Metso:Outotec

Investor presentation

June 2022

Forward looking statements

It should be noted that certain statements herein which are not historical facts, including, without limitation, those regarding expectations for general economic development and the market situation, expectations for customer industry profitability and investment willingness, expectations for company growth, development and profitability and the realization of synergy benefits and cost savings, and statements preceded by "expects", "estimates", "forecasts" or similar expressions, are forward looking statements. These statements are based on current decisions and plans and currently known factors. They involve risks and uncertainties which may cause the actual results to materially differ from the results currently expected by the company.

Such factors include, but are not limited to:

- 1) general economic conditions, including fluctuations in exchange rates and interest levels which influence the operating environment and profitability of customers and thereby the orders received by the company and their margins
- 2) the competitive situation, especially significant technological solutions developed by competitors
- 3) the company's own operating conditions, such as the success of production, product development and project management and their continuous development and improvement
- 4) the success of pending and future acquisitions and restructuring.

Enabling sustainable modern life



4.2

billion euro sales in 2021



50+

countries we operate in



15,600+ employees



90+
nationalities



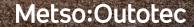
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locations with R&D, testing or laboratory capabilities

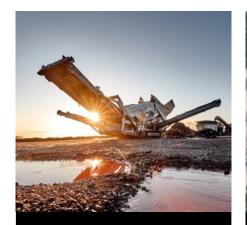
VISION:

To be customers' number one choice for sustainable use of Earth's natural resources.

Together we deliver service, reliability, innovation and results – safely.



Our businesses



Aggregates

Crushing and screening equipment for the production of aggregates



Minerals

Equipment, process islands, and plants for minerals processing and hydrometallurgical solutions for recovery of metals



Metals

Process technologies, solutions, and services for metal and chemical industries



Services

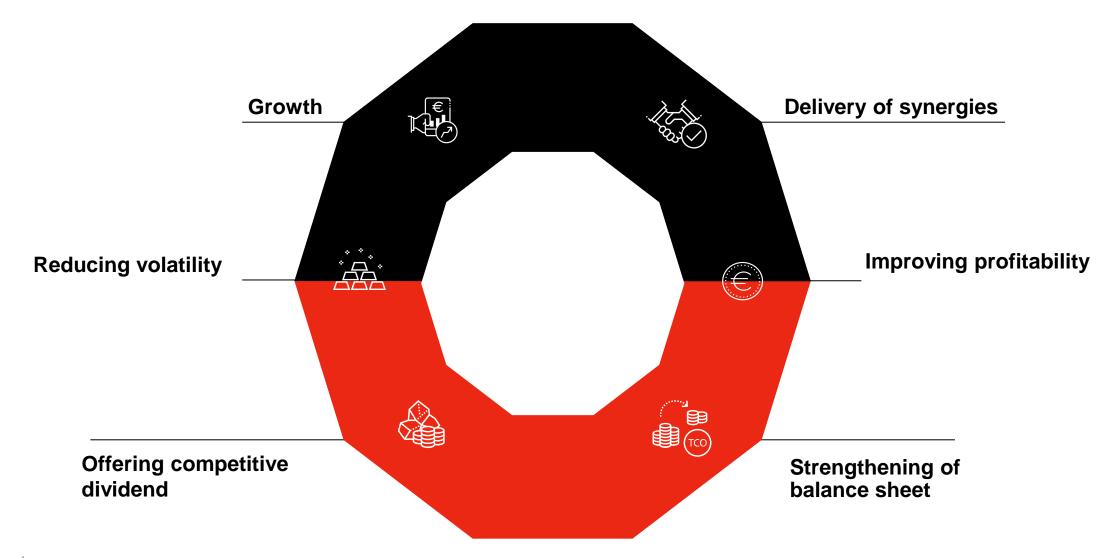
Spare parts, refurbishments and professional services for mining and aggregates customers



Consumables

Comprehensive offering of wear parts for mining and aggregates processes

We will deliver shareholder value through various means



Our investment highlights









We have created a stronger platform in an industry that is transforming through consolidation, digitalization and an increased focus on sustainability









Metso Outotec key financials 2021

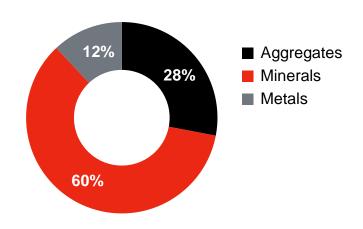
Sales

EUR 4.2 billion

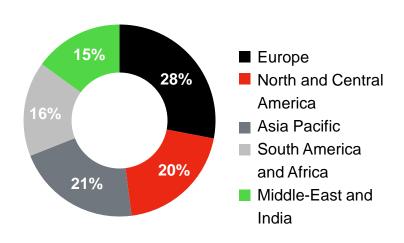
Planet Positive sales

EUR 592 million

Sales by segment



Sales by geography



Services share of sales

43%

Adjusted EBITA

EUR 547 million / 12.9%

Metso Outotec – Enabling sustainable modern life

Megatrends

Urbanization
Electrification
Sustainability
Resource scarcity

Vision

To be customers' number one choice for sustainable use of Earth's natural resources. Together we deliver service, reliability, innovation and results – safely.

Top priorities

Financial performance Customer success Sustainability Performance culture



Brand promise

We are the partner for positive change



AGGREGATES | MINERALS | METALS | SERVICES | CONSUMABLES

Values



High ambition – always



Customer in center



Getting it done

– together



Open and honest

Strategy implementation continues through four top priorities







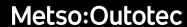


Financial performance

Customer success

Sustainability

Performance culture



Target to be industry leading company with strong financial performance

Adjusted EBITA margin of >15%



over the cycle

Maintaining investment grade credit rating



Dividend payout of at least



50%

of earnings per share



Progress in sustainability in alignment with the

1.5°C

commitment



Emphasizing services and product development







CONTINUOUSLY GROW SERVICES

- Reinforce presence in service-intensive businesses
- Profitability and stability over cycles
- Grow coverage of own installed base and grow beyond that



FOCUS ON PRODUCT DEVELOPMENT

- Building on our end-toend **process knowledge**
- Standardized and preengineered products
- Securing service business potential via design to service
- Reducing dependency on big projects



Integration synergy targets achieved ahead of plan

July 2019

Original synergy targets

Cost synergies by end 2022 **EUR 100 million**

Revenue synergies by end 2022 **EUR 150 million**

End 2021

Targets exceeded, integration period has ended

Cost synergies

EUR 142 million

Revenue synergies

EUR 110 million in sales; EUR 115 million in backlog

Action taken in Metals & Recycling

- Metals strategic review started in January 2022
- Hydrometallurgy moved to Minerals
- Waste Recycling business divestment completed in Dec 2021
- Metals Recycling business divestment completed in June 2022



Our core industries have a solid growth outlook...

