

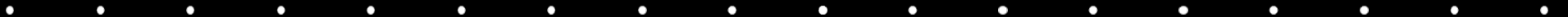
Metso:Outotec

Q4/2021 and full-year 2021 results



President and CEO Pekka Vauramo and CFO Eeva Sipilä

February 10, 2022



Forward looking statements

It should be noted that certain statements herein which are not historical facts, including, without limitation, those regarding expectations for general economic development and the market situation, expectations for customer industry profitability and investment willingness, expectations for company growth, development and profitability and the realization of synergy benefits and cost savings, and statements preceded by "expects", "estimates", "forecasts" or similar expressions, are forward looking statements. These statements are based on current decisions and plans and currently known factors. They involve risks and uncertainties which may cause the actual results to materially differ from the results currently expected by the company.

Such factors include, but are not limited to:

- 1) general economic conditions, including fluctuations in exchange rates and interest levels which influence the operating environment and profitability of customers and thereby the orders received by the company and their margins
- 2) the competitive situation, especially significant technological solutions developed by competitors
- 3) the company's own operating conditions, such as the success of production, product development and project management and their continuous development and improvement
- 4) the success of pending and future acquisitions and restructuring.

About this financial information

- Under IFRS, the merger of Metso's Minerals business and Outotec is treated as a reverse acquisition, where Metso Minerals is the accounting acquirer and Outotec the accounting acquiree.
- Metso Outotec has prepared both illustrative and IFRS-based historical quarterly segment information for January - June 2020. The illustrative historical segment information is presented as a combination of Metso Minerals carve-out information and Outotec information, according to the Metso Outotec segment structure. The Outotec information is based on Outotec's historical accounting principles, and Outotec's Minerals Processing segment is included in Metso Outotec's Minerals segment and Outotec's Metals Refining segment is included in Metso Outotec's Metals segment.

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February 10, 2022

Source:

Metso:Outotec

01

Results in brief

Pekka Vauramo
President and CEO



Q4 in short

- Strong market activity in all segments
- Services orders continued to increase
- Strong sales growth and profitability improvement
- Adverse impact from supply chain and logistics
- Integration completed successfully and targets achieved

Group Q4 key figures

EUR million	Q4/2021	Q4/2020	Change %
Orders received	1,310	1,304	0
Sales	1,278	977	31
Adjusted EBITA	164	103	58
% of sales	12.8	10.6	—
Operating profit	130	44	195
% of sales	10.2	4.5	—
EPS, continuing operations, EUR (IFRS)	0.11	0.03	267
Cash flow from operations (IFRS)	164	177	-7

