



February 16, 2021

Q4/2020 and full-year 2020 results

Pekka Vauramo, President and CEO
Eeva Sipilä, CFO

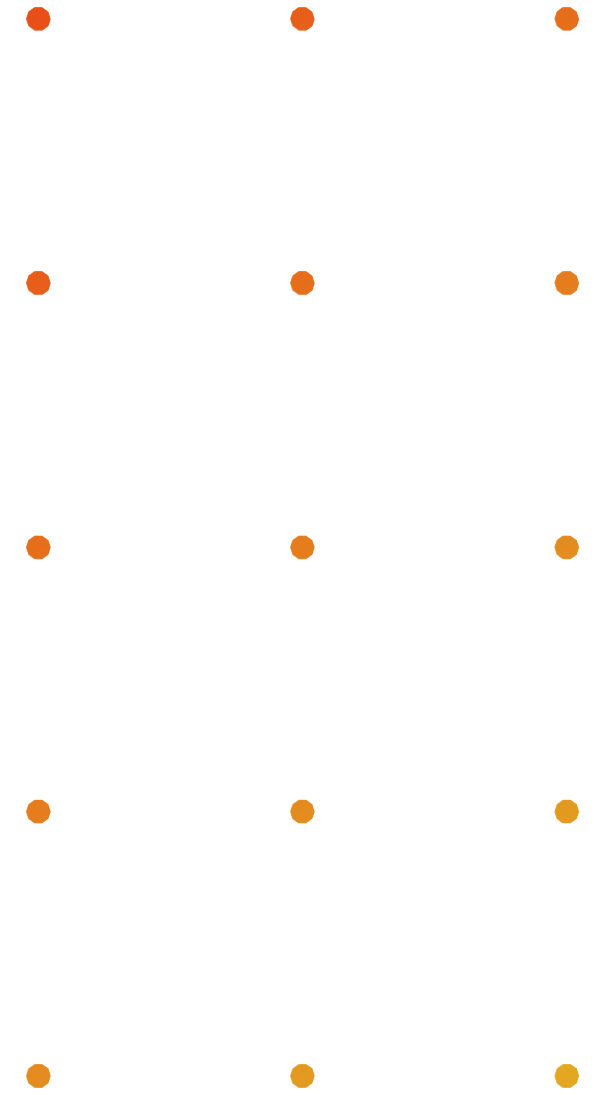
Metso:Outotec

Forward looking statements

It should be noted that certain statements herein which are not historical facts, including, without limitation, those regarding expectations for general economic development and the market situation, expectations for customer industry profitability and investment willingness, expectations for company growth, development and profitability and the realization of synergy benefits and cost savings, and statements preceded by "expects", "estimates", "forecasts" or similar expressions, are forward looking statements. These statements are based on current decisions and plans and currently known factors. They involve risks and uncertainties which may cause the actual results to materially differ from the results currently expected by the company.

Such factors include, but are not limited to:

- 1) general economic conditions, including fluctuations in exchange rates and interest levels which influence the operating environment and profitability of customers and thereby the orders received by the company and their margins
- 2) the competitive situation, especially significant technological solutions developed by competitors
- 3) the company's own operating conditions, such as the success of production, product development and project management and their continuous development and improvement
- 4) the success of pending and future acquisitions and restructuring.



About this financial information

- Under IFRS, the merger of Metso's Minerals business and Outotec is treated as a reverse acquisition, where Metso Minerals is the accounting acquirer and Outotec the accounting acquiree.
- In this presentation, the segment reporting is based on Metso Outotec's organization, consisting of the Minerals, Aggregates and Metals segments. The Recycling business has been classified as discontinued operations in 2020. All income statement, order intake and order backlog figures presented in this presentation relate to continuing operations and the comparison periods have been restated accordingly. The former Metals and Recycling segment has been renamed as the Metals segment to reflect the changes in the continuing business.
- Metso Outotec has prepared both illustrative and IFRS-based historical quarterly segment information for 2019 and January - June 2020. The illustrative historical segment information is presented as a combination of Metso Minerals carve-out information and Outotec information, according to the Metso Outotec segment structure. The Outotec information is based on Outotec's historical accounting principles, and Outotec's Minerals Processing segment is included in Metso Outotec's Minerals segment and Outotec's Metals Refining segment is included in Metso Outotec's Metals & Recycling segment.

