

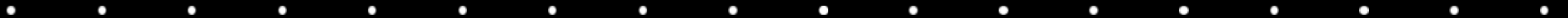
Metso:Outotec

Interim Report Q1/2023



President and CEO Pekka Vauramo and CFO Eeva Sipilä

May 3, 2023



Forward looking statements

It should be noted that certain statements herein which are not historical facts, including, without limitation, those regarding expectations for general economic development and the market situation, expectations for customer industry profitability and investment willingness, expectations for company growth, development and profitability and the realization of synergy benefits and cost savings, and statements preceded by "expects", "estimates", "forecasts" or similar expressions, are forward looking statements. These statements are based on current decisions and plans and currently known factors. They involve risks and uncertainties which may cause the actual results to materially differ from the results currently expected by the company.

Such factors include, but are not limited to:

- 1) general economic conditions, including fluctuations in exchange rates and interest levels which influence the operating environment and profitability of customers and thereby the orders received by the company and their margins
- 2) the competitive situation, especially significant technological solutions developed by competitors
- 3) the company's own operating conditions, such as the success of production, product development and project management and their continuous development and improvement
- 4) the success of pending and future acquisitions and restructuring.

Agenda

01 Results in brief

02 Financials

03 Strategy, sustainability
and outlook

04 Q&A

May 3, 2023

Source:

Metso:Outotec

01

Results in brief

Pekka Vauramo
President and CEO

Q1/23 highlights



Strong demand and service order growth in minerals



High sales growth



Record-high profitability



Strategic review of Metals completed



Final settlement in Saudi Arabia ilmenite project

May 3, 2023

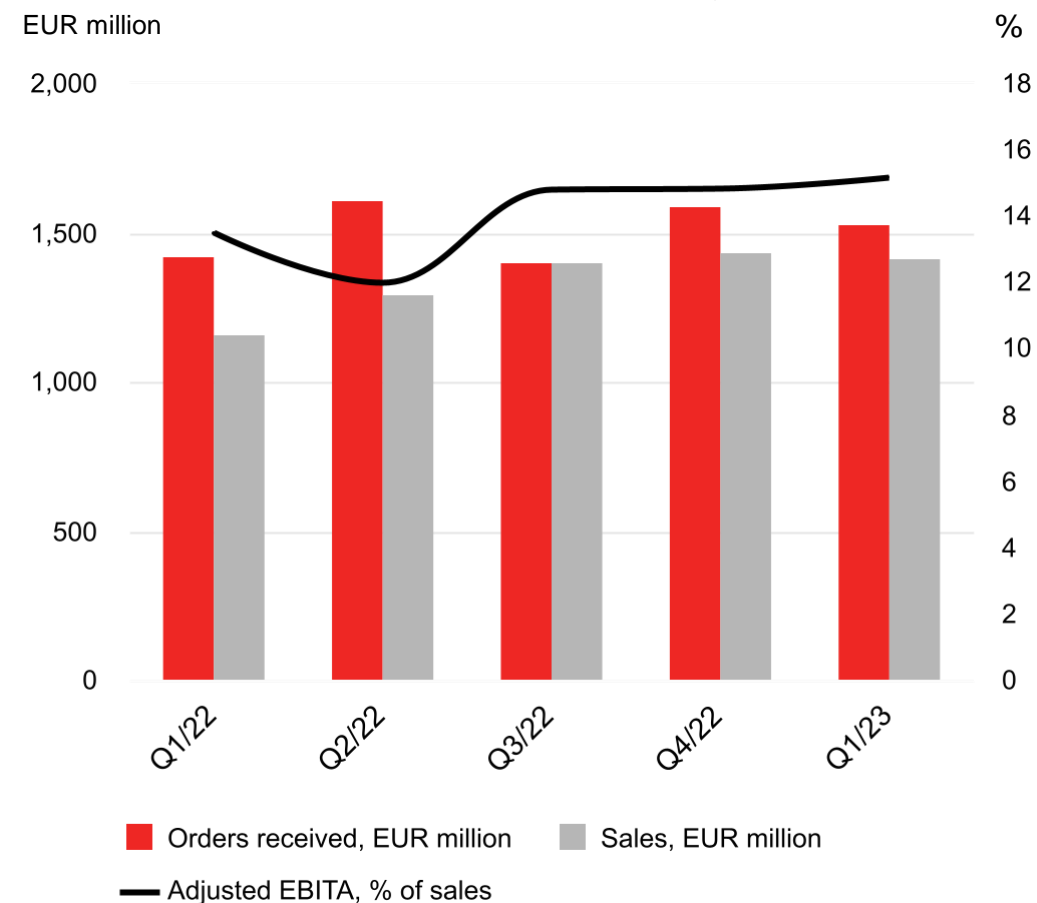


Metso:Outotec

