

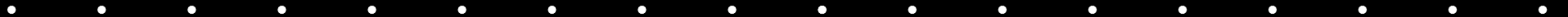
Metso:Outotec

Q3/2021 interim report



President and CEO Pekka Vauramo and CFO Eeva Sipilä

November 2, 2021



Forward looking statements

It should be noted that certain statements herein which are not historical facts, including, without limitation, those regarding expectations for general economic development and the market situation, expectations for customer industry profitability and investment willingness, expectations for company growth, development and profitability and the realization of synergy benefits and cost savings, and statements preceded by "expects", "estimates", "forecasts" or similar expressions, are forward looking statements. These statements are based on current decisions and plans and currently known factors. They involve risks and uncertainties which may cause the actual results to materially differ from the results currently expected by the company.

Such factors include, but are not limited to:

- 1) general economic conditions, including fluctuations in exchange rates and interest levels which influence the operating environment and profitability of customers and thereby the orders received by the company and their margins
- 2) the competitive situation, especially significant technological solutions developed by competitors
- 3) the company's own operating conditions, such as the success of production, product development and project management and their continuous development and improvement
- 4) the success of pending and future acquisitions and restructuring.

About this financial information

- Under IFRS, the merger of Metso's Minerals business and Outotec is treated as a reverse acquisition, where Metso Minerals is the accounting acquirer and Outotec the accounting acquiree.
- Metso Outotec has prepared both illustrative and IFRS-based historical quarterly segment information for January - June 2020. The illustrative historical segment information is presented as a combination of Metso Minerals carve-out information and Outotec information, according to the Metso Outotec segment structure. The Outotec information is based on Outotec's historical accounting principles, and Outotec's Minerals Processing segment is included in Metso Outotec's Minerals segment and Outotec's Metals Refining segment is included in Metso Outotec's Metals segment.

Agenda

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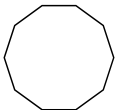

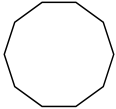
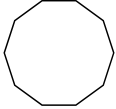
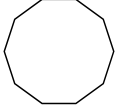
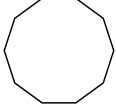

