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The unaudited pro forma financial information is presented for illustrative purposes only to give effect to the demerger and the acquisition of McCloskey International Limited by Metso Minerals to Outotec's historical financial information. As the consolidated financial statements of the combined company will be prepared as a continuation of the carve-out financial statements of Metso Minerals following to the demerger, the unaudited pro forma financial information has been prepared on a basis consistent with the IFRS accounting principles applied by the Metso Minerals in its carve-out financial statements. For more information on the unaudited pro forma financial information, see section "Unaudited Pro Forma Financial Information" in the demerger and listing prospectus.

This presentation includes certain combined financial information presented for illustrative purposes. The figures presented in this presentation are as at and for the year ended December 31, 2018, unless otherwise indicated. The illustrative combined financial information of Metso Outotec are presented assuming the activities were included in the same group from the beginning of each period. The illustrative combined financial information presented herein is based on a hypothetical situation and should not be viewed as pro forma financial information.

This presentation contains financial information regarding the businesses and assets of Metso and Outotec and their consolidated subsidiaries. Such financial information may not have been audited, reviewed or verified by any independent accounting firm. Certain financial data included in this presentation consists of "alternative performance measures." These alternative performance measures, as defined by Metso and Outotec, may not be comparable to similarly-titled measures as presented by other companies, nor should they be considered as an alternative to the historical financial results or other indicators of Metso and Outotec cash flows based on IFRS. Even though the alternative performance measures are used by the management of Metso and Outotec to assess the financial situation, financial results and liquidity and these types of measures are commonly used by investors, they have important limitations as analytical tools and should not be considered in isolation or as substitutes for analysis of Metso's or Outotec's financial position or results of operations as reported under IFRS. This presentation includes estimates relating to the cost and revenue synergy benefits expected to arise from the demerger as well as the related integration costs (which are forward-looking statements), which have been prepared by Metso and Outotec and are based on a number of assumptions and judgments. Such estimates present the expected future impact of the demerger on the combined company's business, financial condition and results of operations are inherently uncertain and are subject to a wide variety of significant business, economic, and competitive risks and uncertainties that could cause the actual cost and revenue synergy benefits from the demerger will be completed in the manner and timeframe described in this presentation. Further, there can be no certainty that the demerger will be completed in the manner and timeframe described in this presentation.

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The new shares in Outotec have not been and will not be listed on a U.S. securities exchange. Neither Outotec nor Metso intends to take any action to facilitate a market in the new shares in Outotec in the United States.

The new shares in Outotec have not been approved or disapproved by the U.S. Securities and Exchange Commission, any state securities commission in the United States or any other regulatory authority in the United States, nor have any of the foregoing authorities passed comment upon, or endorsed the merit of, the demerger or the accuracy or the adequacy of this presentation. Any representation to the contrary is a criminal offence in the United States.

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# Creating two industryleading companies

Mikael Lilius, Chair of the Board of Directors Extraordinary General Meeting of Metso Corporation October 29, 2019

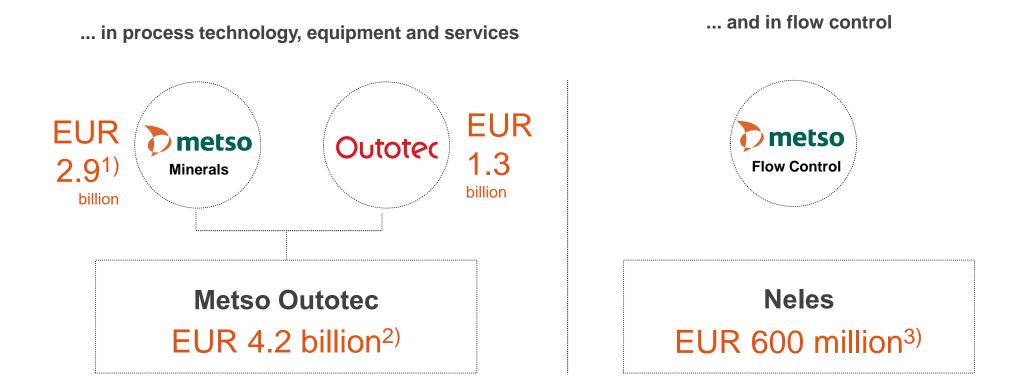


## Background of the transaction

- Mutual aspiration
- Metso Minerals and Outotec combination is highly complementary
- Compelling opportunities for faster-than-market growth
- Joint product portfolio provides resilience against cycles
- Significant cost and revenue synergies
- Forerunner in sustainability