AGGREGATES

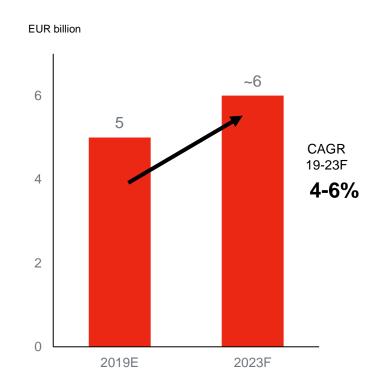
equipment market growth

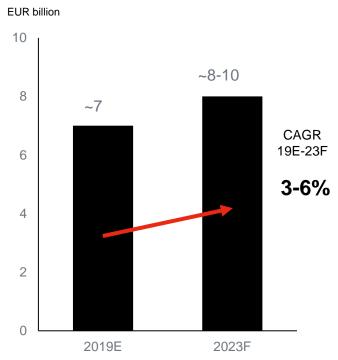
MINERALS PROCESSING

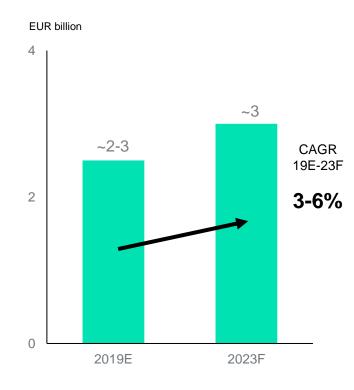


METAL REFINING

equipment market growth

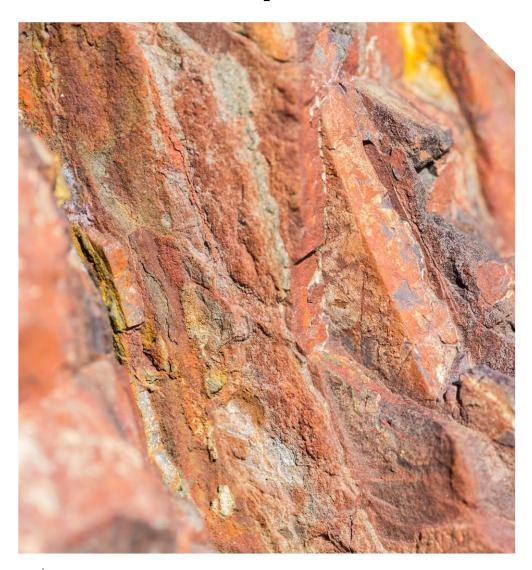




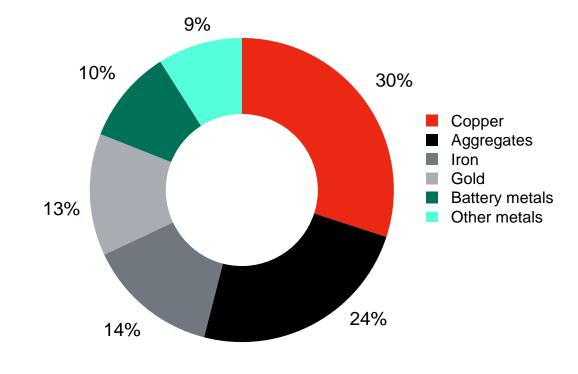


Source: Woodmac; projects data evaluation

...and our exposure is balanced...



~80% of sales spread across 4 major applications

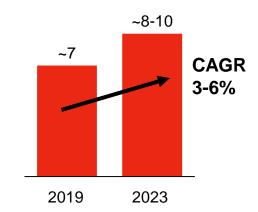


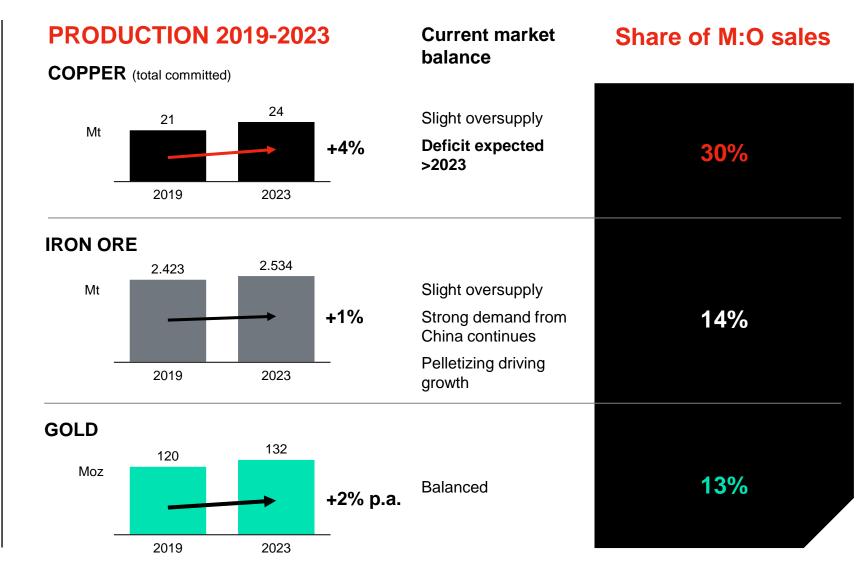
Excluding recycling and other industries

...between three major growing metals...

MINING CAPEX

M:O addressable market, EUR billion

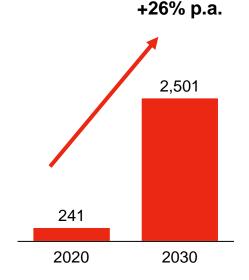


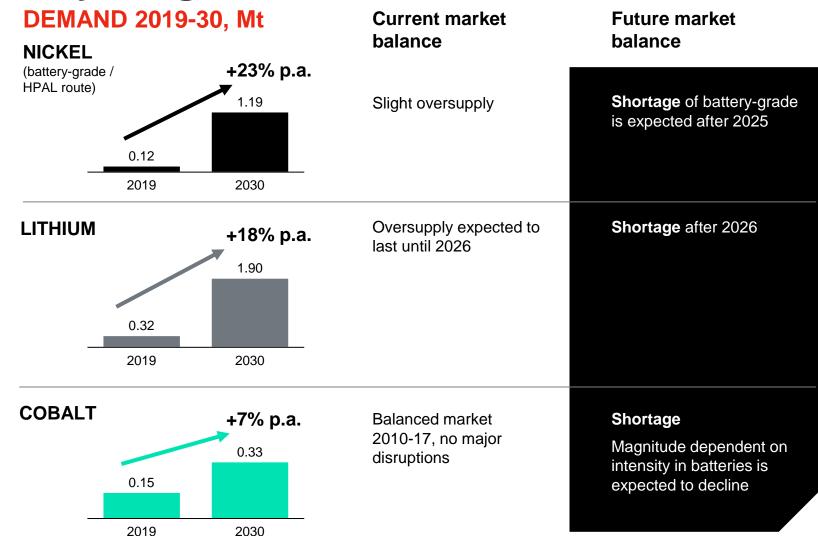


Source: Woodmac, S&P Global Market intelligence

...and a good position in fast-emerging battery metal processing and recycling markets