Group Q1/23 key figures

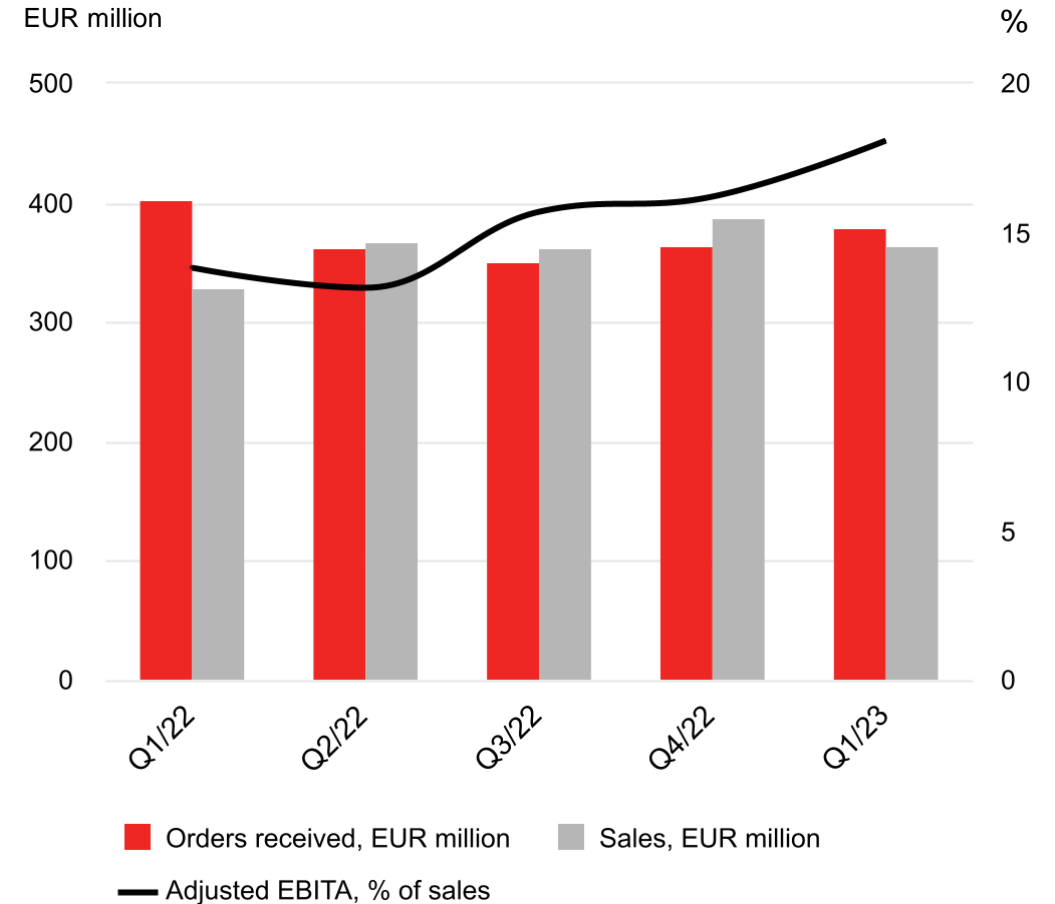
EUR million	Q1/2023	Q1/2022	Change %
Orders received	1,533	1,424	8
Sales	1,418	1,164	22
Adjusted EBITA	215	157	37
% of sales	15.2	13.5	–
Operating profit	197	139	41
% of sales	13.9	12.0	–
Earnings per share, continuing operations, EUR	0.17	0.11	55
Cash flow from operations	110	74	50