## We are creating two industry leading companies...



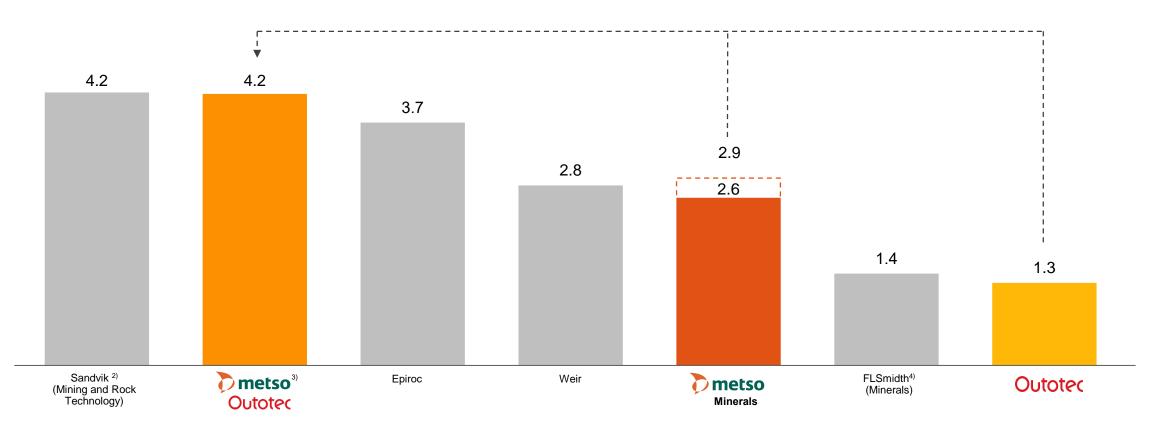
Transaction creates value for shareholders, customers, employees and other stakeholders

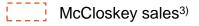
Metso Minerals pro forma sales in 2018
Metso Outotec pro forma sales in 2018.
Neles' carve-out sales in 2018.



### Metso Outotec would be one of the biggest companies in its industry

Key industry participants based on 2018 annual sales (EUR billion)1)





#### Source: Company materials

1) Financials converted to EUR using 2018 calendar year average FX rates: EUR/DKK 7.4533; EUR/SEK 10.2596; EUR/GBP 0.8847; EUR/CAD 1.5297

2) Represents Sandvik's Mining and Rock Technology segment sales. Corresponds to 43% of 2018 group sales, as per 2018 Annual Report

3) Including EUR 302 million of McCloskey's pro forma sales in the calendar year 2018.

4) Represents 56% of 2018 group sales, as per split between Minerals (56%) and Cement (44%) in the 2018 Annual Report.



## **Proposed Metso Outotec Board composition**



Mikael Lilius Chair



Matti Alahuhta Vice Chair



**Christer Gardell** 

Kari Stadigh

Arja Talma

To be appointed at Metso's AGM 2020

Klaus Cawén

Hanne de Mora

Ian W. Pearce

Current Metso Board member 

Current Outotec Board member



### Metso Outotec management

### Pekka Vauramo

President and CEO



Born: 1957 Education: M.Sc. (Tech.) Mining Engineering

Key experience:

President and CEO, Metso, 2018 -

President and CEO. Finnair, 2013 – 2018

Several leading positions, Cargotec and Sandvik, 1995 - 2013

### Markku Teräsvasara **Deputy CEO**



Born: 1965 Education: B.Sc.Civil engineering

Key experience:

President and CEO, Outotec, 2016 -

Several leading positions, Atlas Copco, 1997 - 2016

Eeva Sipilä

CFO, Deputy CEO

Born: 1973 Education: M.Sc. (Econ.)