GLOBAL LI-ION BATTERY CELL DEMAND GWh





Source: S&P Global Market Inteligence

Sustainability,R&D andpeople

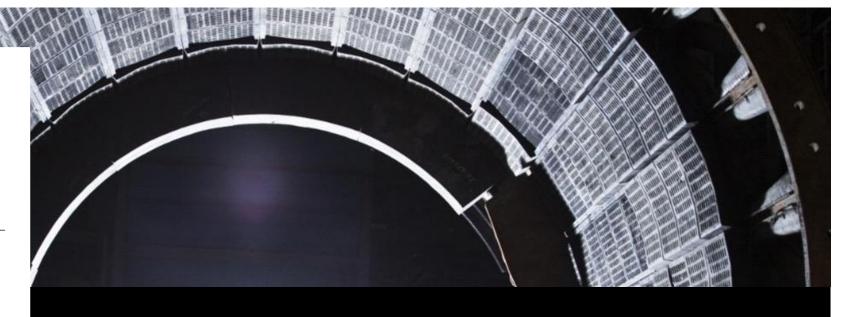
Mining industry and equipment suppliers play an important role in addressing the climate challenge

Up to **5%**

of the world's energy consumption is used in comminution

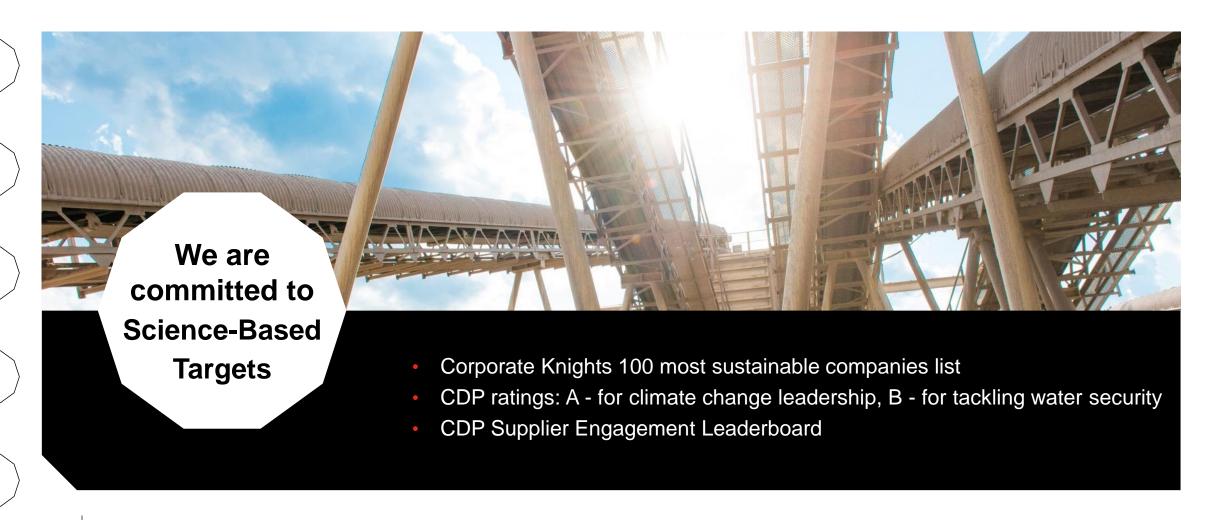
Around 1%

of the worlds power runs through our equipment



- We must improve our sustainability performance throughout the value chain.
- Our customers need our help to fulfil their sustainability ambitions.
- We must manage our own footprint: operations, supply chain and logistics.

We have ambitious goals that target limiting global warming to 1.5 degrees



Enabling customers to reach their sustainability targets

Planet Positive product for every part of the value chain



All R&D with sustainability targets

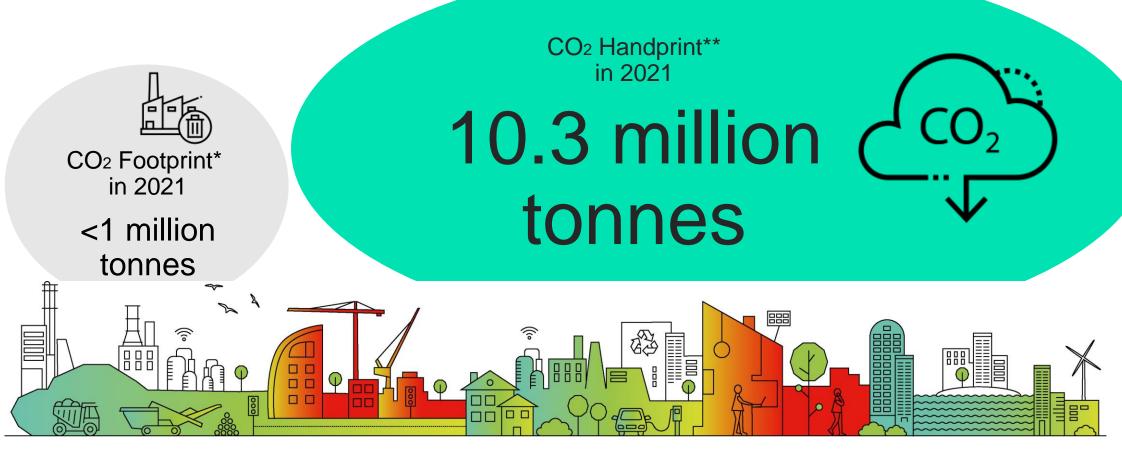
Accelerating Planet Positive sales

Partnering with suppliers to decarbonize the supply chain

Own operations CO₂ emissions net zero by 2030

Zero harm

Our handprint is significantly bigger than our footprint



^{*}Footprint = emissions generated in production, logistics, purchased goods and services as well as flights

^{**}Handprint = emissions avoided in customer operations across 17 metals refining and minerals processing technologies

Our environmental footprint

We aim to minimize our footprint by reducing environmental impact in our own operations, logistics and procurement.