Group full-year key figures

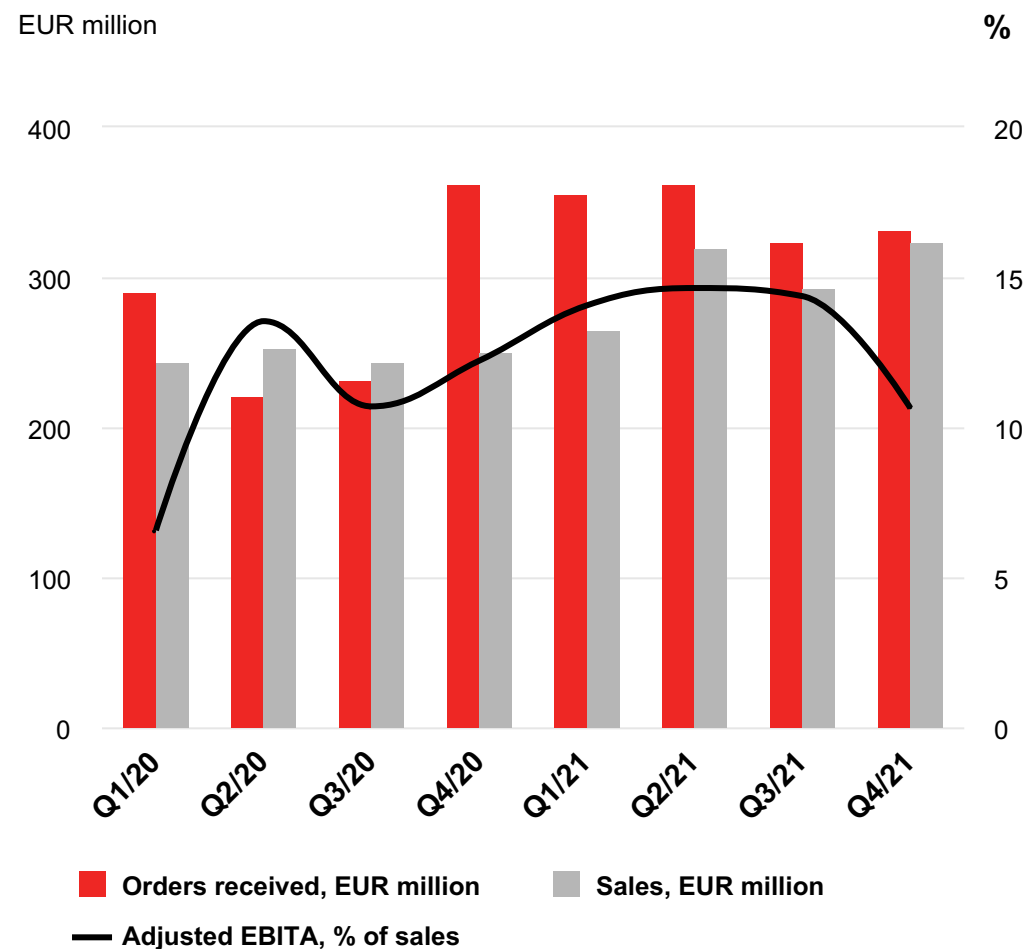
IFRS, except for 1-6/2020 illustrative combined

EUR million	2021	2020	Change %
Orders received	5,421	4,150	31
Sales	4,236	3,897	9
Adjusted EBITA	547	448	22
% of sales	12.9	11.5	—
Operating profit	425	253	68
% of sales	10.0	6.5	—
EPS, continuing operations EUR (IFRS)	0.35	0.20	75
Cash flow from operations (IFRS)	608	587	3

The Board of Directors will propose a dividend of EUR 0.24 for 2021, to be paid in two installments