Key experience: CFO, Metso, 2016 -CFO, Cargotec, 2008 - 2016





# Neles is an interesting new listed company

• Right time to create an independent and focused valves company

- Neles is well-positioned for growth
  - Global sales and services network
  - Well-known and highly respected technologies, knowledge and brands
  - Flexible cost base
  - Global customer base
  - Modern and comprehensive manufacturing network and global supply chain
  - Financial capability for acquisitions

Metso shareholders will own 100% of Neles



## Neles' management appointments

### Olli Isotalo

President and CEO



Born: 1959 Education: M.Sc. (Eng.)

Key experience:

CEO of Patria, 2016 - 2019

Several leading positions at Cargotec, 2005 – 2016

## Simo Sääskilahti



Born: 1971 Education: M.Sc. (Eng.), M.Sc. (Econ.)

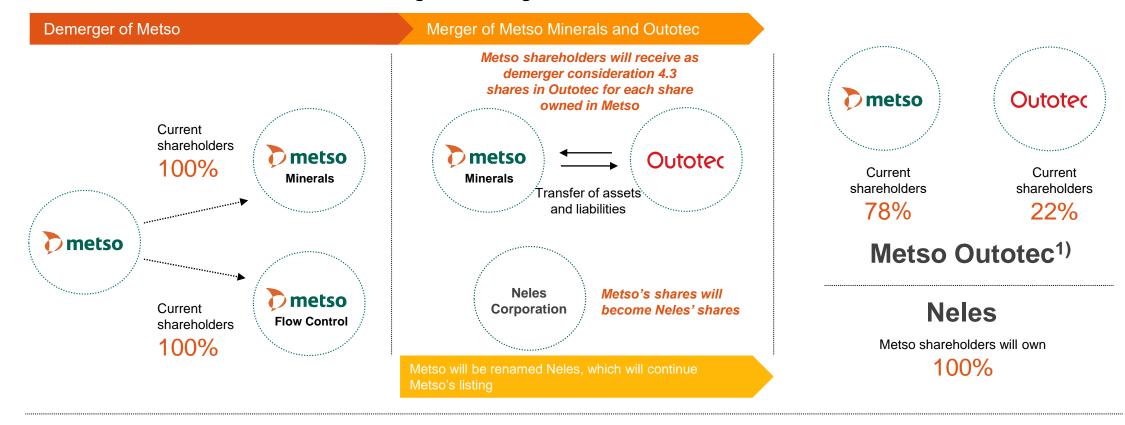
Several leading positions at Metso, 2011 -

Several leading positions at Comptel, 2001 – 2011, including CFO 2003 – 2006

Consultant at McKinsey & Co, 1997 – 2001



### Execution of the transaction



#### Simultaneous demerger and merger

Post transaction

• Unanimously recommended by the boards of both Metso and Outotec

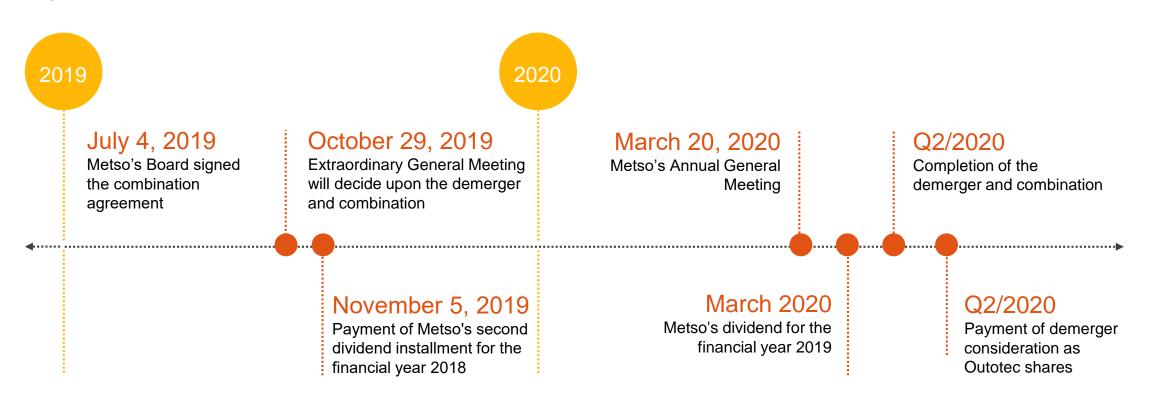
Irrevocable undertakings from largest shareholders to vote in favor of the transaction

1) The ownership has been calculated assuming that none of Metso's shareholders demand that their demerger consideration be redeemed.