Pekka Vauramo
President and CEO

Results in brief



Q4 in short

- Strong order intake in all segments
- Performance of the Aggregates and Minerals segments healthy
- Metals restructuring and turnaround actions started
- Integration proceeded fast with EUR 65 million annual run rate of cost synergies achieved
- New strategy and financial targets published

Group Q4 key figures, IFRS (comparison period illustrative combined)

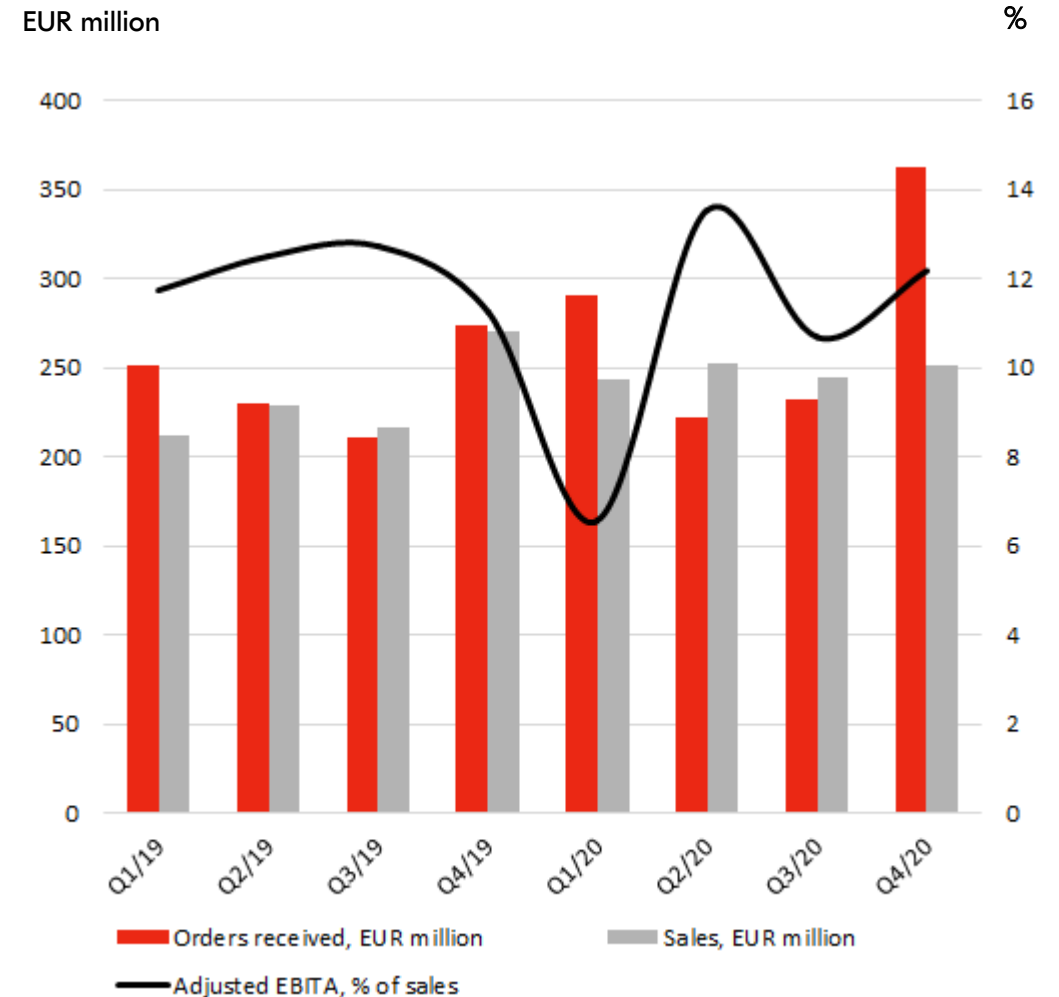
- Orders received EUR 1,304 million (EUR 1,045 million)
- Sales EUR 977 million (EUR 1,087 million)
- Adjusted EBITA EUR 103 million, or 10.6% of sales (EUR 138 million or 12.7%)
- EBIT EUR 44 million, or 4.5% of sales (EUR 103 million or 9.4%)
- Cash flow from operations EUR 177 million, full year EUR 587 million
- The Board will propose an annual dividend of EUR 0.20 for 2020, to be paid in two equal installments and totaling EUR 166 million