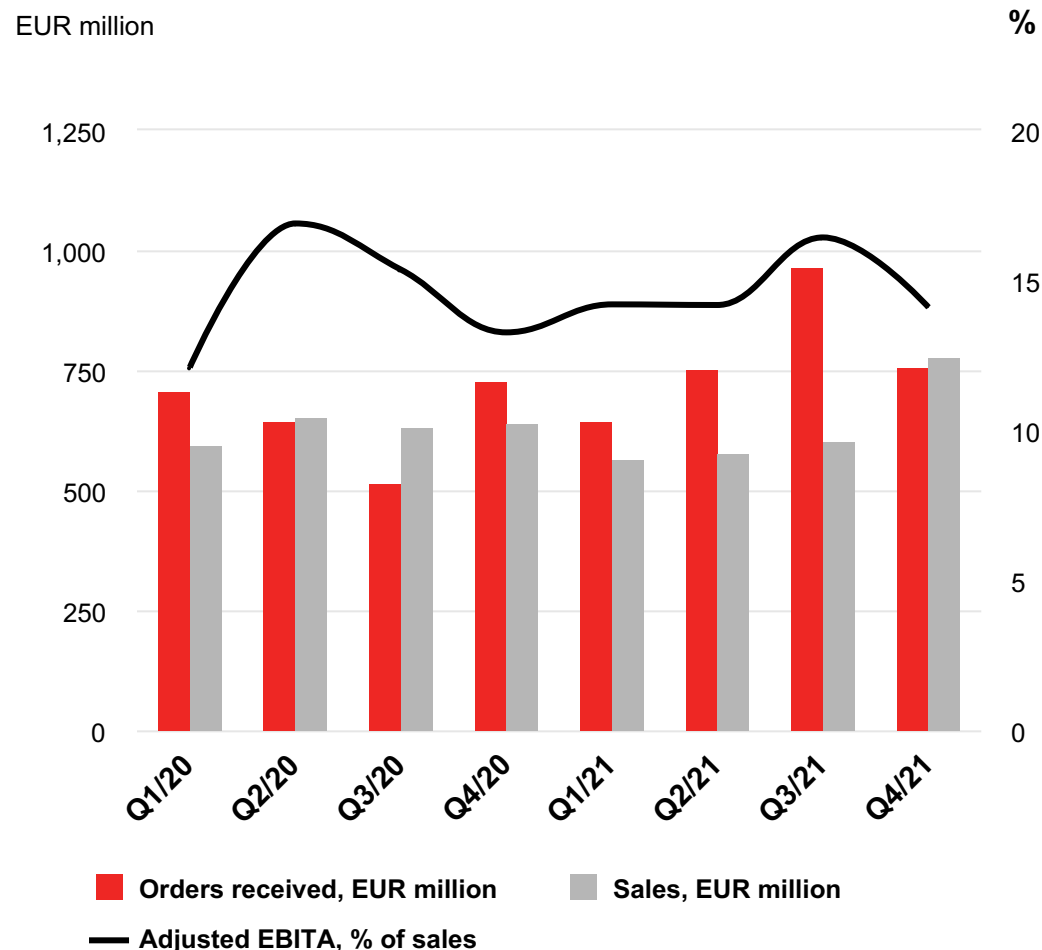
Aggregates segment quarterly highlights

- Orders received EUR 331 million (EUR 363 million)
 - Strong market activity
 - Tight component availability limiting order confirmations
 - Services orders +18% y-o-y
- Sales EUR 324 million (EUR 251 million)
 - Equipment grew faster than services
 - Services share 27% (29%)
 - Supply chain constraints had an impact
- Adjusted EBITA EUR 34 million (EUR 31 million)
 - Margin of 10.6% (12.2%)
 - Affected by inventory write-downs related to discontinued products and reorganization of JV in China (excluding these, margin would have been flat y-o-y)