## Schedule of the transaction

Important dates for shareholders



### Dividends in . Metso's Board may propose a dividend of up to €221 million in aggregate, i.e. EUR 1.47 per share Outotec's Board may propose a dividend of up to €20 million in aggregate, i.e. EUR 0.11 per share



## Creating two industryleading companies Pekka Vauramo, President and CEO

Extraordinary General Meeting of Metso Corporation October 29, 2019



## Metso Outotec

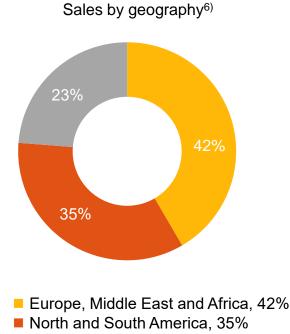
Leading company in process technology, equipment and services serving the minerals, metals and aggregates industries



## Metso Outotec in brief

#### A complimentary and compelling combination





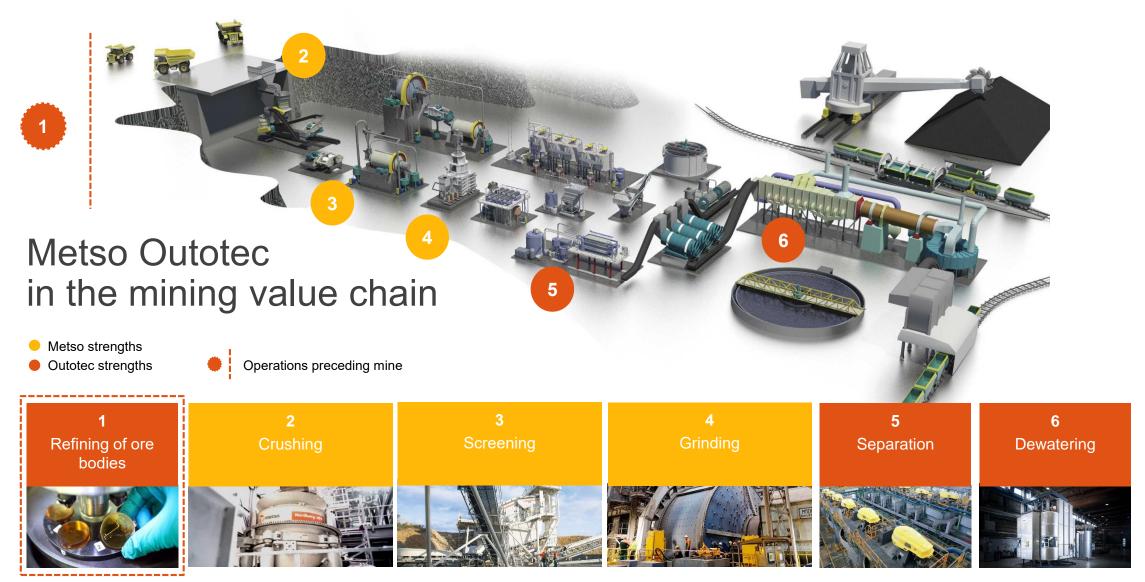
Asia-Pacific, 23%

1) Illustrative combined received orders of Metso Outotec is calculated by combining Metso Minerals business' 2018 carve-out figures and Outotec's 2018 figures.

- 2) Metso Outotec 2018 pro forma sales.
- 3) Metso Outotec 2018 pro forma adjusted EBITDA from which the profit and loss effects of the provision related to the ilmenite smelter project have been eliminated.
- 4) Illustrative combined business units information is calculated by combining Metso's Minerals segment's 2018 sales, including the pro forma 2018 sales of McCloskey, and Outotec's 2018 sales.
- 5) Illustrative combined share of sales is calculated from Metso Outotec's pro forma sales in 2018.