01

Results in brief

Pekka Vauramo
President and CEO



Q3 in short

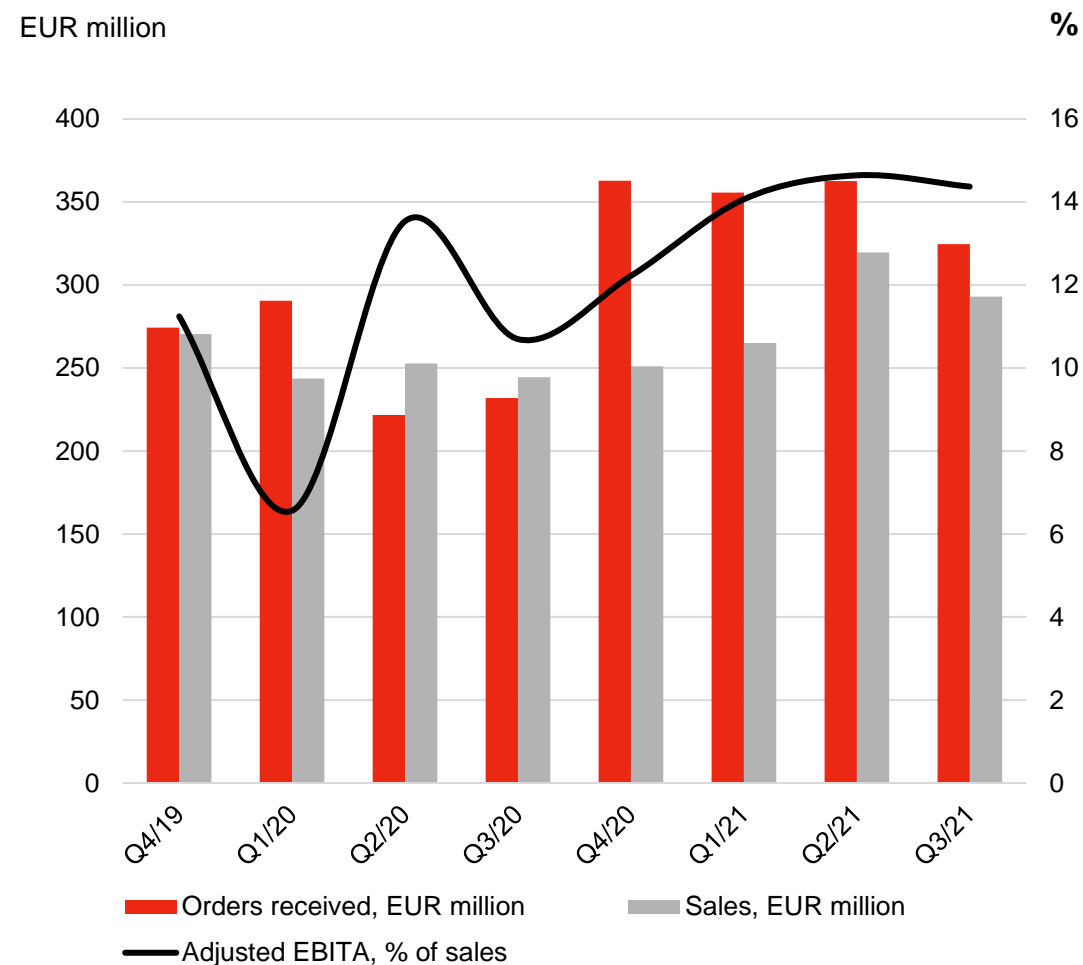
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- Strong market activity in all segments
 - Record-high order intake
 - Strong Planet Positive demand and orders
 - Sales growth affected by backlog timing and supply chain
 - Profitability improved in all segments
 - Net-zero emissions targeted by 2030
 - Integration ahead of plan
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Group Q3 key figures

- Orders received more than doubled to EUR 1,649 million (EUR 809 million)
- Sales grew by 7 percent to EUR 1,023 million (EUR 957 million)
- Adjusted EBITA improved to EUR 139 million, or 13.6% of sales (EUR 111 million, or 11.6%)
- Operating profit improved to EUR 107 million, or 10.5% of sales (EUR 51 million, or 5.4%)
- EPS, continuing operations, EUR 0.09
- Cash flow from operations EUR 172 million