CO₂ emissions in own operations

Net-zero

by 2030*

- 58% in 2021

Logistics CO₂ emissions

-20%

by 2025 *

- 19% in 2021

Spend from suppliers with Science-Based emissions targets

30%

by 2025

10.1% in 2021

* Baseline 2019

Making an environmental impact with our sustainable offering





- Energy efficiency
- Carbon efficiency
- Optimized for using renewable energy
- Water efficiency
- Less pollution
- Reduced embedded carbon
- Electrified solutions

- Over 100 Planet Positive products and services
 - Demonstrably better than the industry benchmark
 - Help our customers achieve their climate and other environmental targets
- 100% commitment to sustainable R&D

^{*} Additionally, a Planet Positive product needs to be as good, or preferably better, than the industry benchmark product(s) in terms of health and safety, pollution and biodiversity impact.

Examples of our Planet Positive solutions

Planet Positive

Minerals processing

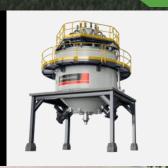
Energyefficient
modular In-pit
crush and
convey
solutions



Energy efficient
Horizontal Mill
Plant units for
optimized
grinding
circuit throughput



Concorde Cell™ for recovering fine and ultra-fine particles with minimized energy and water consumption



Energy-efficient comminution circuits with HRCeTM HPGRs and modular Stirred milling plants



MD series mill discharge pumps for enhanced sustainability



Larox®
FFP3716
Filter for
sustainable
tailings
filtration



Examples of our Planet Positive solutions

pare and wear parts, upgrades and modernizations



Truck body Lighter, more payload & less fuel per hauled ton



Optimized wear parts More efficient processes Long lasting wears Lower energy consumption Safer operations



Extending the lifetime of customer



Unique BSE Screen Eliminates water consumption in the screening process



Recycling solutions for worn materials



Upgrades and modernizations e.g., FloatForce upgrade for lower energy consumption and improved wear life



Industry-leading service expertise with global network

- Comprehensive service portfolio from spares and wears to advanced lifecycle services
- World-class team of experts
- Efficient service processes to enable our experts to get it right – fast
- Deep understanding of customer process, product design and technology
- Efficient logistic network in all main customer markets

~3,000

service experts

~140

service locations

3

performance centers

6 own foundries and selected partner foundries

9 rubber and Poly-Met part factories

Strong innovation and R&D power

15+

70 million euros

30

95%

6,800+

New Planet
Positive launches
in 2021

Investment in research and development in 2021

R&D centers, co-creating and customizing solutions to customers

R&D project spend with sustainability targets in 2021 Patents

Uncompromised safety in offering and operations







Health and safety of people

- Safe and secure workplace
- Proactive attitude towards zero harm

Safe products and services

- Products designed for safety
- Safe and professional service teams

Safe and responsible supply chain

- Rigorous supplier screening
- Supplier code of conduct

LTIFR* (2021)

1.1

Long-term target
Zero harm

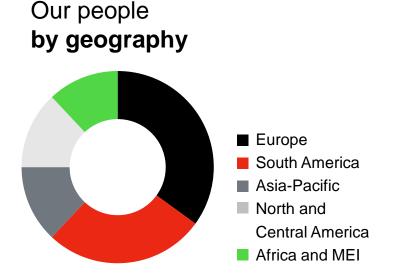
TRIFR** (2021)
3.2
Long-term target
Zero harm

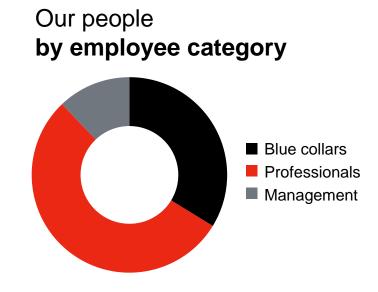
* Lost time injury frequency rate

** Total recordable injury frequency rate

Our industry leading diverse group of professionals









Over 50 countries

94 nationalities

44/56% women/men in executive team

18/82% women/men

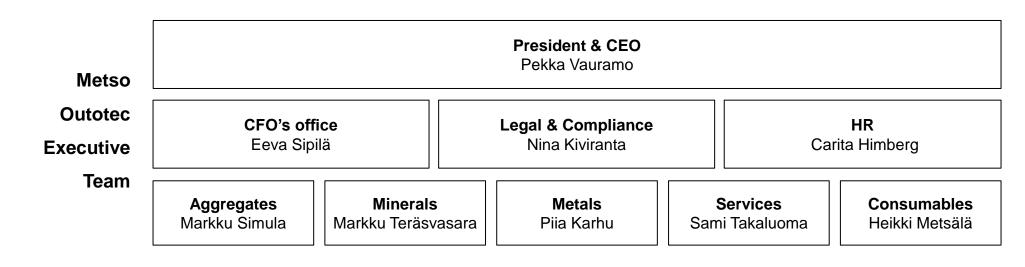
Diversity & inclusion is the basis of everything we do

- We are committed to developing a workplace where diversity and inclusion is embedded and celebrated in our culture.
- We believe that an inclusive environment where everyone can be their genuine selves makes our teams and our business stronger.



Metso Outotec leadership team

Extended Metso Outotec Executive Team



Market Areas

North & Central South **Middle East Greater China Africa Asia-Pacific** Russia & **Distributor Europe** America (NCA) America (SAM) (EUE) & India (MEI) (CHN) (AFR) (APA) CIS (RUC) Management (DMO) Giuseppe Campanelli Eduardo Nilo Saso Kitanoski Kamal Pahuja Ian Barnard Stuart Sneyd Alexey Muzychkin Olli-Pekka Oksanen Xiaofeng Liang

Our offering

Aggregates to build modern societies

Supplying equipment and services for a diverse customer base



Going electric

Crushing is energy-intensive. We Innovate with our customers to provide products and solutions that are positive for our planet

Customer benefits

- Best cost, best availability, easyto-buy, and easy-to-own solutions
- Comprehensive range of brands and solutions
- Less noise and dust in urban environments
- Timely and reliable expert service and parts near customers
- Extensive distributor network



Our customers

Large international and smaller local companies in the aggregates industry

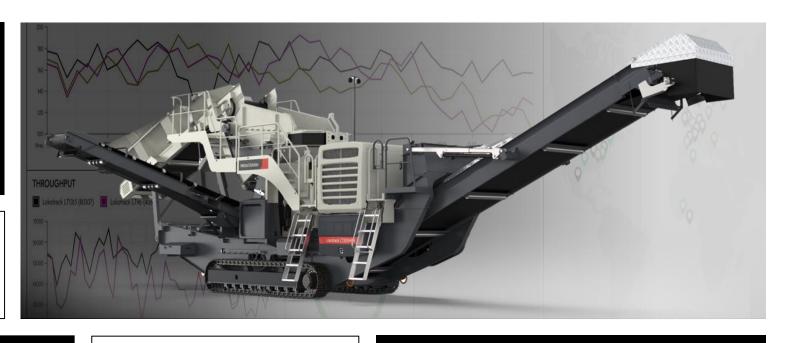
Driven by sustainability and digitalization