6) Illustrative combined share of sales for the year ended December 31, 2018 is calculated by combining Metso's Minerals segment's and Outotec's geographical sales and taking into account McCloskey's pro forma sales in the calender year 2018.





Metso Outotec has an **end-to-end offering** in minerals processing



## Services and aggregates balance mining investment cycles

Mining is global	Aggregates is local
Global cycles	Local fluctuations

Services business is more resilient to cycles and represents



of Metso Outotec sales

Thanks to the McCloskey acquisition, the share of aggregates equipment is

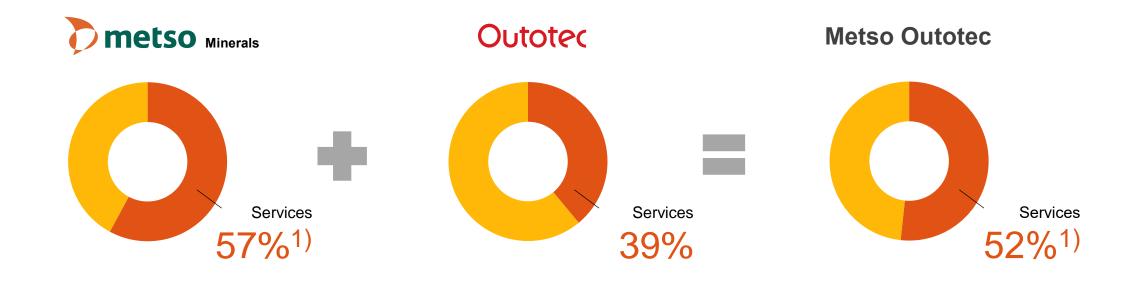


of Metso Outotec sales

1) Illustrative combined share of sales is calculated by combining Metso's Minerals segment's 2018 and Outotec's 2018 figures and it has been adjusted by the estimated service sales of McCloskey.



## Strong services business is a significant benefit



#### Key combination benefits for services

- Complimentary global services network
- Potential for cross-selling through combined installed base







- 1) Illustrative combined share of sales is calculated from Metso Outotec's pro forma sales in 2018
- 2) Company's own estimate.

## Forerunner in sustainability and R&D

### Increase in consumption, and degradation of mineral grades are a challenge







Based on the figures provided in the prospectus as at June 30, 2019.

- Resource efficiency and tailings management
- Energy and water efficiency
- Climate change
- Increase in minerals consumption, electrification and battery metals
- Digitalization

Metso Outotec pro forma figure as at December 31, 2018, in which digital costs of Metso Minerals business have been added.





- 18 © Metso

2)

## Metso Outotec pro forma key figures

EUR million	2018	H1/2019
Sales	4,159	2,155
Adjusted EBITA	279	229
adjusted EBITA, % of sales	9.4 <sup>1)</sup>	10.6
Profit for the period	14	122
Earnings per share	0.02	0.15
Total number of shares	826,874,237	826,961,451 <sup>2)</sup>

Gearing, %	48.8
Equity-to-assets ratio, %	38.0

Balance sheet total	5,631
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Note: Definitions of key figures can be found on page 78 of Metso Outotec Offering Circular.