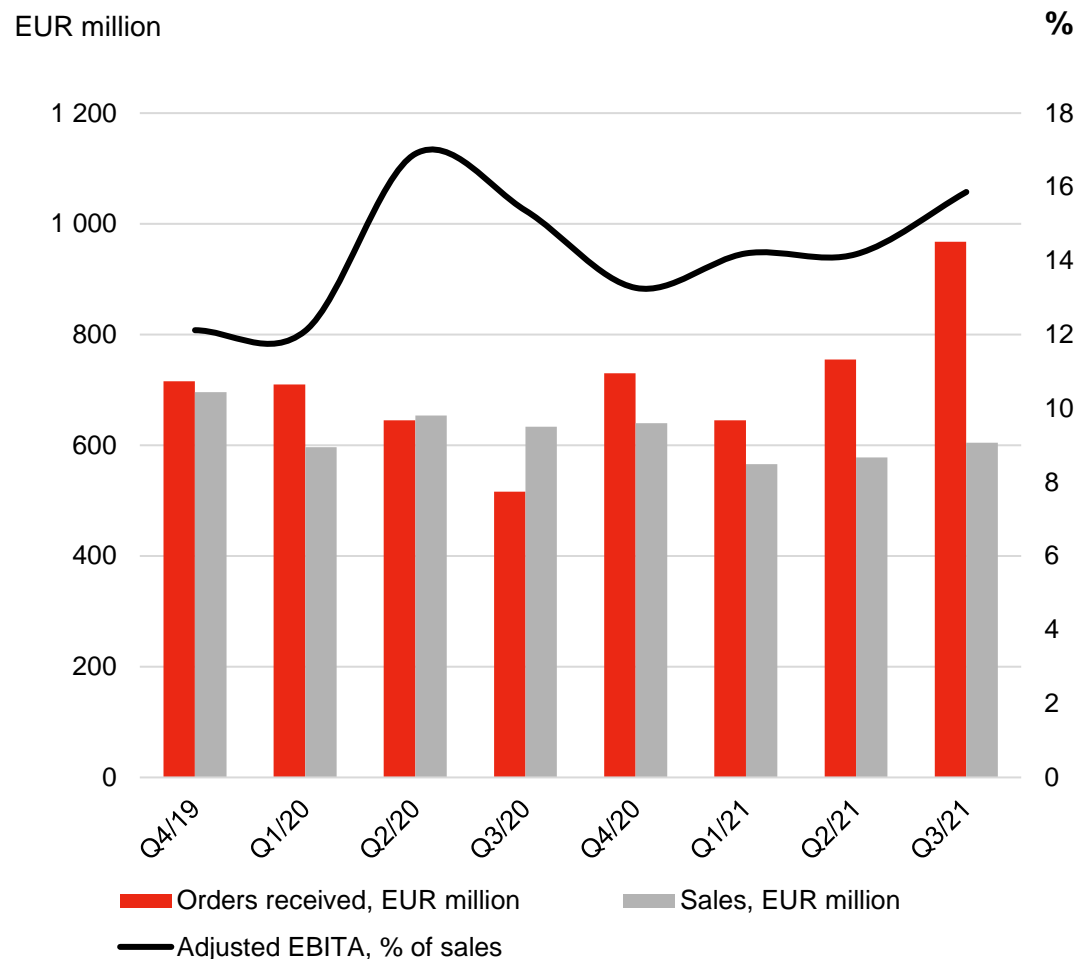
Aggregates segment quarterly highlights

- Orders received EUR 325 million (EUR 232 million)
 - Supported by infrastructure spending
 - Growth driven by the European and North American markets
 - Customers placing orders well before next construction season
- Sales EUR 293 million (EUR 244 million)
 - Strong equipment backlog
 - Good development in services
 - Some impact from supply chain and logistics
- Adjusted EBITA EUR 42 million (EUR 26 million)
 - Margin of 14.4% (10.7%)
 - Volume growth
 - Successful implementation of improvement measures