Covid-19 impacts in Q4

- Overall negative impact continued due to lockdowns and widespread restrictions limiting travel and workforce mobility
- The aggregates business, which faced the most rapid and negative impacts earlier, saw market activity normalizing
- Good underlying activity in the minerals and metals markets, while decision-making as well as commissioning related to bigger investments was still slow due to the mobility restrictions
- The services business continued to be affected by limited access to planning, preparing, and carrying out maintenance and modernization work at customer sites. The demand for spare parts and consumables continued to be good, supported by healthy utilization rates at mines thanks to high metal prices

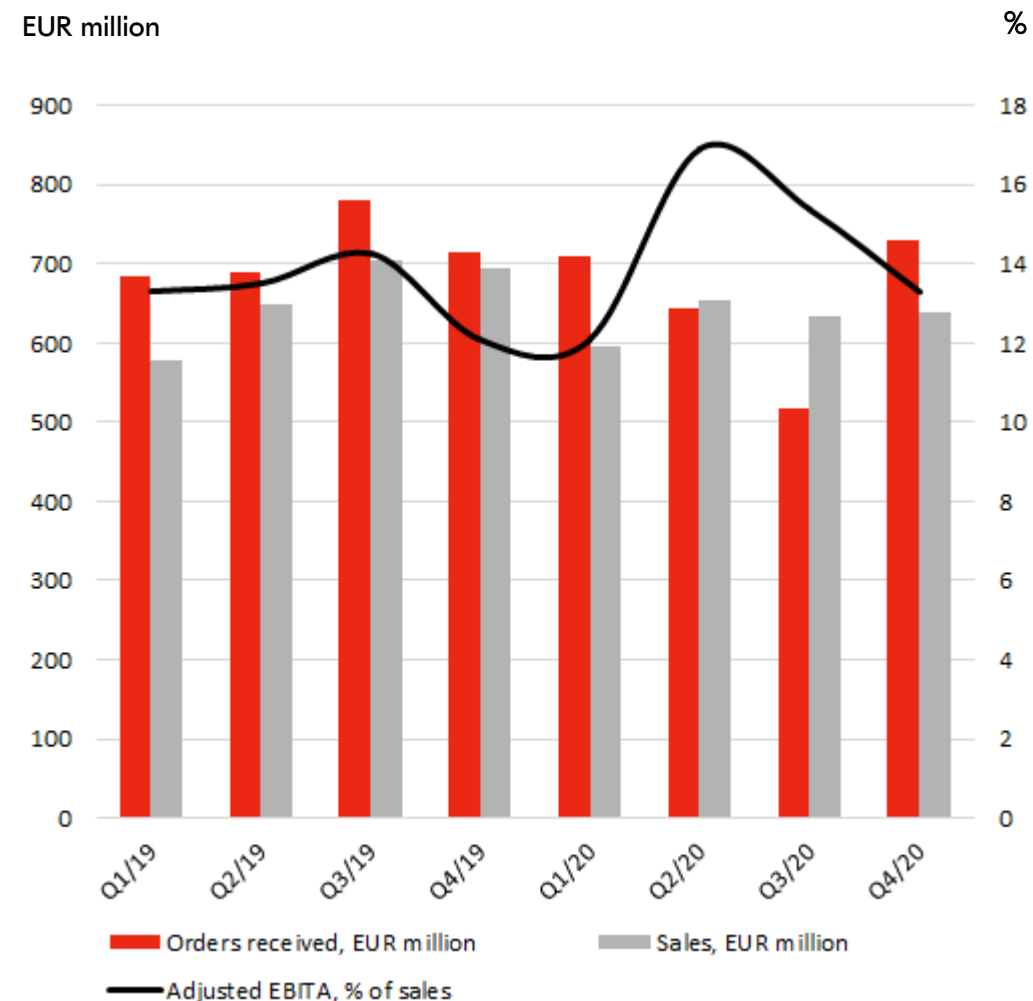
Aggregates segment quarterly highlights

- Orders received EUR 363 million (EUR 274 million)
 - Activity improved in equipment business
 - Organic growth +38%
 - Strong contribution from McCloskey
- Sales EUR 251 million (EUR 271 million)
 - Organic growth -2%
 - Low orders in previous quarters and -5% currency impact
- Adjusted EBITA EUR 31 million (EUR 30 million)
 - Margin of 12.2% (11.2%)
 - Positive contribution from business improvement measures and McCloskey synergies