Orders, sales and adj. EBITA



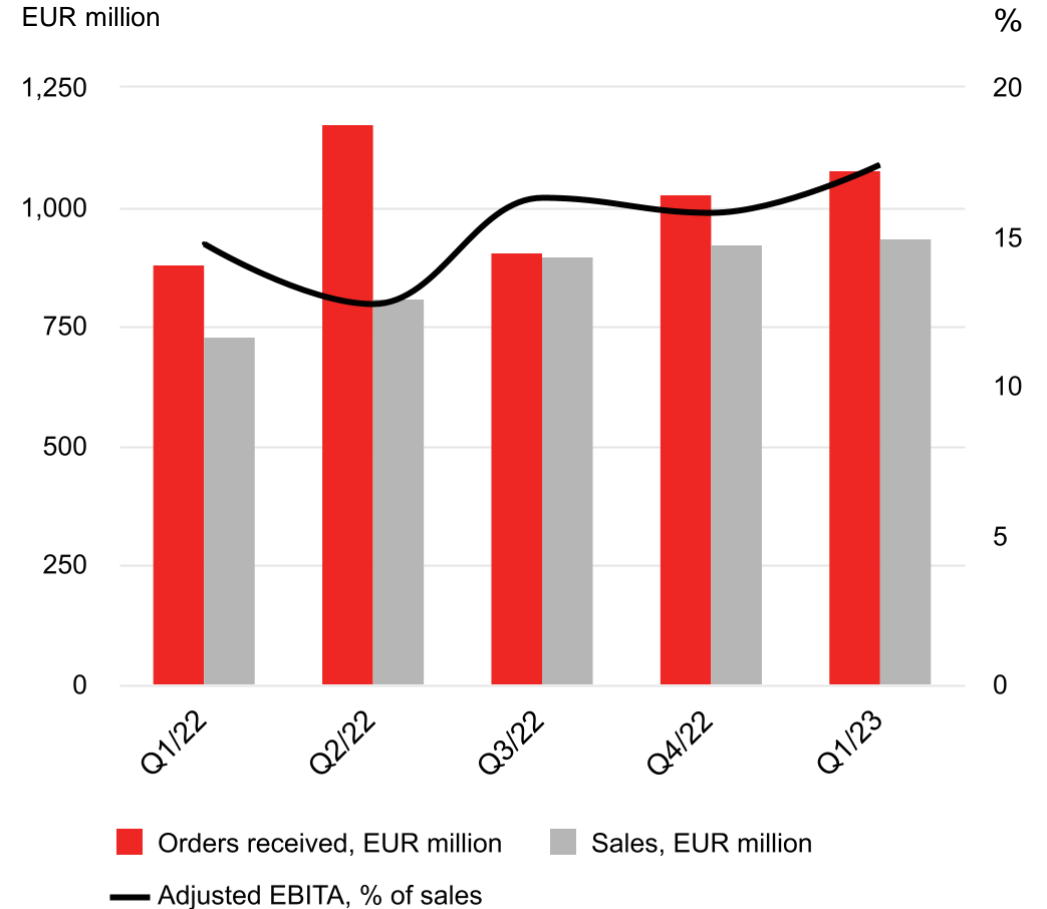
Aggregates segment quarterly highlights

- Orders received EUR 379 million (EUR 402 million)
 - North America strong; softer European market affected order intake
 - Rest of the world picking up
 - Equipment -6%, services -5%
- Sales EUR 363 million (EUR 329 million)
 - Strong execution of the backlog
 - Services share 31% (34%)
- Adjusted EBITA EUR 66 million (EUR 45 million)
 - Margin of 18.1% (13.8%)
 - Strength of the US market and improved gross margins