Crushers and screens

- Mobile and portable machines and plants
- Stationary crushing and screening plant systems

Spares and wears

 Spare and wear parts and upgrades



Professional services

- Installation, inspections, plant audit, maintenance, shutdowns, optimization
- Life cycle services and performance solutions

Our equipment is ~50% electric

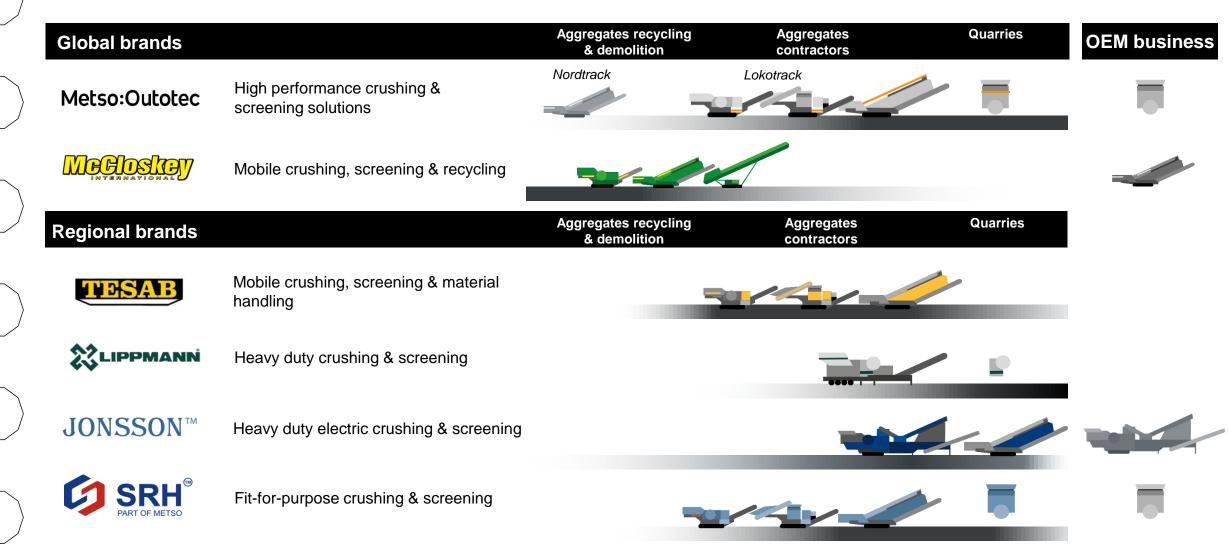
- Stationary: fully electric
- Wheel mounted: fully electric
- Track mounted ~15% electric

Digital customer experience

- Intelligent crushing
- Fleet management
- Remote control



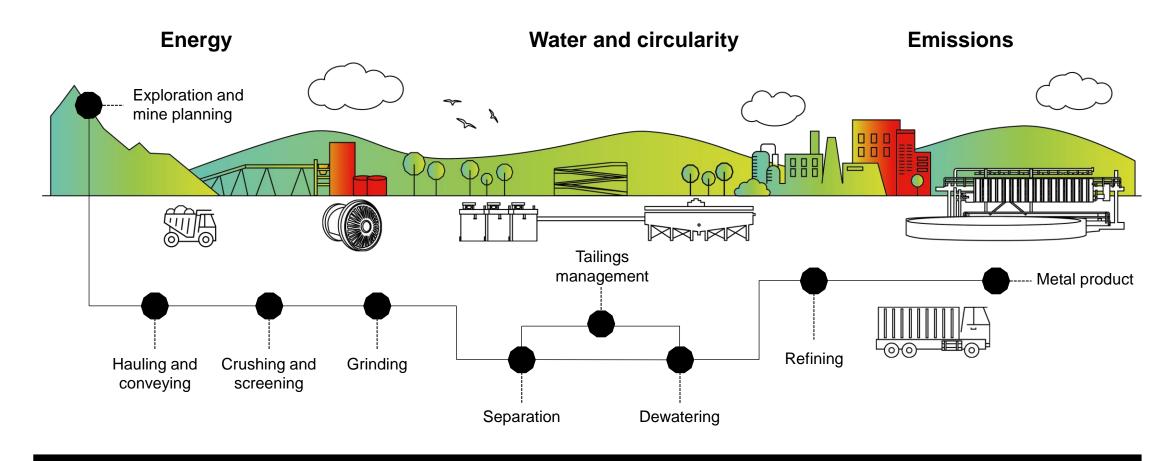
Multi-brand: Serving our customers' different needs



Customers benefit from a global network of over 200 distributors



Presence in the whole ore to metals value chain



WE CREATE THE BIGGEST IMPACT THROUGH OUR CUSTOMERS

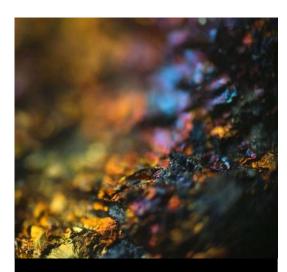
Minerals processing

Focus on smarter and more sustainable mining processes



Capturing the value of ore, responsibly

Leading offering for mining and minerals processing



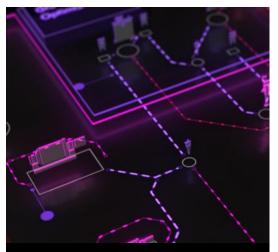
Solutions for virtually all ore types and process steps

covering comminution, sizing, concentration, dewatering, material and slurry handling and tailings management, and hydrometallurgical processing

Broad offering

ranging from pre-feasibility studies, engineering and process equipment to complete process islands and plants with related life cycle services





Digitalization at the core

Geminex[™] metallurgical digital twin for flow sheet planning to manage variability and optimize resources, a wide automation offering complemented with connected services to deliver insight-driven performance

Driving sustainable flowsheets

An extensive range of Planet Positive products continuously complemented with new valueadding solutions



Comprehensive expertise with a full portfolio of sustainable solutions for all ore types and processes

Grinding

Industry's most comprehensive portfolio

Crushing:

Combining legacy and unmatched expertise

Screening

Reliable solutions designed to optimize your process

Separation

Maximizing recovery throughout minerals' processing operations

Materials handling

Less maintenance, safer operations

Plant Solutions

Unmatched performance and expertise

Slurry Handling

Maximizing pumping efficiency in mining

Filtration

Enabling economic and environmental sustainability

Hydrometallurgy

Industry-leading hydrometallurgical process technology for main metals

Examples of our recent innovations for minerals processing





Foresight[™] & FIT[™] crushing stations



Activated Carbon (AC) filter



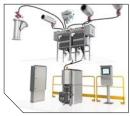
HRC™e HPGR

Metso Outotec

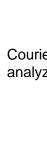
Select™ horizontal

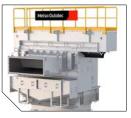
Premier™ &

grinding mills

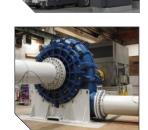


Courier™ 6G SL analyzer

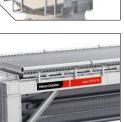




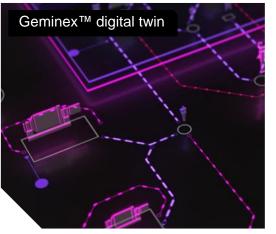
Linear Metallurgical Sampler (LMS)



MD Series mill discharge pump



Larox® FFP3716 filter



ReactorwellTM







Advanced solutions from ore or concentrate to metal

Metso Outotec for metals



Leading process technology for metals producers

Plants, equipment, and services



Pyrometallurgy

Process solutions for

- Smelting
- Calcining
- Roasting
- Direct reduction

Agglomeration

Process solutions for

- Pelletizing
- Sintering





Sulphuric acid

Process solutions for

- Metallurgical acid plants
- Sulphur burning plants
- Gas cleaning

Industries served

- Base metals
- Iron & steel
- Precious metals
- Light metals
- Fertilizers



Strong portfolio of metals processing technologies



Iron ore agglomeration >400 Sinter plants and >140 Pellet plants in travelling grate and grate Kiln technology supplied, including the world's biggest ones



Light metals70 Alumina Calcination andTube Digestion plants delivered

Acid plant process

- >650 completed acid plant deliveries
- High-efficiency gas cleaning solutions
- Largest Metallurgical Acid plant: 4,500 tpd (1.5 Mtpa)
- Largest Sulfur Burning plant: 5,000 tpd (1.7 Mtpa)



Maria Datatat

Smelting technologies

Operated by world's largest copper, nickel and ferro-chrome operations and widely used in various secondary smelters

- >60% of global pyrometallurgical copper and nickel are produced with these technologies
- ~60% of global ferrochrome is produced with this technology
- 100 anode casting shops

Calcining >1,500 Rotary Kiln Installations for Minerals and Metals

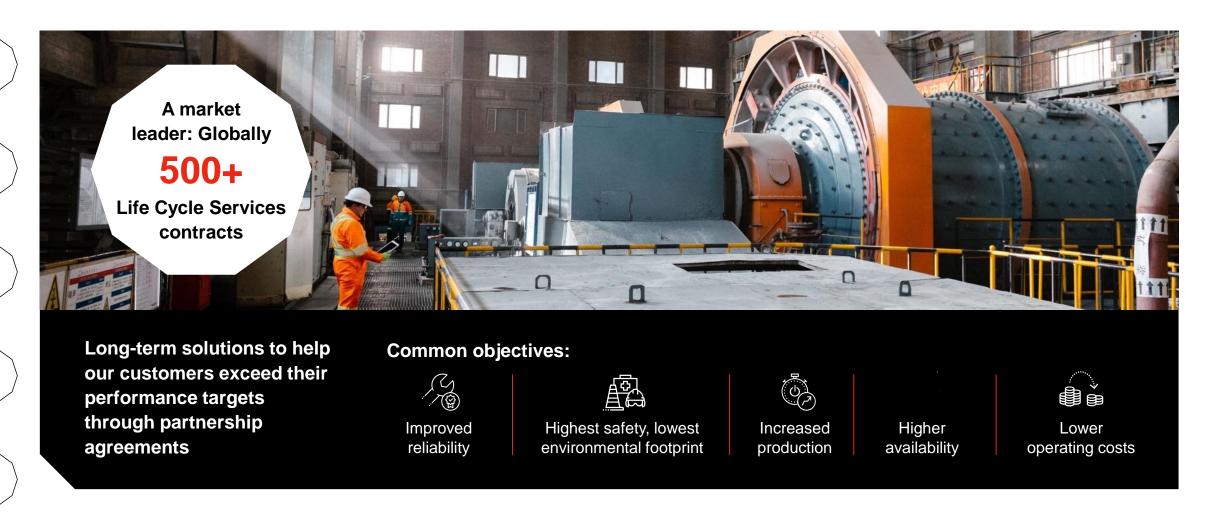
Calcining & Roasting



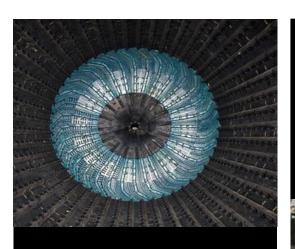
Fluid Bed >300 Fluid Bed Roasting installation incl. the largest partial Roasting plant



Life Cycle Services - unique maintenance and optimization capabilities and process expertise



Our service solutions improve customers' equipment and process efficiency sustainably



- Process optimization and connected services
- Improved customer experience with digital solutions

- Spare and wear parts built to perform
- Modernizations, upgrades and retrofits



Life Cycle Services

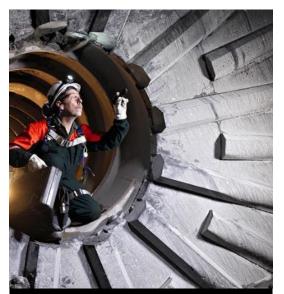


- Repair services
- Maintenance and shutdowns
- Training services

 We produce solutions for the entire market, not just for the Metso Outotec installed base



Optimal wear solutions for the entire value chain



Mill lining solutions

More than 60 years of pioneering developments in mill lining – metallic, rubber and Poly-Met.

Crusher wear parts

Designed to the same specifications and exacting standards as our crushing equipment, ensuring equipment compatibility for reliable and safe operation.





Screening solutions

With solutions that range from rubber and polyurethane to classic wire, Metso Outotec offers media designed to optimize your screening process.

Loading and hauling

Wide range of wear linings covering chute, conveyor and loading and hauling solutions designed to optimize safety, productivity and profit.



Not all spare parts are created equal



Crushing

Wide-ranging parts offering for gyratory, cone and jaw crushers, to mobile and portable plants, to select non-Metso Outotec crushers.

Screening

Metso Outotec screen and feeder parts boast a strong design to suit tough operating conditions.





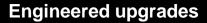
Grinding

A proven history of designing, manufacturing, and servicing grinding mills and components.