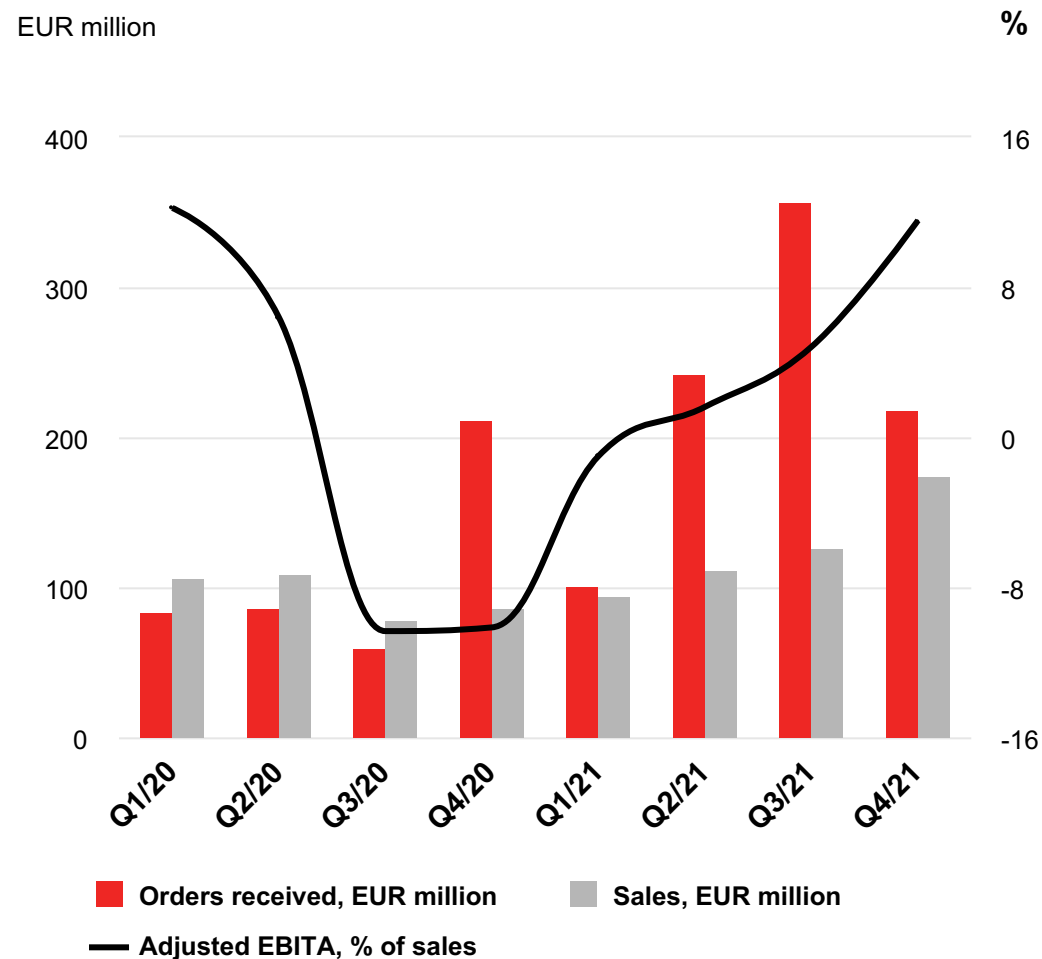
Minerals segment quarterly highlights

- Orders EUR 760 million (EUR 730 million)
 - Strong market activity
 - Planet Positive offering and productivity solutions in high demand
 - Services orders +22%
- Sales EUR 779 million (EUR 640 million)
 - Increased equipment sales from the backlog
 - Services +16% despite supply chain and logistics challenges
 - Services share 58% (62%)
- Adjusted EBITA EUR 110 million (EUR 85 million)
 - Margin of 14.1% (13.3%)
 - Positive impact from volume and synergies
 - Affected by supply chain as well as freight and energy costs



Metals segment quarterly highlights

- Orders received EUR 219 million (EUR 212 million)
 - Strong market activity
 - One large order of more than EUR 100 million
- Sales EUR 174 million (EUR 86 million)
 - Deliveries from the backlog increased
 - Services share 15% (19%)
- Adjusted EBITA EUR 20 million (EUR -9 million)
 - Adjusted EBITA margin 11.6% (-10.1%)
 - Higher volumes and turnaround program
 - Successful closure of a few old projects