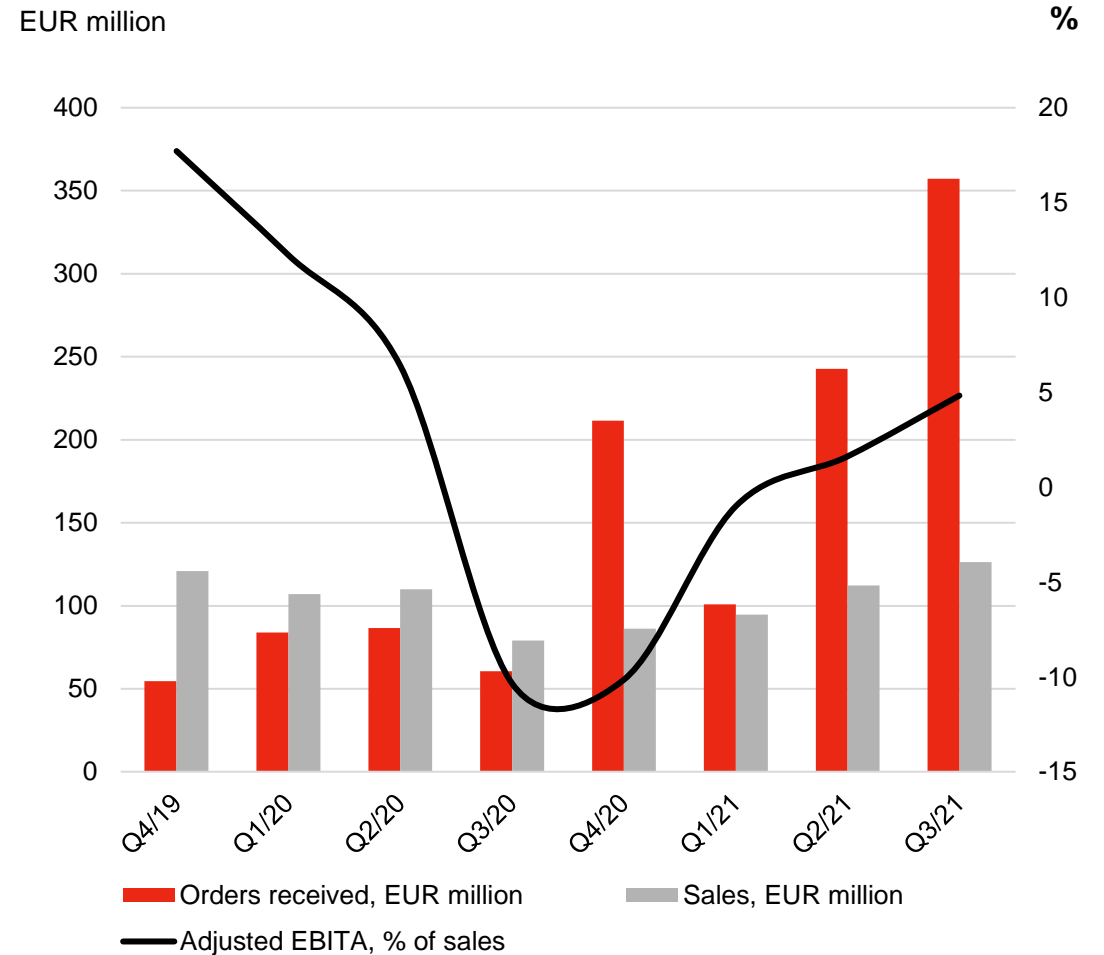
Minerals segment quarterly highlights

- Orders EUR 968 million (EUR 516 million)
 - Strong demand for Planet Positive offering and productivity solutions
 - Two equipment orders > 50 million
 - Services orders +22%
- Sales EUR 604 million (EUR 634 million)
 - Equipment sales growth started at the end of the quarter
 - Supply chain and logistics challenges in services
- Adjusted EBITA EUR 96 million (EUR 97 million)
 - Margin of 15.9% (15.4%)
 - Positive impact from synergies and strengthened equipment profitability
 - Affected by lower volume and higher freight costs



Metals segment quarterly highlights

- Orders received EUR 357 million (EUR 61 million)
 - Demand continued to be good
 - Large copper smelter order
- Sales EUR 126 million (EUR 79 million)
 - Revenue recognition increased
- Adjusted EBITA EUR 6 million (EUR -8 million)
 - Higher volumes
 - Cost savings related to the turnaround program visible