Filtration

Readily available parts, enabling optimal performance, increased uptime, higher reliability, lower maintenance costs, and better personnel protection.



Upgrades and modernizations bring multiple benefits across the flowsheet such as higher productivity, improved safety and sustainability improvements.



Q1/2022 results

Q1 in short



Strong market activity across all businesses



Solid sales growth



Profitability improved thanks to sales growth, synergies and other actions



Good progress in sustainability



Uncertainty caused by Russia's military offensive against Ukraine



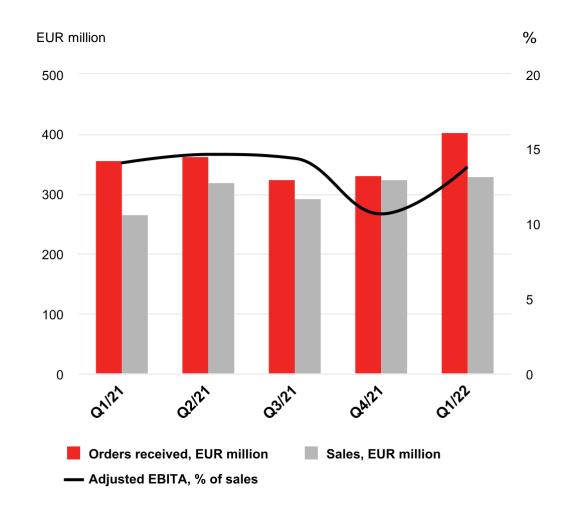
Group key figures

EUR million	Q1/2022	Q1/2021	Change %
Orders received	1,424	1,102	29
Sales	1,164	925	26
Adjusted EBITA	157	115	37
% of sales	13.5	12.4	_
Operating profit	139	91	53
% of sales	12.0	9.8	_
Earnings per share, continuing operations, EUR	0.11	0.08	32
Cash flow from operations	74	165	-55

Aggregates segment quarterly highlights

- Orders received EUR 402 million (EUR 356 million)
 - Strongest growth in North America and China
 - Equipment up 10%, services 19%
- Sales EUR 329 million (EUR 265 million)
 - Growth supported by backlog
 - Services share 34% (32%)
- Adjusted EBITA EUR 45 million (EUR 37 million)
 - Margin of 13.8% (14.1%)
 - Supply chain constraints and high freight rates had an impact on services

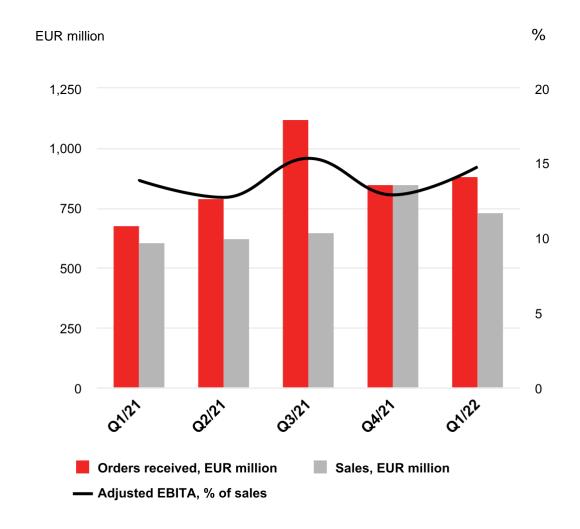
Segment information for 2021 has been restated to reflect the segment structure changes that were announced in January 2022.



Minerals segment quarterly highlights

- Orders EUR 880 million (EUR 677 million)
 - Strong market activity thanks to high commodity prices and production volumes
 - Equipment orders +44%
 - Services orders +23%
- Sales EUR 731 million (EUR 605 million)
 - Equipment +49%
 - Services +6%
 - Services share 58% (66%)
- Adjusted EBITA EUR 108 million (EUR 84 million)
 - Margin of 14.7% (13.8%)
 - Supported by volume growth and synergies

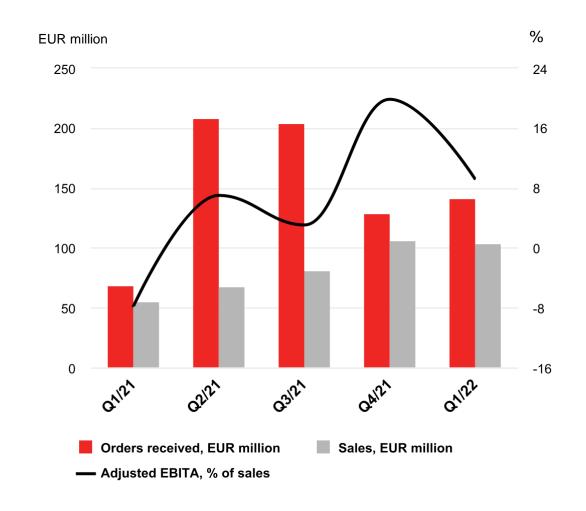
Segment information for 2021 has been restated to reflect the segment structure changes that were announced in January 2022.



Metals segment quarterly highlights

- Orders received EUR 141 million (EUR 69 million)
 - Several orders for pellet plants and shutdown services
- Sales EUR 104 million (EUR 55 million)
 - Supported by backlog
 - Services share 12% (17%)
- Adjusted EBITA EUR 10 million (EUR -4 million)
 - Adjusted EBITA margin 9.2% (-7.8%)
 - Volume growth and lower costs

Segment information for 2021 has been restated to reflect the segment structure changes that were announced in January 2022.



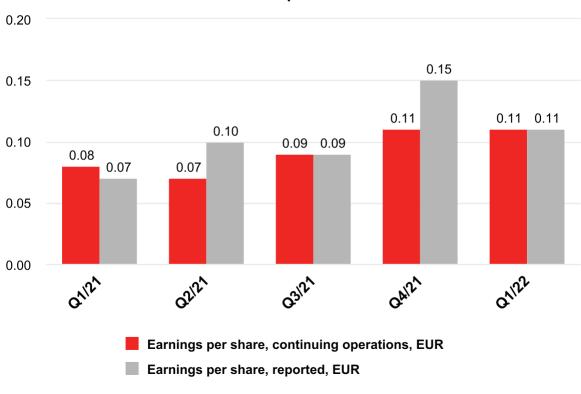
Russia business update

- Priority is the safety and well-being of our personnel
- No new orders accepted since late February
- We are working to wind down existing contracts and deliveries to nonsanctioned customers during the coming months
- Originally planned Q2-Q4/22 sales to Russia were EUR 315 million, of which EUR 100 million to currently sanctioned customers
- Possibility of winding down will depend on restrictions on logistics, banking and export controls