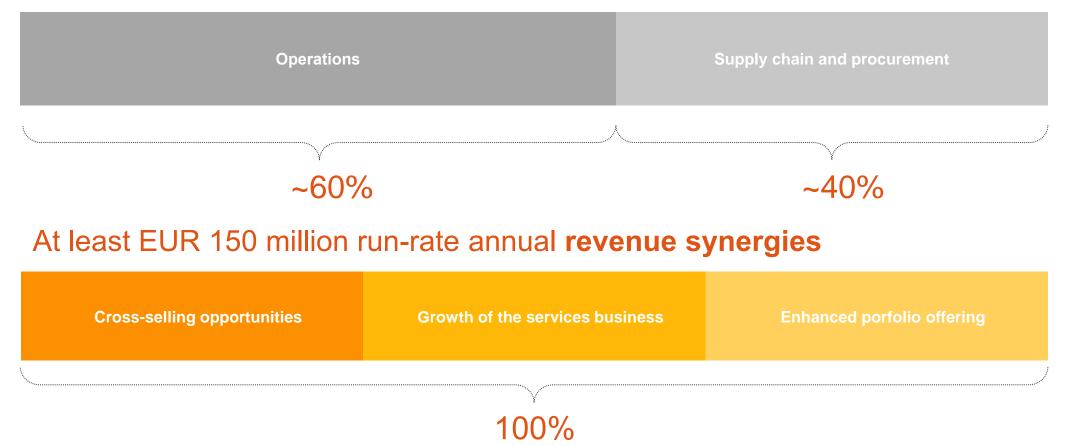
1) Metso Outotec 2018 pro forma adjusted EBITDA from which the profit and loss effects of the provision related to the ilmenite smelter project have been eliminated.

2) Metso Outotec's expected amount of outstanding shares after the completion of the demerger assuming that none of Metso's shareholders demand that their demerger consideration be redeemed.



## Combination will unlock significant synergies

### At least EUR 100 million run-rate annual cost synergies



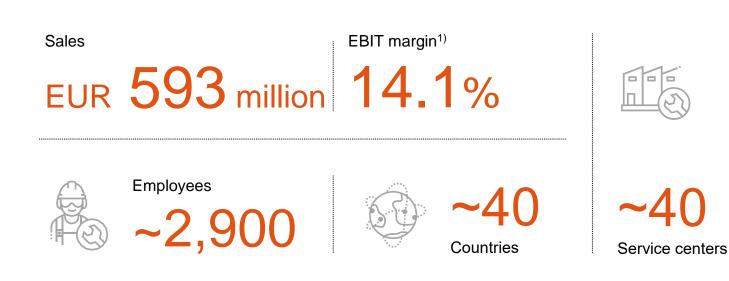


## Neles Independent listed company focused on flow control

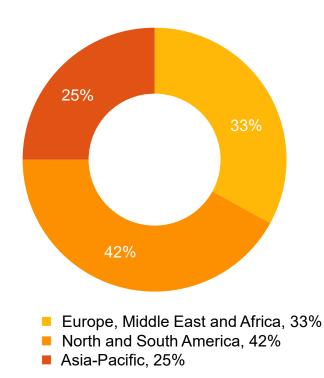


## Neles in brief

### Leading flow control supplier for process industries



#### Geographically diverse sales





1) Neles' carve-out figures for 2018.

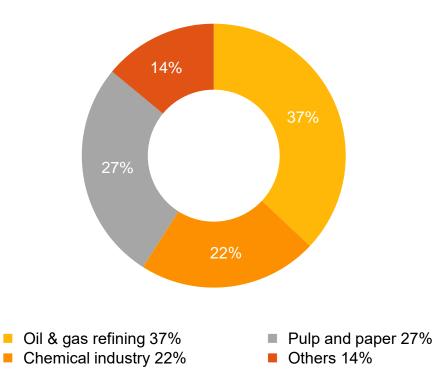
## Extensive portfolio of valve products for challenging conditions