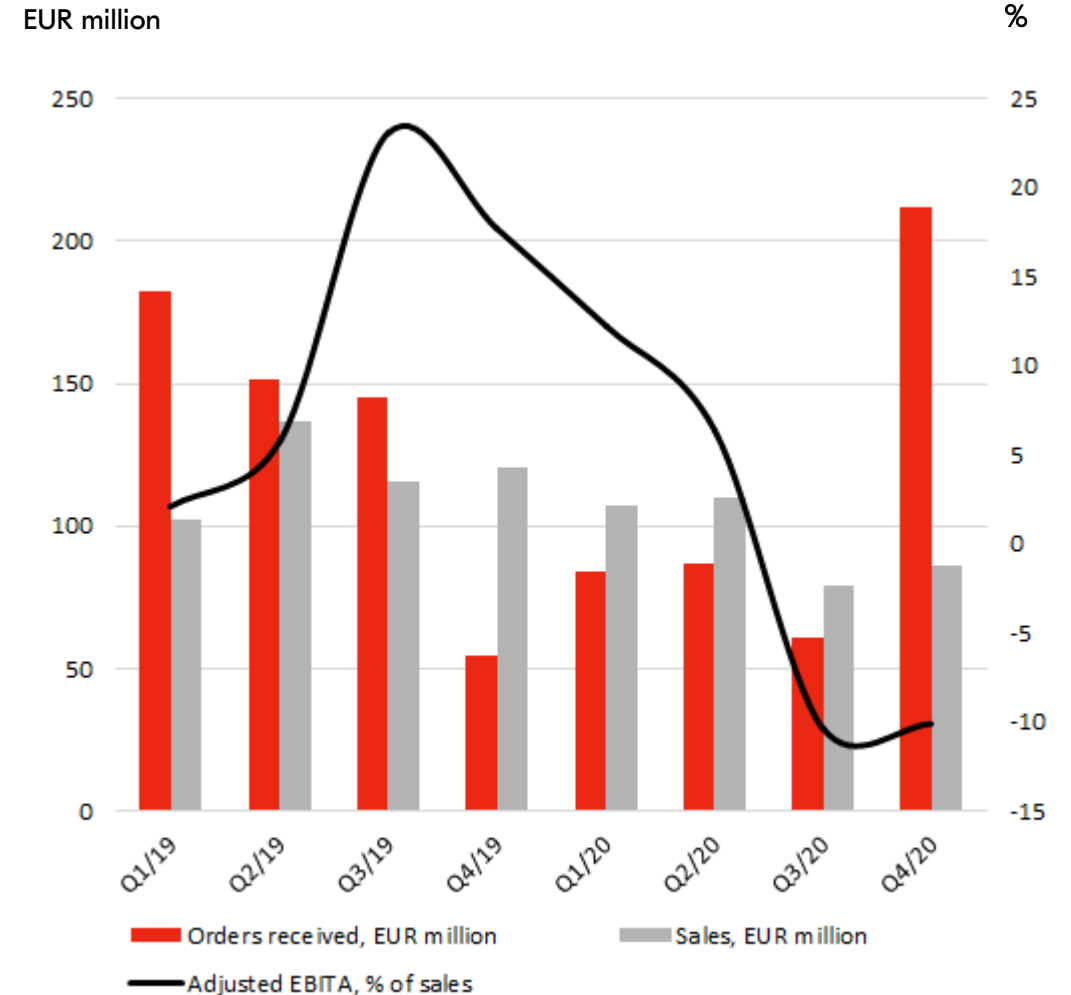
Minerals segment quarterly highlights

- Orders EUR 730 million (EUR 716 million)
 - Strong equipment orders
 - Services affected by Covid-19
 - Currency impact -9%
- Sales EUR 640 million (EUR 696 million)
 - Organically flat in constant currencies
 - Currency impact -8%
 - Services share 62% (65%)
- Adjusted EBITA EUR 85 million (EUR 84 million)
 - Margin of 13.3% (12.1%)
 - Supported by efficiencies and synergies
 - Negative mix impact
 - Issues related to the ramp-up of the new consumables manufacturing footprint had a negative impact in November and December



Metals segment* quarterly highlights

- Orders received EUR 212 million (EUR 55 million)
 - Market activity improved towards the end of Q4
- Sales EUR 86 million (EUR 121 million)
 - Low order backlog from previous quarters
- Adjusted EBITA EUR -9 million (EUR 21 million)
 - Too high fixed-cost structure compared to sales
 - Comparison period included positive one-off items
- Turnaround actions targeting EUR 15 million savings
 - Businesses reorganized for an efficient turnaround



* Excluding Recycling, which has been classified as discontinued operations

Eeva Sipilä

CFO

