April 3, 2013: 840,000) allocated Outotec shares and cash to cover income taxes. Allocated shares for the earning periods 2014 and 2015 will be decided by the Board of Directors on an annual basis for each earning period separately.

Share-based Incentive Program 2010-2012

Outotec's Board of Directors decided on April 23, 2010, to adopt a share-based incentive program 2010-2012 for the company's key personnel.

Earning period 2010

A total of 138,144 (after the free share issue (split) on April 3, 2013: 552,576) Outotec shares were allocated for the 2010 earning period with a cost of approximately EUR 9.6 million, which was booked for the financial periods 2010-2012.

Earning period 2011

A total of 130,063 (after the free share issue (split) on April 3, 2013: 520,252) Outotec shares were allocated for the 2011 earning period with a cost of approximately EUR 9.5 million, which is booked for the financial periods 2011-2013.

Earning period 2012

The Board of Directors approved (March 28, 2012) 148 individuals for the program's 2012 earning period and set targets for order intake, earnings per share and sales growth. At the end of the reporting period, there were 143 participants with the right to earn, on the basis of achievement of set targets, a maximum number of 192,875 (after the free share issue (split) on April 3, 2013: 771,500) shares and cash to cover income taxes.

Executive Board share ownership plan (Outotec Management Oy)

In 2010, Outotec's Board of Directors determined a new share ownership plan directed to the members of the Outotec's Executive Board. Outotec has consolidated Outotec Management Oy into the Group's balance sheet. At the end of the reporting period (and on April 26, 2013) Outotec Management Oy held 203,434 (after the free share issue (split) on April 3, 2013: 813,736), or 0.44% of Outotec shares which have been accounted for as treasury shares in Outotec's balance sheet.

An announcement to dissolve Outotec Management Oy in accordance with its terms and conditions was made on October 25, 2012. The share ownership plan shall be dissolved after the publication of Outotec Oyj's Interim Report Q1/2013 through a share exchange so that all the shares in Outotec Management Oy will be transferred to Outotec Oyj against Outotec shares. Outotec Oyj will receive 203,434 (after the free share issue (split) on April 3, 2013: 813,736) own Outotec shares as well as the company's loan receivable and accrued interest in full from Outotec Management Oy. The number of new shares to be given in the share exchange shall be determined on the basis of Outotec Management Oy's net assets as of the date of dissolution of the plan. With the share exchange the Executive Board members' previously indirect share ownership will become a direct ownership in Outotec. However, the Outotec Management Oy

share ownership plan will be continued by one year at a time, in case the Outotec share price during five trading days after the publication of the Interim Report Q1/2013, Q1/2014, Q1/2015 or Q1/2016 is lower than the average share price which Outotec Management Oy paid for its Outotec shares. The dissolution of the plan and possible delay in such dissolution will be announced separately.

Employee Share Savings Plan

Outotec's Board of Directors decided on September 25, 2012, to launch an Employee Share Savings Plan for Outotec employees globally. The plan commenced on January 1, 2013, with the first savings period being one calendar year. The following savings periods are subject to a separate board decision. Approximately 34% of employees in 22 countries have signed up. Participation in Finland, Sweden and five other countries exceeds 50% of the employees.

Outotec in brief

Outotec provides leading technologies and services for the sustainable use of Earth's natural resources. As the global leader in minerals and metals processing technology, Outotec has developed over decades many breakthrough technologies. The company also provides innovative solutions for industrial water treatment, the utilization of alternative energy sources and the chemical industry. With a global network of sales and service centers, research facilities and approximately 5,000 experts, Outotec generated annual sales of approximately EUR 2 billion in 2012. Outotec shares are listed on NASDAQ OMX Helsinki. www.outotec.com