02

Financials in details

Eeva Sipilä
CFO

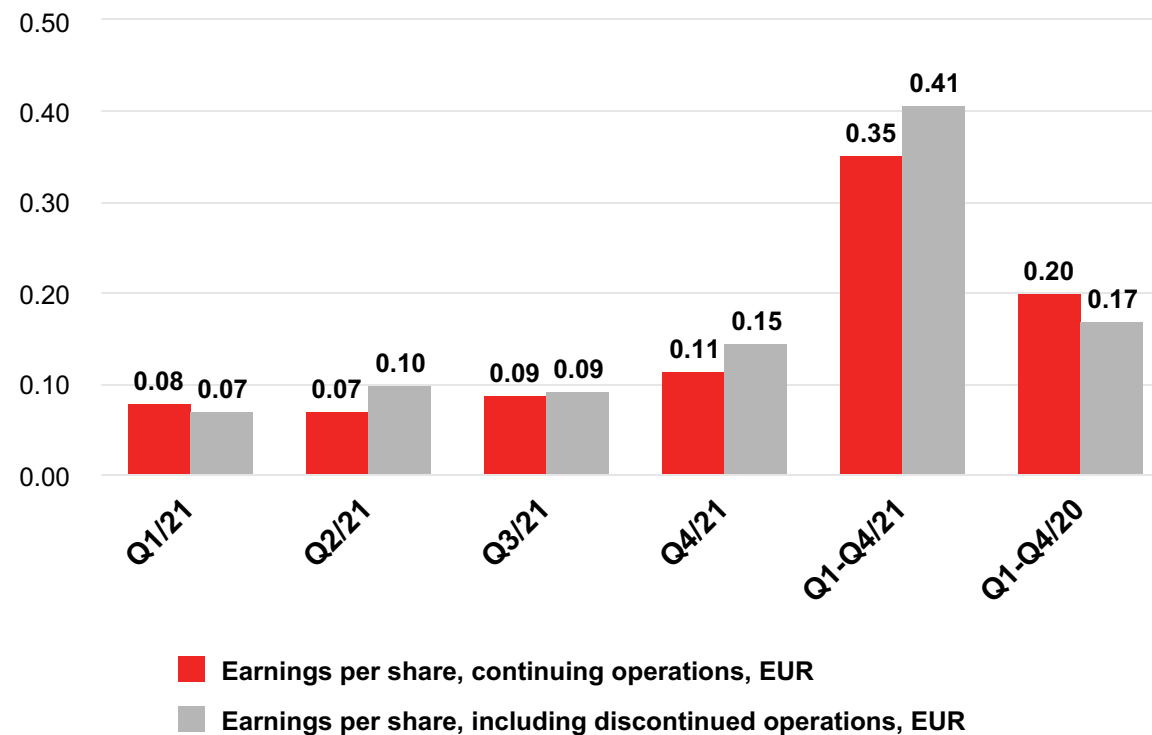
IFRS Income Statement

EUR million	Q4/2021	Q4/2020	2021	2020*
Sales	1,278	977	4,236	3,897
Adj. EBITA	164	103	547	448
Adj. EBITA, %	12.8	10.6	12.9	11.5
Operating profit	130	44	425	253
Operating profit, %	10.2	4.5	10.0	6.5
Net financial expenses	-14	-19	-39	-44
Profit before taxes	116	26	385	209
Income taxes	-22	-2	-92	-50
Profit for the period, continuing operations	94	24	294	159
Earnings per share, continuing operations, EUR (IFRS)	0.11	0.03	0.35	0.20
Profit for the period	120	15	342	—

*(1-6/2020 illustrative combined)

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Solid development in EPS



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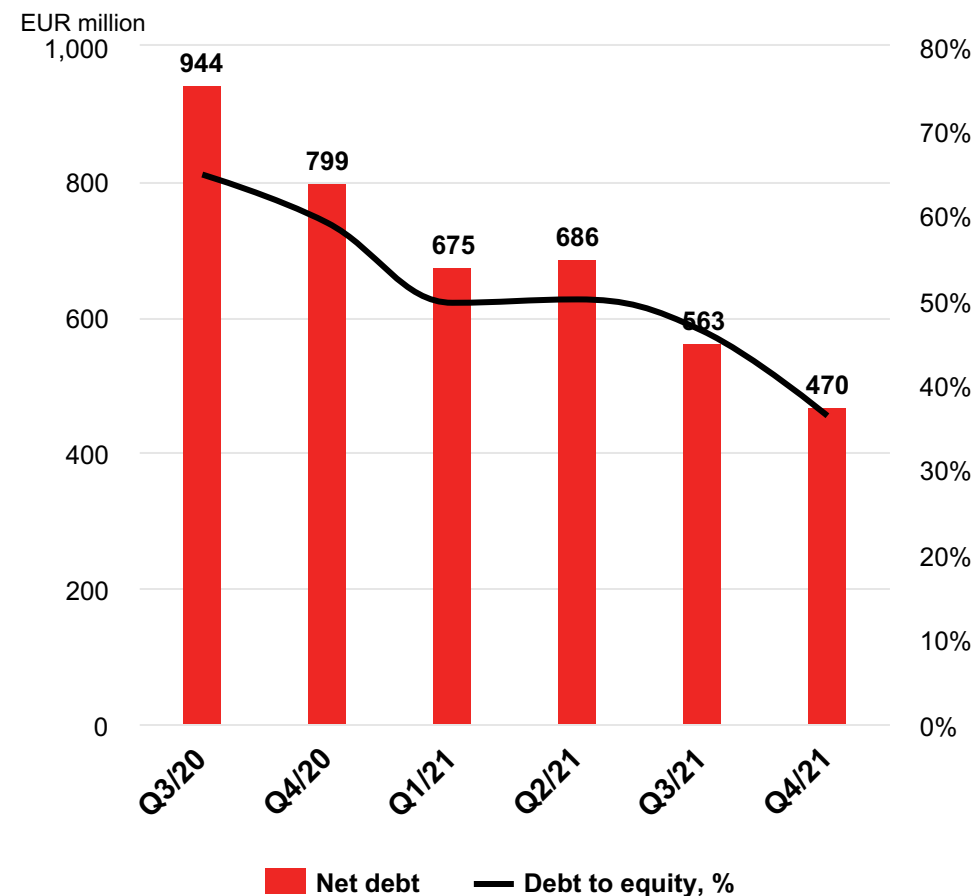
IFRS Balance Sheet