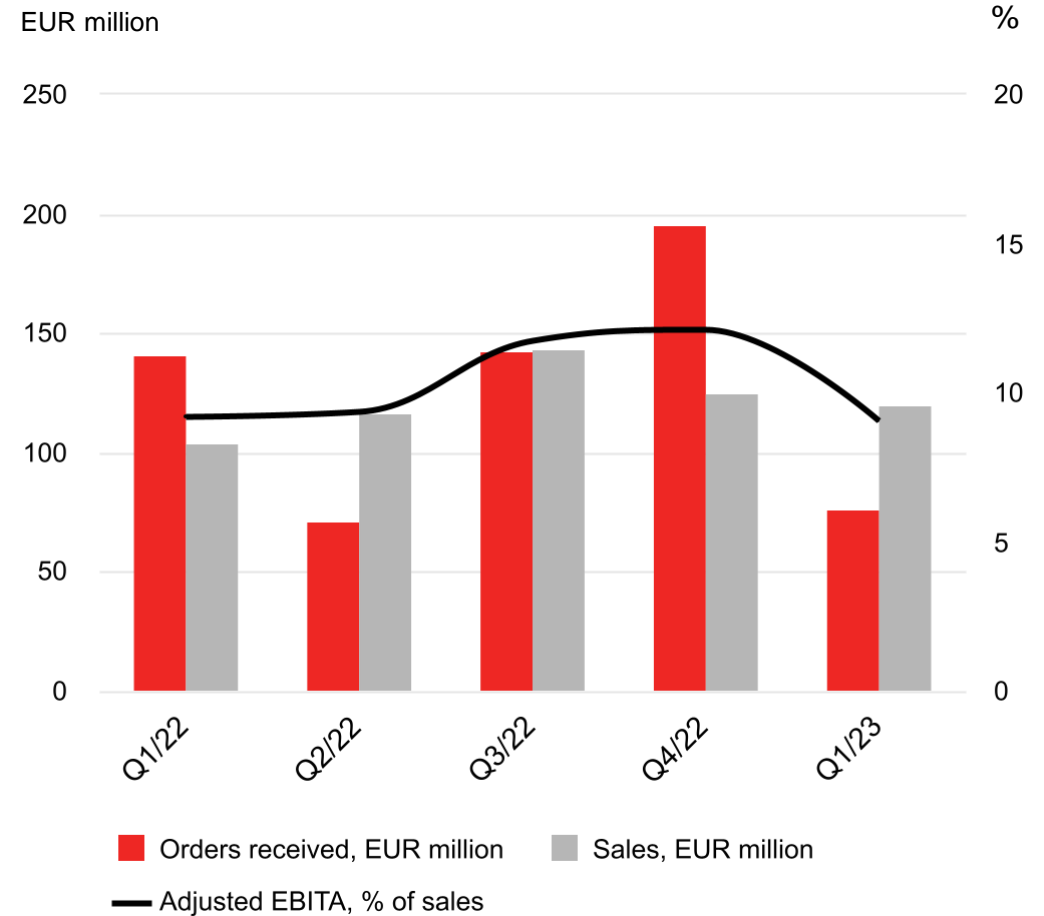
Minerals segment quarterly highlights

- Orders EUR 1,078 million (EUR 880 million)
 - Strong overall market activity
 - Equipment orders +11%, consisting of small and mid-size orders
 - Services orders +29%
- Sales EUR 934 million (EUR 731 million)
 - Equipment +21%
 - Services +33%
 - Services share 61% (58%)
- Adjusted EBITA EUR 163 million (EUR 108 million)
 - Margin of 17.4% (14.7%)
 - Increased deliveries and improved gross margin supported by better execution



Metals segment quarterly highlights

- Orders received EUR 77 million (EUR 141 million)
 - Healthy customer activity; no large orders
- Sales EUR 120 million (EUR 104 million)
 - Increased deliveries from backlog
 - Services share 12% (12%)
- Adjusted EBITA EUR 11 million (EUR 10 million)
 - Healthy adjusted EBITA margin 9.1% (9.2%)
 - Volume growth