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Financials in details

Eeva Sipilä
CFO

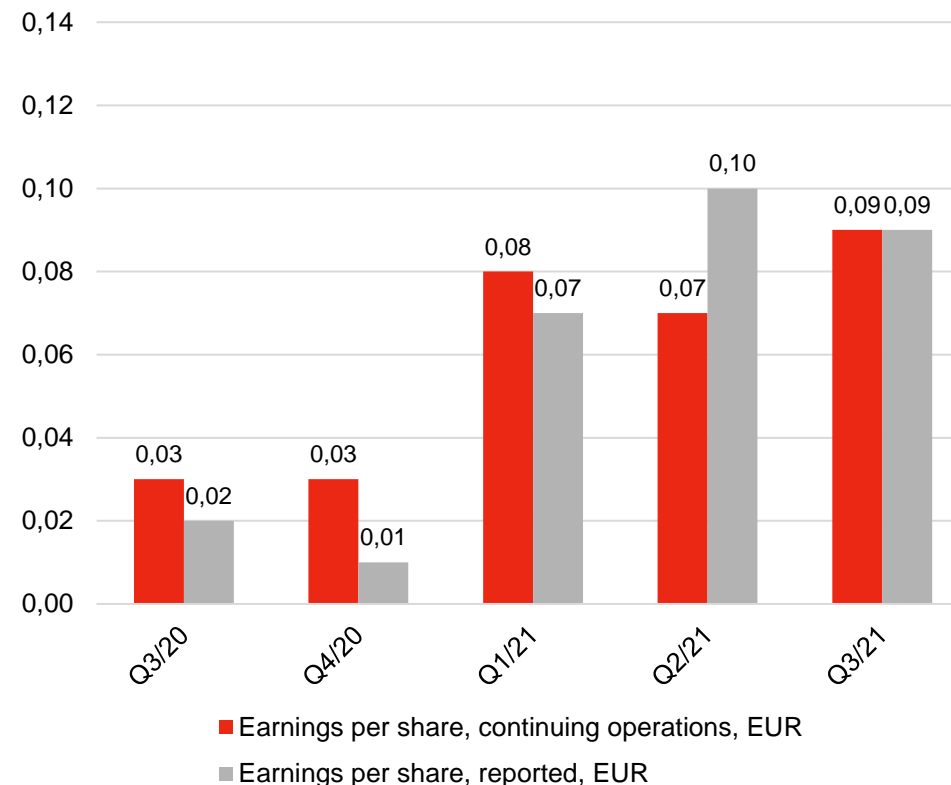
IFRS Income Statement

EUR million	Q3/2021	Q3/2020	Q1- Q3/2021	1-12/2020*
Sales	1,023	957	2,958	3,897
Adj. EBITA	139	111	384	448
Adj. EBITA, %	13.6	11.6	13.0	11.5
Operating profit	107	51	295	253
Operating profit, %	10.5	5.4	10.0	6.5
Net financial expenses	-8	-9	-26	-44
Profit before taxes	99	42	269	209
Income taxes	-26	-15	-70	-50
Profit for the period, continuing operations	73	27	200	159
Profit for the period	76	24	222	-
Earnings per share, continuing operations, EUR	0.09	0.03	0.24	-

*(IFRS, except for 1-6/2020 illustrative combined)

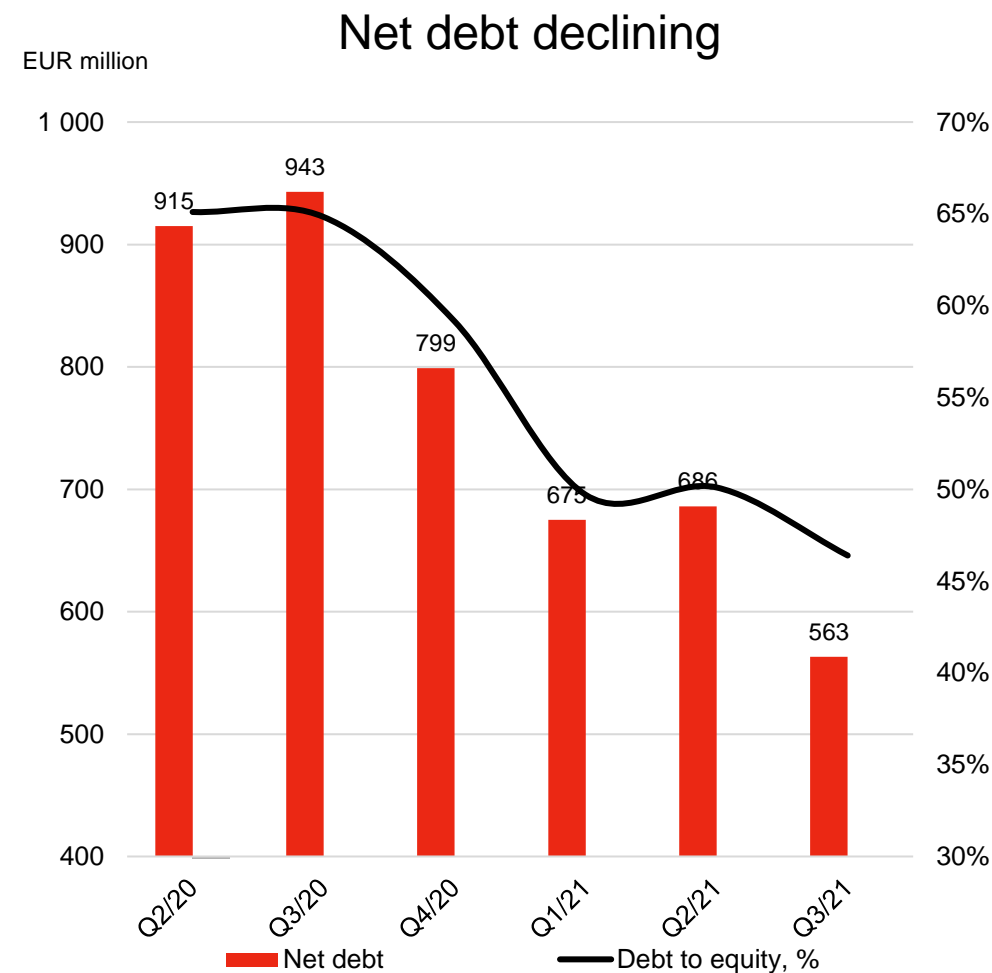
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Earnings per share, EUR