EUR million	Restated	
	December 31, 2021	December 31, 2020
Intangible assets	2,002	2,060
Total property, plant and equipment	373	356
Right-of-use assets	127	132
Other non-current assets	234	215
Inventories	1,269	1,038
Receivables (trade and other)	1,285	1,083
Liquid funds	473	537
Assets held for sale	65	145
TOTAL ASSETS	5,830	5,567
Total equity	2,251	2,040
Interest-bearing liabilities	952	1,345
Non-interest-bearing liabilities	2,592	1,984
Liabilities held for sale	35	198
TOTAL EQUITY AND LIABILITIES	5,830	5,567

Balance sheet for year 2020 has been restated due to adjustments in the fair values of Outotec at the acquisition date.

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Net debt halved since merger



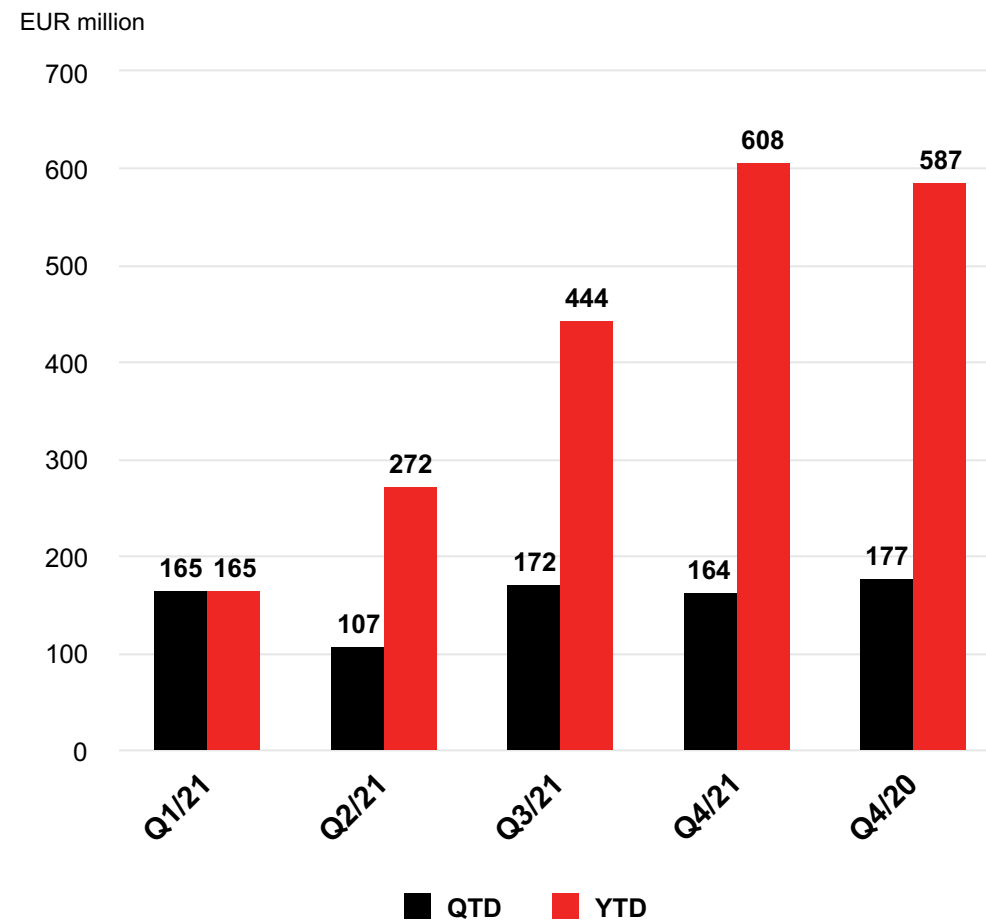
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Cash Flow