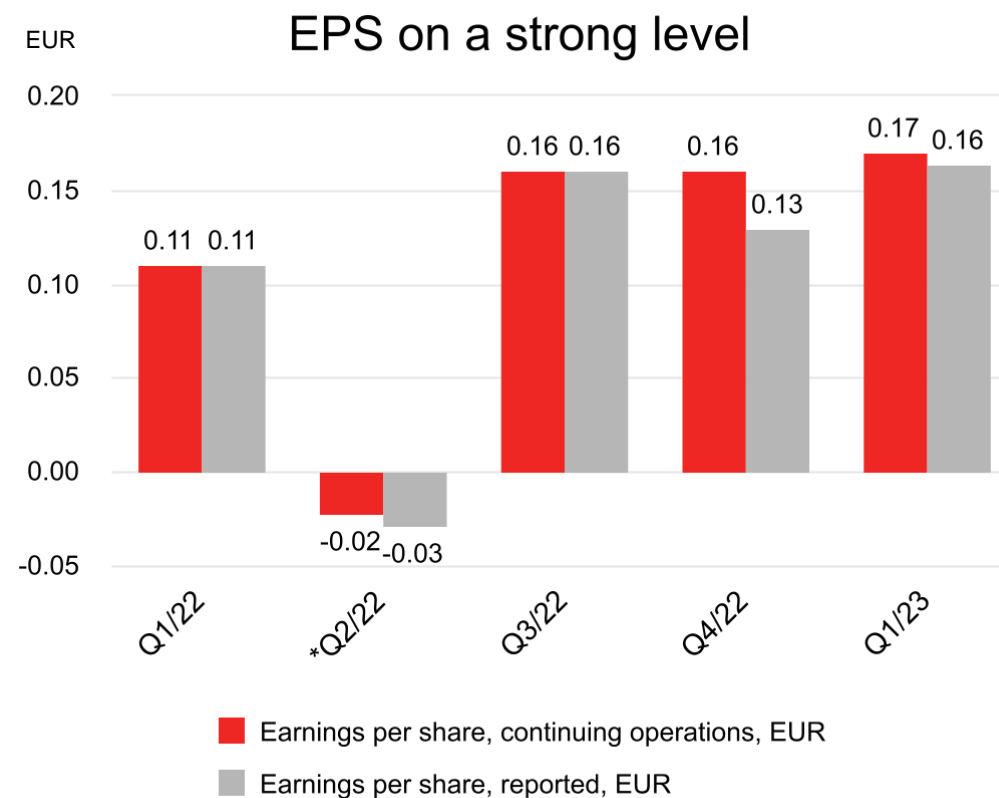
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Financials in details

Eeva Sipilä
CFO

Income Statement

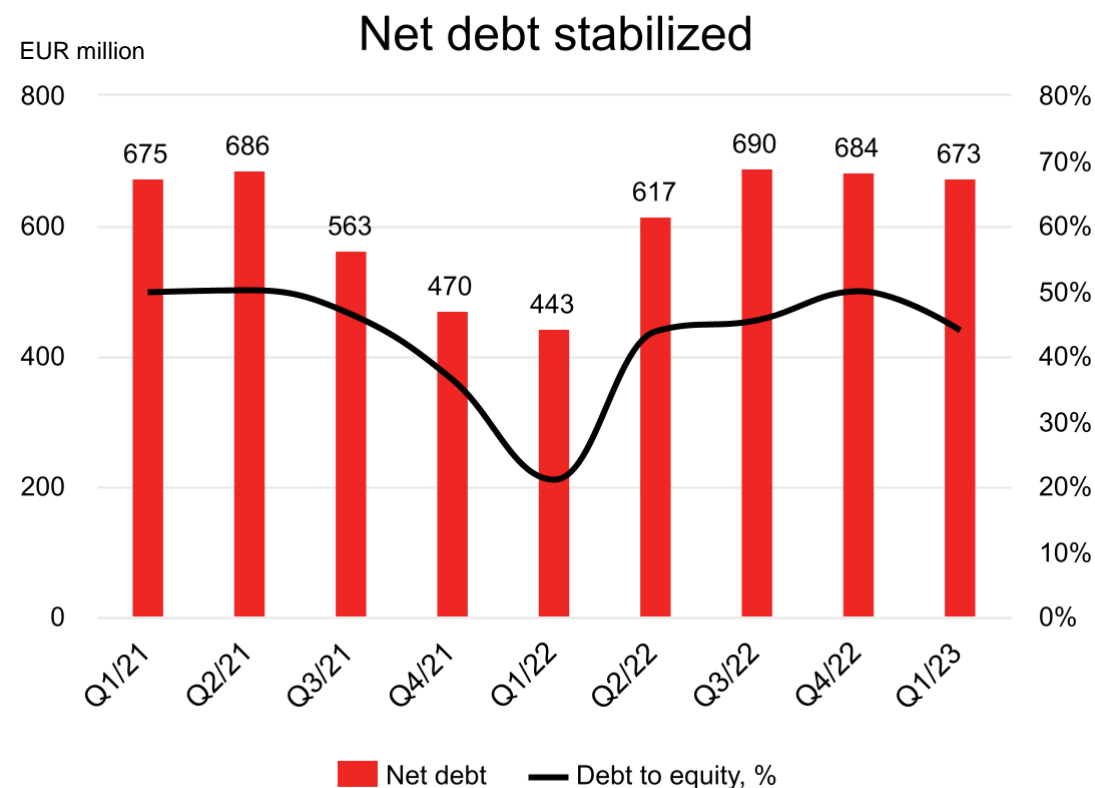
EUR million	Q1/2023	Q1/2022	2022
Sales	1,418	1,164	5,295
Adj. EBITA	215	157	731
Adj. EBITA, %	15.2	13.5	13.8
Operating profit*	197	139	504
Operating profit, %	13.9	12.0	9.5
Net financial expenses	-12	-20	-63
Profit before taxes	185	119	441
Income taxes	-45	-32	-112
Profit for the period, continuing operations	140	88	329
Earnings per share, continuing operations, EUR	0.17	0.11	0.40
Profit for the period	134	88	301