Financials in detail

IFRS Income Statement

EUR million	Q4/2020	1-12/2020	1-12/2019
Sales	977	3,319	2,819
Gross profit	232	889	821
Adj. EBITA	103	397	368
Adj. EBITA, %	10.6	11.9	13.0
Operating profit	44	239	316
Operating profit, %	4.5	7.2	11.2
Net financial expenses	-19	-38	-33
Profit before taxes	26	201	282
Income taxes	-2	-52	-66
Profit for the period, continuing operations	24	149	217
Profit for the period	15	138	223

Income Statement (illustrative combined)

EUR million	Q4/2020	Q4/2019	1-12/2020	1-12/2019
Sales	977	1,087	3,897	4,030
Adjusted EBITA	103	138	448	509
% of sales	10.6	12.7	11.5	12.6
Adjustments	-22	-24	-97	-46
Operating profit	44	103	253	423
% of sales	4.5	9.4	6.5	10.5

Earnings per share, IFRS

EUR million	2020
Profit for the period, continuing operations	149
Profit for the period	138
Adjustments	97
Earnings per share, continuing operations, EUR ¹⁾	0.20
Earnings per share, EUR ¹⁾	0.19
Earnings per share, EUR ²⁾	0.17
Number of shares on June 30, 2020 (thousand)	183,121
New shares issued as demerger consideration to Metso shareholders (thousand)	645,851
Total number of shares at the end of the period (thousand)	828,972
Average number of outstanding shares (thousand)	737,413