EUR million	Q4/2021	Q1-Q4/2021	Q1-Q4/2020
Profit for the period, continuing operations	94	294	149
Profit for the period, discontinued operations	26	48	-11
Adjustments:	77	297	256
Depreciation and amortization	42	167	160
Financial expenses, net	14	39	38
Income taxes	22	92	58
Other items	-1	-2	0
Change in net working capital	-33	-31	193
Net cash flow from operating activities before financial items and taxes	164	608	587

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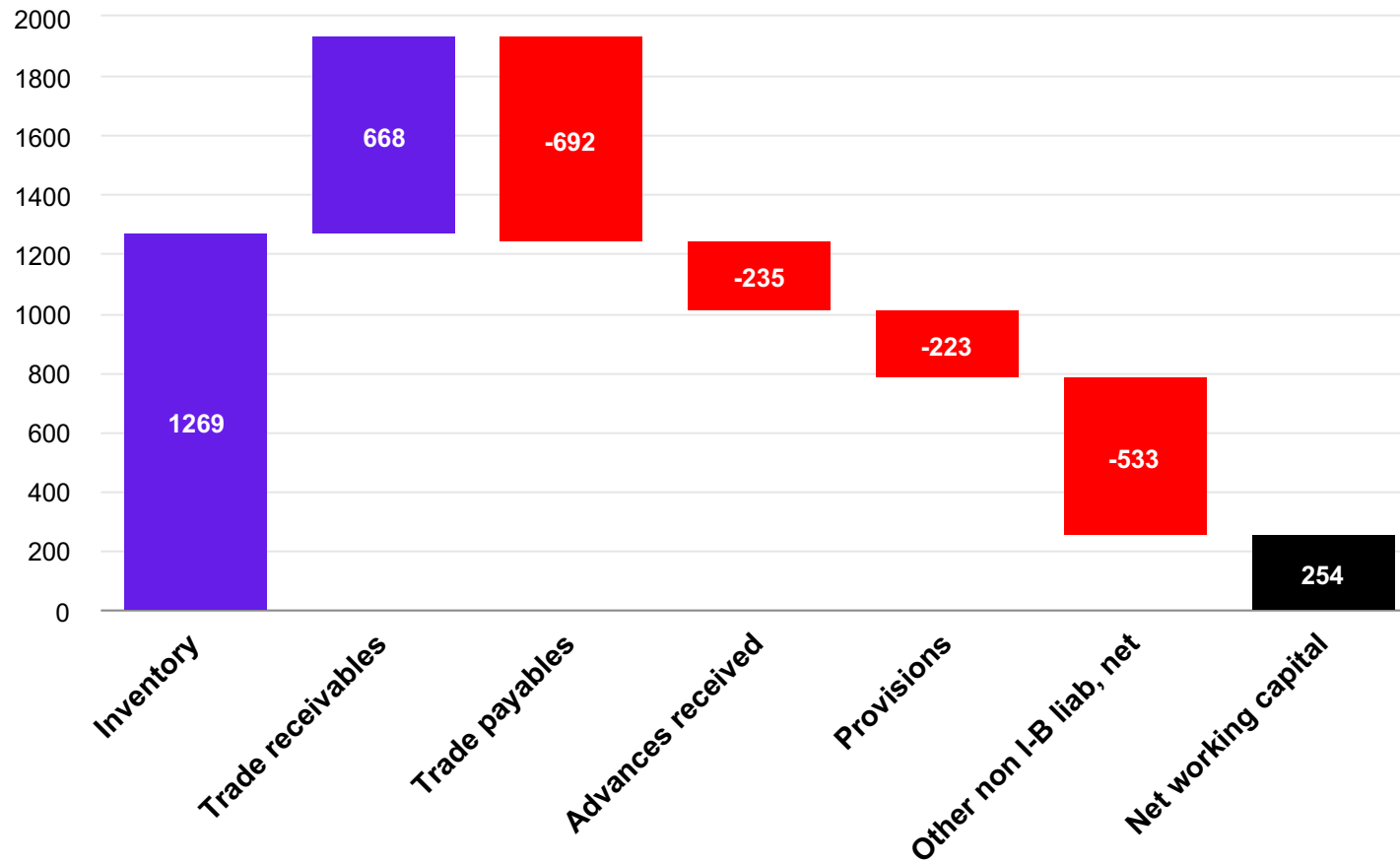
Cash flow from operations