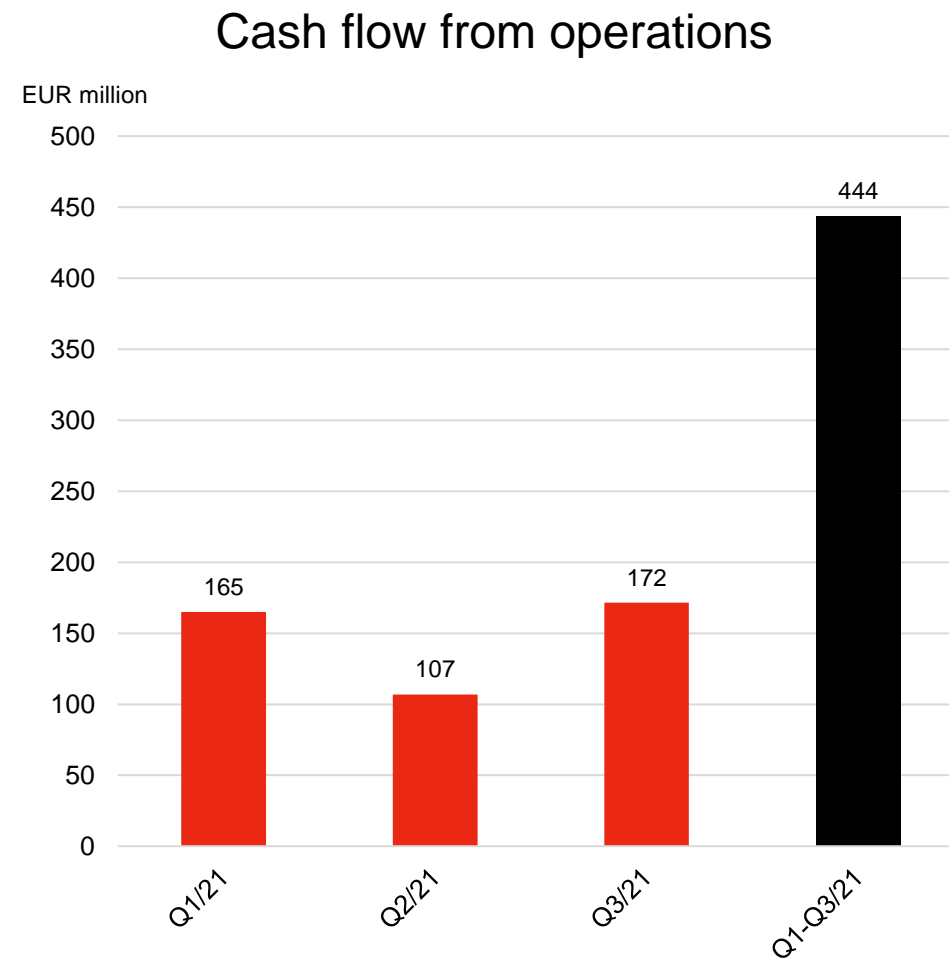
IFRS Balance Sheet

EUR million	September 30, 2021	December 31, 2020
Intangible assets	2,013	2,060
Total property, plant and equipment	366	356
Right-of-use assets	131	132
Other non-current assets	248	215
Inventories	1,236	1,038
Receivables (trade and other)	1,119	1,083
Liquid funds	550	537
Assets held for sale	141	145
TOTAL ASSETS	5,805	5,567
Total equity	2,122	2,040
Interest-bearing liabilities	1,122	1,345
Non-interest-bearing liabilities	2,438	1,984
Liabilities held for sale	123	198
TOTAL EQUITY AND LIABILITIES	5,805	5,567