1) Based on average number of outstanding shares of 737,413 thousand

2) Based on outstanding shares of 827,979 thousand

IFRS Balance Sheet

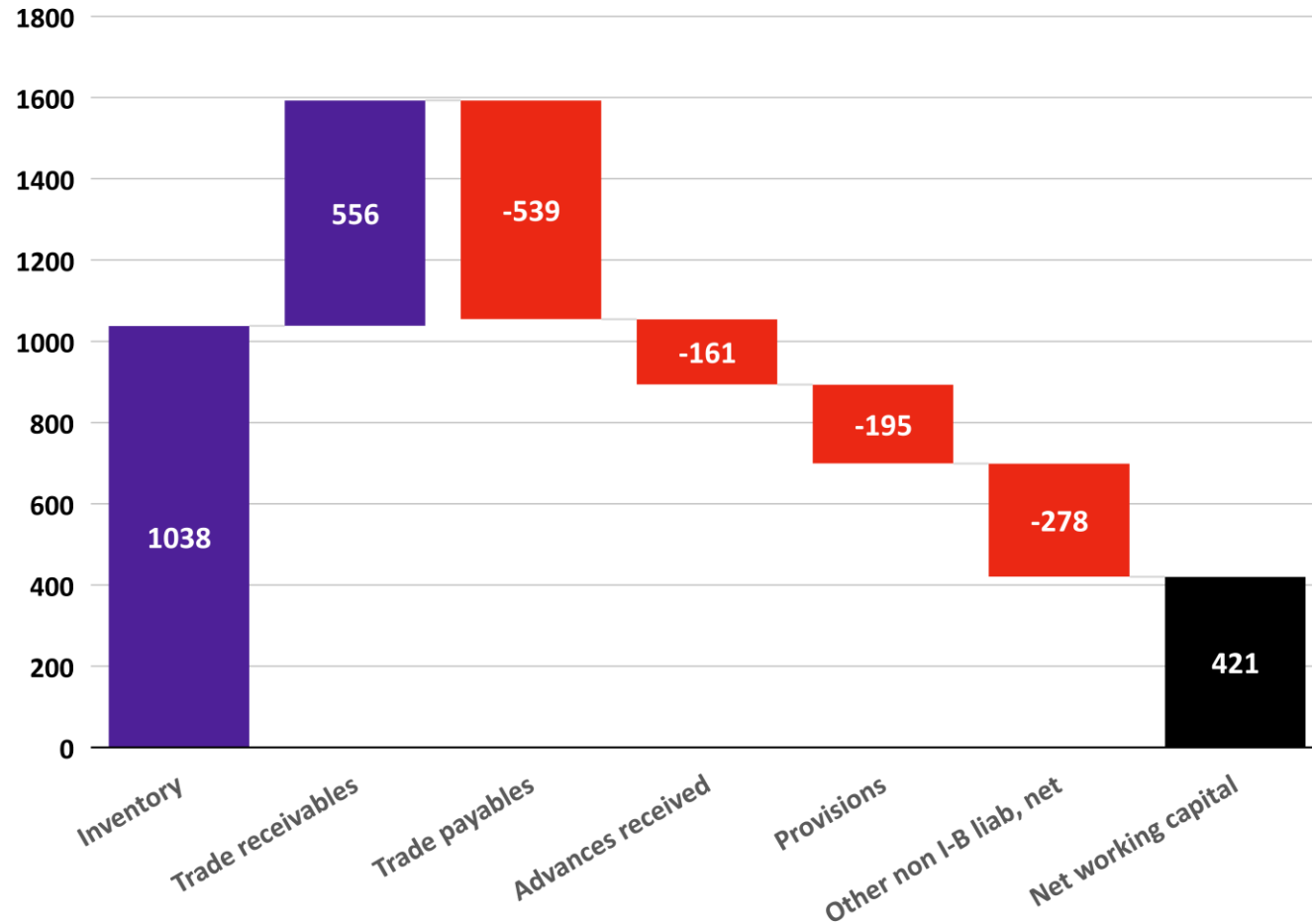
EUR million	December 31, 2020	June 30, 2020	December 31, 2019
Intangible assets	1,994	2,062	723
Total property, plant and equipment	356	357	315
Right-of-use assets	132	138	89
Other non-current assets	223	251	282
Inventories	1,038	1,106	975
Receivables (trade and other)	1,083	1,094	916
Liquid funds	537	528	156
Assets held for sale	145	39	-
TOTAL ASSETS	5,508	5,575	3,457
Total equity	2,040	2,009	1,254
Interest bearing liabilities	1,345	1,449	915
Non-interest-bearing liabilities	1,976	2,040	1,288
Liabilities held for sale	148	78	-
TOTAL EQUITY AND LIABILITIES	5,508	5,575	3,457