Income Statement

EUR million	Q1/2022	Q1/2021	2021
Sales	1,164	925	4,236
Adj. EBITA	157	115	547
Adj. EBITA, %	13.5	12.4	12.9
Operating profit	139	91	425
Operating profit, %	12.0	9.8	10.0
Net financial expenses	-20	-7	-39
Profit before taxes	119	84	385
Income taxes	-32	-21	-92
Profit for the period, continuing operations	88	63	294
Earnings per share, continuing operations, EUR	0.11	0.08	0.35
Profit for the period	88	59	342

Solid development in EPS

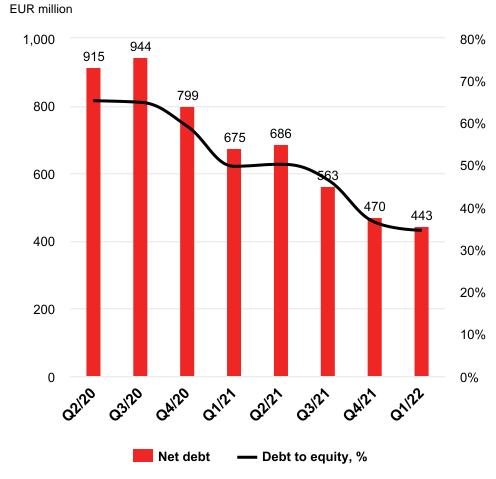


Balance Sheet

		Restated	
EUR million	Mar 31, 2022	Mar 31, 2021	Dec 31, 2021
Intangible assets	1,993	1,994	2,002
Total property, plant and equipment	388	361	373
Right-of-use assets	123	136	127
Other non-current assets	267	252	234
Inventories	1,430	1,113	1,269
Receivables (trade and other)	1,330	1,079	1,285
Liquid funds	501	516	473
Assets held for sale	92	142	65
TOTAL ASSETS	6,124	5,592	5,830
Total equity	2,378	2,128	2,251
Interest-bearing liabilities	953	1,199	952
Non-interest-bearing liabilities	2,749	2,138	2,592
Liabilities held for sale	43	127	35
TOTAL EQUITY AND LIABILITIES	6,124	5,592	5,830

Balance sheet for March 31, 2021 has been restated due to adjustments in the fair values of Outotec at the acquisition date.

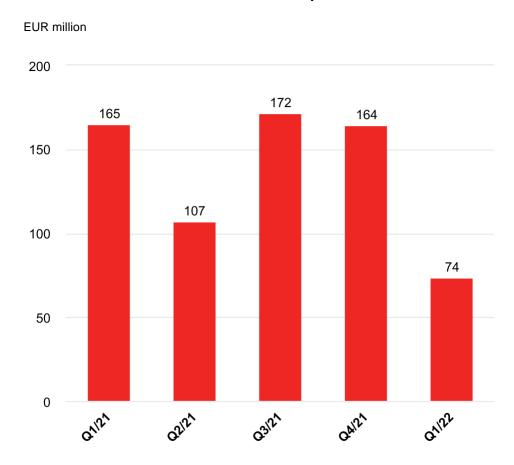
Net debt continued to decline



Cash Flow

EUR million	Q1/2022	Q1/2021	2021
Profit for the period	88	59	342
Adjustments:			
Depreciation and amortization	38	39	167
Financial expenses, net	20	7	39
Income taxes	31	20	92
Other items	3	10	-2
Total adjustments	93	76	297
Change in net working capital	-107	30	-31
Net cash flow from operating activities before financial items and taxes	74	165	608

Cash flow from operations



Financial position

- Early EUR 50 million repayment of a bank term loan
- Undrawn EUR 100 million loan from the Nordic Investment Bank
- Ratings:
 - S&P (February 2022): 'BBB-' long-term rating with revised outlook to positive
 - Moody's (April 2021): 'Baa2' long-term rating with stable outlook

		Restated	
EUR million	Mar 31, 2022	Mar 31, 2021	Dec 31, 2021
Liquid funds	501	516	473
Net debt	443	675	470
Gearing, %	18.6	31.7	20.9
Equity-to-assets ratio, %	43.3	41.5	43.2
Debt to capital, %	25.7	33.2	26.7
Equity/share, EUR	2.86	2.57	2.72

Balance sheet for March 31, 2021 has been restated due to adjustments in the fair values of Outotec at the acquisition date.

Portfolio development



Hydrometallurgy moved from Metals to Minerals

- Opportunities and synergies in minerals processing
- Integrated Planet Positive offering



Remaining Metals businesses under strategic review

- Smelting
- Metals & Chemical Processing
- Ferrous & Heat Transfer

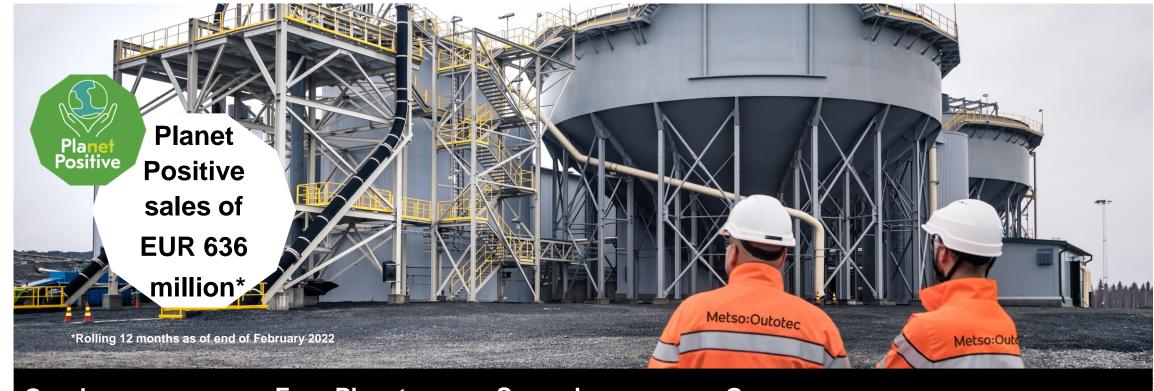


Acquisition of Tesab Engineering Ltd in April

Mobile crushing equipment for aggregates applications



Sustainability highlights in Q1/2022



Good progress with sustainability agenda

Four Planet
Positive
launches (e.g.
digital twin)

Several energy savings actions implemented in own operations

Green gas certificate initiative finalized in Brazil

New electric Lokotrack® range under development

Market Outlook

Market activity is expected to remain at the current strong level.

According to its disclosure policy, Metso Outotec's market outlook describes the expected sequential development of market activity during the following six-month period using three categories: improve, remain at the current level, or decline.

Metso:Outotec

Partner for positive change