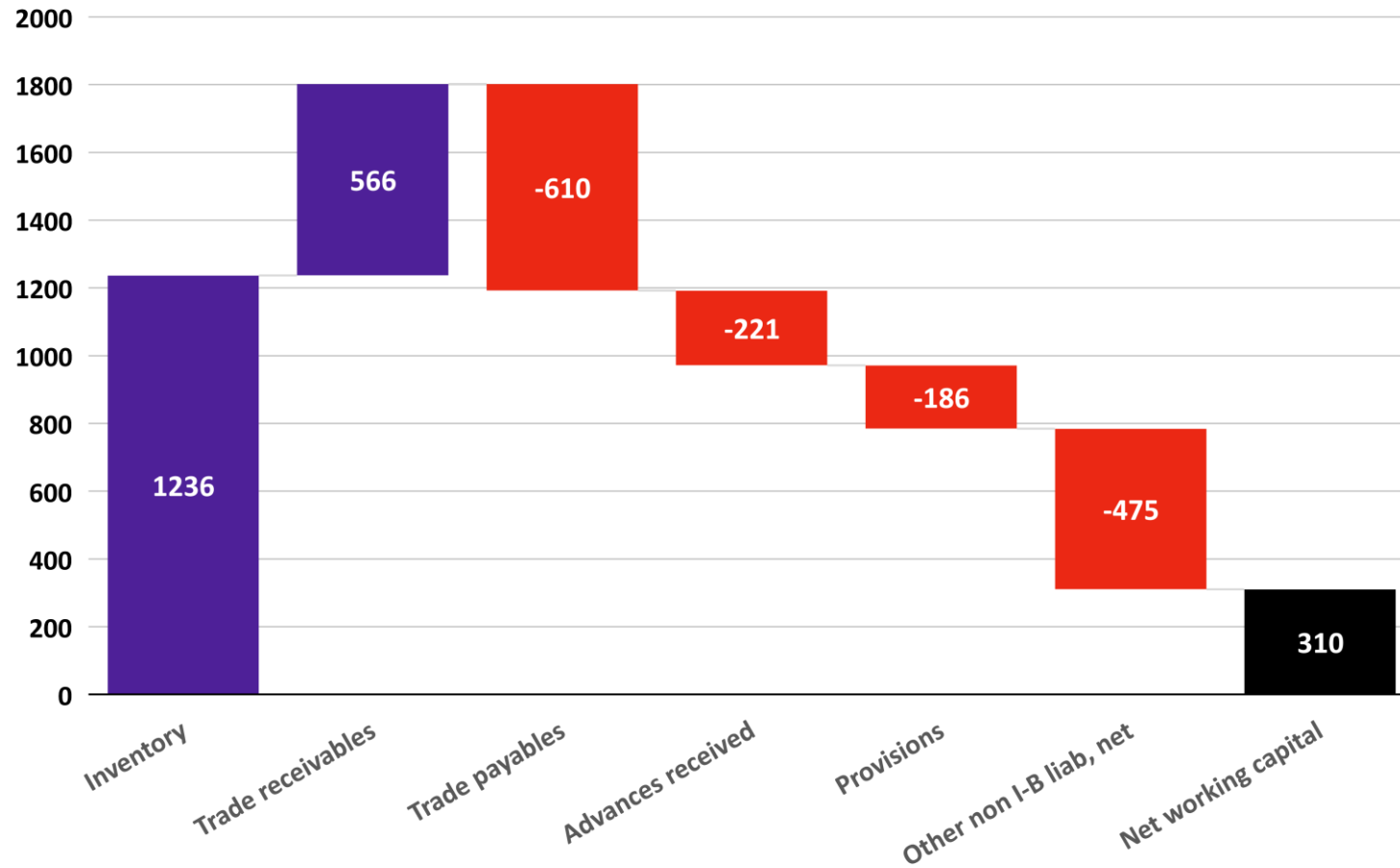
Cash Flow

EUR million	Q3/2021	Q1-Q3/2021	1-12/2020
Profit for the period, continuing operations	73	200	149
Profit for the period, discontinued operations	3	22	-11
Adjustments:	89	219	256
Depreciation and amortization	41	124	160
Financial expenses, net	8	26	38
Income taxes	27	70	58
Other items	13	0	0
Change in net working capital	6	2	193
Net cash flow from operating activities before financial items and taxes	172	444	587



Net working capital on September 30, 2021

EUR million



2.11.2021

Strengthened financial position

- Sustainability targets included in the EUR 600 million Revolving Credit Facility, maturing in 2026
- EUR 100 million term loan repaid in two EUR 50 million payments in September and October
- Ratings:
 - Moody's (April 2021): 'Baa2' long-term rating with stable outlook
 - S&P (May 2021): 'BBB-' long-term rating with stable outlook

EUR million	September 30, 2021	Dec 31, 2020
Liquid funds	550	537
Net debt	563	799
Gearing, %	26.5	39.2
Equity-to-assets ratio, %	40.6	39.5
Debt to capital, %	31.7	37.2
Equity/share, EUR	2.56	2.46

03

Integration, strategy and outlook

Pekka Vauramo
President and CEO

Integration proceeding ahead of plan

- Annual run-rate of EUR 116 million reached in cost synergies
- 60% of realized synergies come from the restructuring of the organization and the rest from facilities, IT, and procurement
- Realized revenue synergies as sales totaled EUR 68 million and additional EUR 158 million have been booked in the order backlog
- Around EUR 64 million of the estimated one-off, pre-tax costs of approximately EUR 75 million has been booked so far

Planet Positive – our 1.5°C journey

- We are committed to limiting global warming to 1.5°C:
 - Cutting CO₂ emissions by 50% in own production by 2024
 - Achieving net-zero by 2030
 - Targeting 30% of the supplier spend by the end of 2025 with partners who have set Science-Based Targets
- 100% of R&D with a sustainability target
- Planet Positive products to be available in every part of the customer process



Strong demand for Planet Positive products

Q3 order highlights



Energy and emission efficient solutions



Modular copper solvent extraction technology for a **greenfield plant that reduces emissions**



Several **energy-efficient stirred mills** to a **greenfield iron ore processing plant**



Water efficient solutions



New proprietary Concorde Cell™ flotation technology for **concentrator modernization**



Raw water treatment plant with **cleaned municipal wastewater as the raw water source**

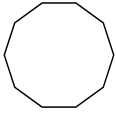


Covid-19 impacts in Q3

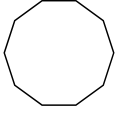
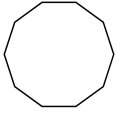
- Local and regional restrictions and lockdowns continue limiting access to customer sites
- Slowing down decision-making and overall cooperation with customers
- Our own operations have been running without any significant disruptions



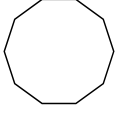
Market outlook



Metso Outotec expects the market activity to remain at the current strong level, subject to the development of the Covid-19 pandemic.



According to its disclosure policy, Metso Outotec's market outlook describes the expected sequential development of market activity during the following six-month period using three categories: improve, remain at the current level, or decline.



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Q&A

Metso:Outotec

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