Analysis of Cash Flow

EUR million	Metso Outotec, Q4/2020	Metso Outotec, 1-12/2020	Metso Minerals combined, 1-12/2019
Profit for the period	15	138	223
Adjustments:	82	256	166
Depreciation and amortization	61	160	71
Financial expenses, net	19	38	34
Income taxes	5	58	69
Other items	-2	0	-7
Change in net working capital	81	193	-216
Net cash flow from operating activities before financial items and taxes	177	587	173

Net working capital on December 31, 2020

EUR million



Financial position

- Committed and undrawn revolving credit facilities totaled EUR 790 million at the year end
- EUR 300 million bond with a maturity of 7.5 years was issued in November. The proceeds were used to repay a EUR 300 million bank term loan.
- Ratings:
Moody's: 'Baa2' long-term rating with stable outlook
S&P: 'BBB-' preliminary long-term rating with negative outlook

EUR million	December 31, 2020
Liquid funds	537
Net debt	799
Gearing, %	39.2
Equity-to-assets ratio, %	39.9
Debt to capital, %	37.2
Equity/share, EUR	2.46

Pekka Vauramo

President and CEO

Integration, strategy and outlook

Integration proceeding fast and according to plan

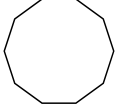
- At the year end, an annual run rate of EUR 65 million had been reached, exceeding the earlier estimate of EUR 50 million
- The main source of the synergies has been the restructuring of the organization
- Run rate of EUR 120 million to be achieved in the end of 2021
- The first revenue synergies booked in orders received during 2020
- The realization of synergies is expected to result in one-off, pre-tax costs of approximately EUR 75 million, which is below the original estimate of EUR 100 million. Around EUR 33 of this was booked in 2020, and the majority of the remaining is expected to be incurred by the end of 2021.



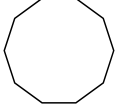
Market outlook



Metso Outotec expects the market activity to improve, subject to the development of the Covid-19 pandemic.



According to its disclosure policy, Metso Outotec's market outlook describes the expected sequential development of market activity during the following six-month period using three categories: improve, remain at the current level, or decline.



Our purpose - Enabling sustainable modern life

MEGATRENDS

Urbanization
Electrification
Sustainability
Resource scarcity

VISION

To be customers' number one choice for sustainable use of Earth's natural resources.
Together we deliver service, reliability, innovation and results – safely.

TOP PRIORITIES

Integration and financial performance
Customer centricity
Sustainability
Performance culture

BRAND PROMISE

We are the partner for positive change



BUSINESSES: AGGREGATES • MINERALS • METALS • SERVICES • CONSUMABLES

VALUES



High ambition
– always



Customer in
center



Getting it done
– together

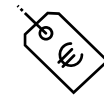


Open and
honest

We aim to be industry leading company with strong financial performance



Adjusted EBITA
margin of
>15%
over the cycle



Maintaining
investment
grade credit
rating



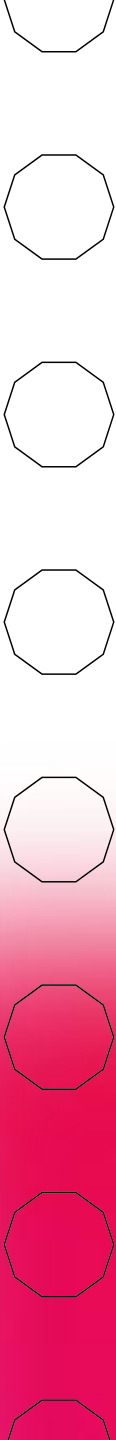
Dividend payout of
at least
50%
of earnings per share



Progress in sustainability
in alignment with the
1.5°C
commitment

Sustainability highlights in 2020

- Commitment to the 1.5 °C journey
- CO₂ emissions reduced
 - 60% in operations
 - 29% in customer logistics
- Our handprint impact in CO₂ increased from 7.2 to 8.2 million tons in 2020
- We ranked 8th on the Global 100 list of the world's most sustainable companies



Partner for positive change



mogroup.com

Metso:Outotec