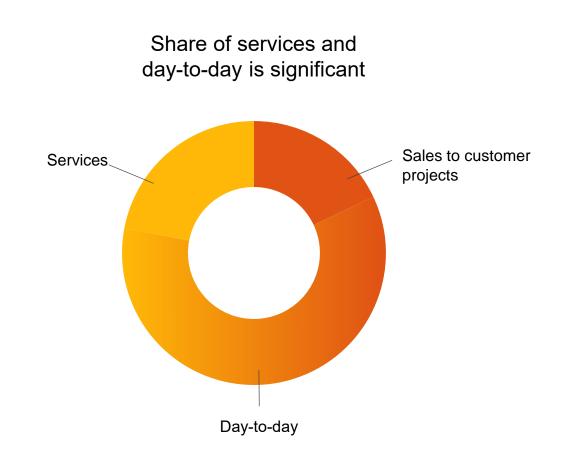




## Neles' industries and breakdown of sales

Neles is strong in its selected industries

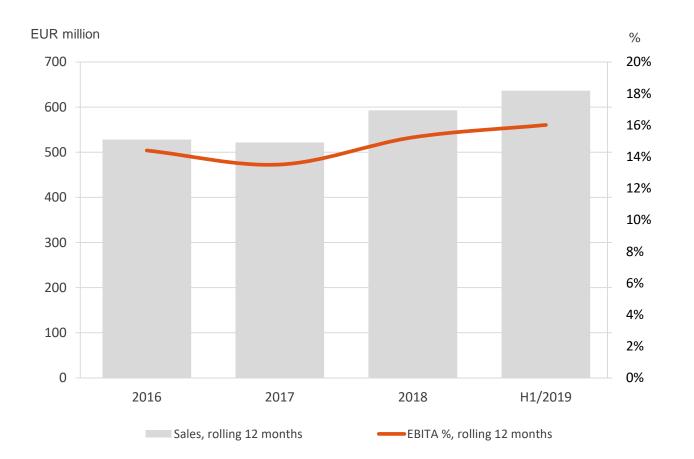




**The metso** 

Note: these figures are reported figures of Metso's Flow Control segment for 2018.

## Top-level profitability in the industry





## Neles will have a good starting point

- Market leader in the selected customer industries
- Growth exceeding the market and resilience to cycles
- Diversified sales mix and geographical split
- First-class products and customer centricity
- Engaged employees



## Conclusion



### The transaction will create shareholder value

### Metso Outotec: Benefits of combination

## Global presence in the aggregates and mining industries

- Significant potential for synergies
- Services business and extensive installed base
- Forerunner in sustainability and R&D

#### Neles: Benefits of demerger

- Leading position in flow control solutions in the selected industries
- Strong strategic prerequisites to grow and develop
- Solid balance sheet and financial position
- Valuation closer to peers than currently



## Q3 update



## Metso's Q3 highlights

Healthy market activity; strong services and valves orders



Orders received up 1% year-on-year

EUR 894 million



Sales up 19% year-on-year





Adjusted EBITA up 36% year-on-year EUR 131 million



## Minerals quarterly highlights

### Orders received -2% to EUR 722 million (734 million)

- Services orders grew 14%
- Aggregates equipment orders up slightly during seasonally low quarter
- Slow decision-making related to new mining projects

### Sales up 19% to EUR 763 million (641 million)

- Double-digit growth in both equipment and services
- Share of services unchanged at 63%

### Adjusted EBITA margin improved to 13.7% (11.3%)

- Improved efficiency and operational leverage
- Footprint and M&A related cost adjustments EUR 11 million

### Orders, sales and profitability





## Flow Control quarterly highlights

### Orders received up 15% to EUR 171 million (149 million)

- Strong 20% growth in services
- Increased orders from oil & gas and pulp & paper

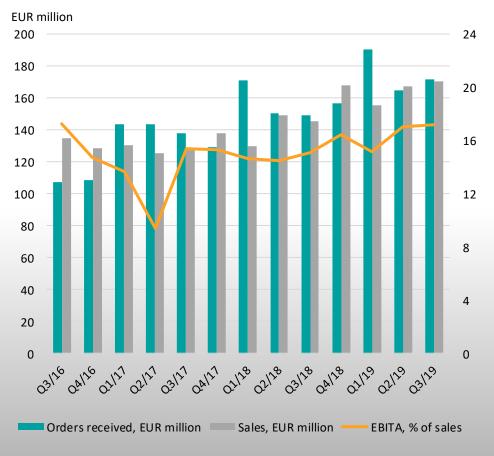
### Sales up 16% to EUR 170 million (146 million)

- Double-digit growth in both equipment and services
- 3% growth from acquisition in India

### Adjusted EBITA margin improved to 17.2% (15.1%)

- Strong overall performance and operational leverage
- No adjustments

### Orders, sales and profitability





## Market Outlook

Market activity in both segments, Minerals and Flow Control, is expected to **remain at the current level** in both the equipment and services business.

Metso's market outlook describes the expected sequential development in market activity during the following six-month period using three categories: improve, remain at the current level, or decline.