Metso:Outotec

Net working capital on December 31, 2021

EUR million



Solid financial position

- Early repayments totaling EUR 350 million to bank loans during 2021
- We cancelled two bilateral credit facilities totaling EUR 90 million in 2021
- Sustainability targets included in the EUR 600 million revolving credit facility, as well as in the new EUR 100 million loan from the Nordic Investment Bank
- Ratings:
 - Moody's (April 2021): 'Baa2' long-term rating with stable outlook
 - S&P (May 2021): 'BBB-' long-term rating with stable outlook

EUR million	December 31, 2021	December 31, 2020
Liquid funds	473	537
Net debt	470	799
Gearing, %	20.9	39.2
Equity-to-assets ratio, %	43.2	39.5
Debt to capital, %	26.7	37.2
Equity/share, EUR	2.72	2.46

03

Integration, strategy and outlook

Pekka Vauramo
President and CEO

Integration synergy targets achieved ahead of plan

- Annual run-rate of EUR 142 million reached in cost synergies (target EUR 120 million)
- The majority of realized synergies comes from the restructuring of the organization and the rest from facilities, IT, and procurement
- Realized revenue synergies as sales totaled EUR 110 million and additional EUR 115 million have been booked in the order backlog (target EUR 150 million by end of 2022)
- One-off, pre-tax costs of approximately EUR 81 million during the integration period (estimate EUR 75 million)
- Integration period has ended and the company will no longer provide synergy follow-up

Structural developments

- Waste Recycling divestment completed in December
- Metal Recycling agreed to be divested, closing in H1/22
- Hydrometallurgy moved from Metals to Minerals
 - Opportunities and synergies in minerals processing
 - Integrated Planet Positive offering
- Remaining Metals businesses under strategic review
 - Smelting
 - Metals & Chemical Processing
 - Ferrous & Heat Transfer

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Sustainability highlights 2021

- Several Planet Positive launches and orders with significant Planet Positive content
- Planet Positive portfolio currently covering capital equipment and consumables offering
- Commitment to net zero by 2030
 - CO₂ reduced by 58% in own operations in 2021
 - Reduction of 18% in logistics emissions
- Good progress with supplier engagement to Science-Based Targets

**Corporate
Knights 2022
Global100 index
of the world's
most sustainable
companies**

**CDP rankings:
A- for climate
change
leadership
B for tackling
water security**

**Planet Positive
sales of
EUR 592
million**

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COVID-19 impacts in Q4

- Local and regional restrictions and lockdowns continue limiting access to customer sites and in certain countries also own premises
- Slowing down decision-making and overall cooperation with customers
- Omicron has been a challenge especially to the manufacturing and warehousing operations, resulting in temporary shortages of employees.
- Our own operations have been running without any significant disruptions, thanks to replanned work and increased utilization of temporary workforce



Market Outlook

Metso Outotec expects the market activity to remain at the current strong level, subject to the development of the Covid-19 pandemic.

According to its disclosure policy, Metso Outotec's market outlook describes the expected sequential development of market activity during the following six-month period using three categories: improve, remain at the current level, or decline.

04

Q&A

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Partner for positive change



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