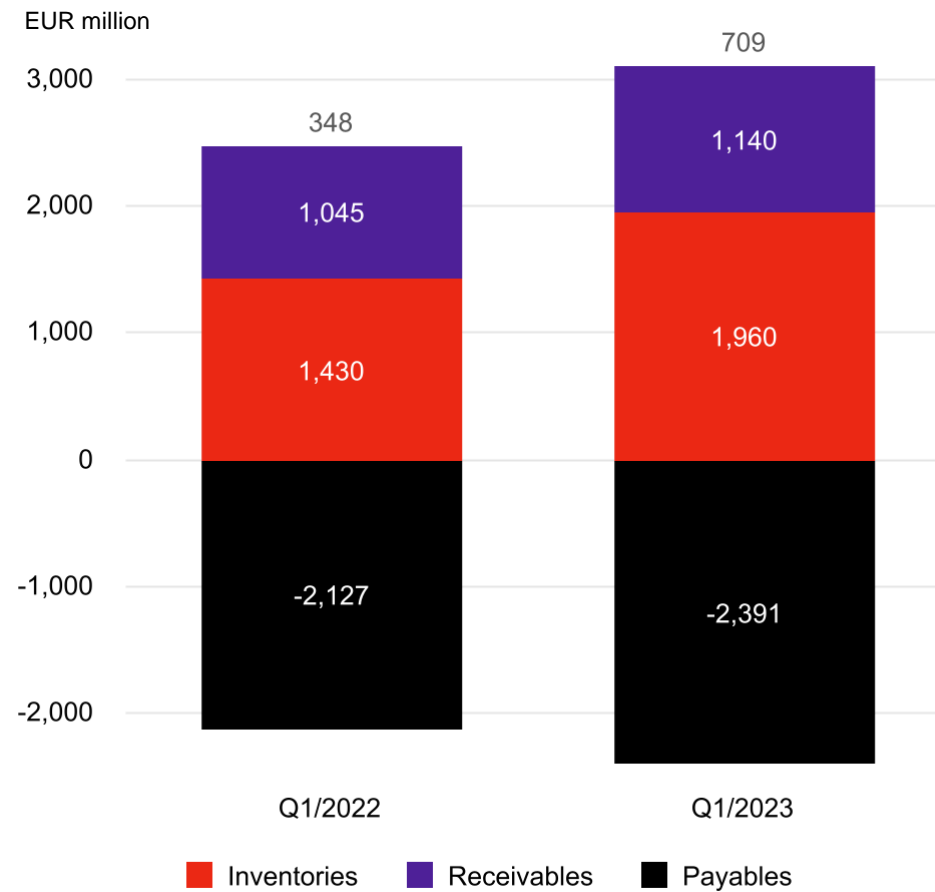
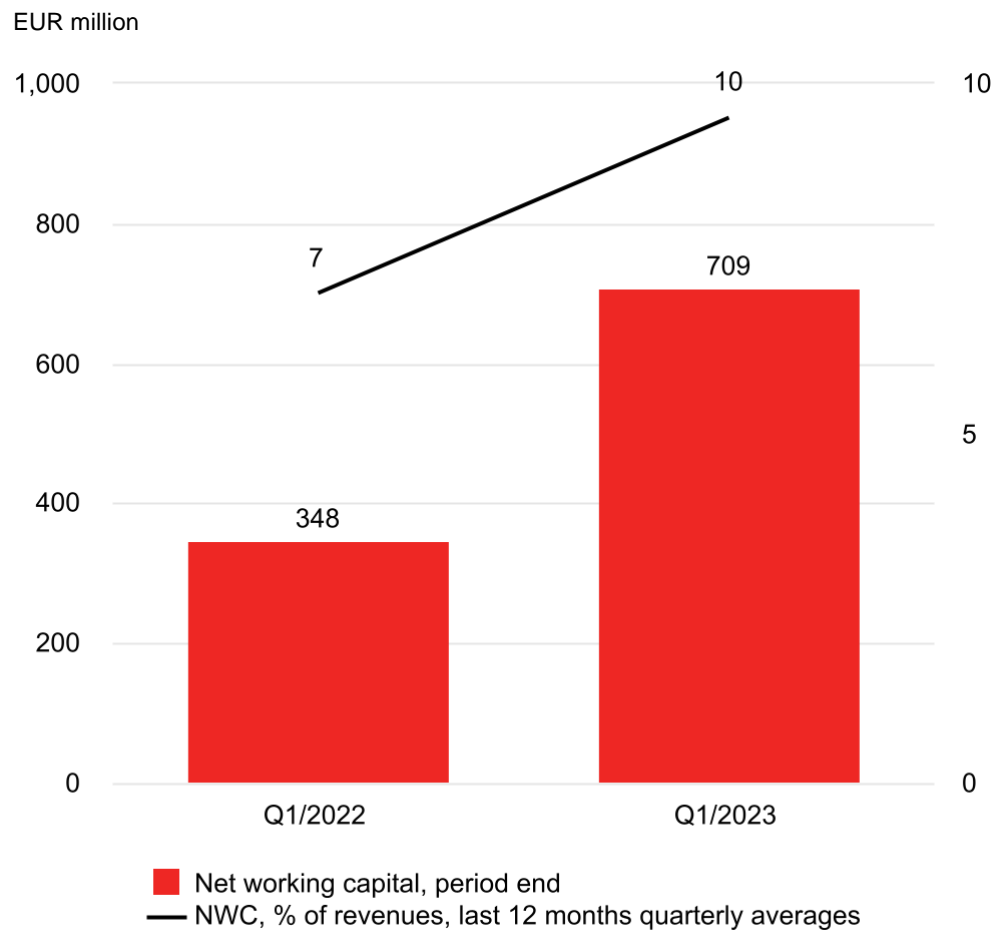
*Q2/2022 including EUR 150 million non-recurring charge related to the wind down of the business in Russia.

Balance Sheet

EUR million	Mar 31, 2023	Mar 31, 2022	Dec 31, 2022
Intangible assets	1,957	1,993	1,972
Total property, plant and equipment	419	388	407
Right-of-use assets	117	123	115
Other non-current assets	263	267	262
Inventories	1,960	1,430	1,846
Receivables (trade and other)	1,586	1,330	1,551
Liquid funds	531	501	601
Assets held for sale	–	92	–
TOTAL ASSETS	6,834	6,124	6,754
Total equity	2,475	2,378	2,350
Interest-bearing liabilities	1,208	953	1,293
Non-interest-bearing liabilities	3,151	2,749	3,111
Liabilities held for sale	–	43	–
TOTAL EQUITY AND LIABILITIES	6,834	6,124	6,754



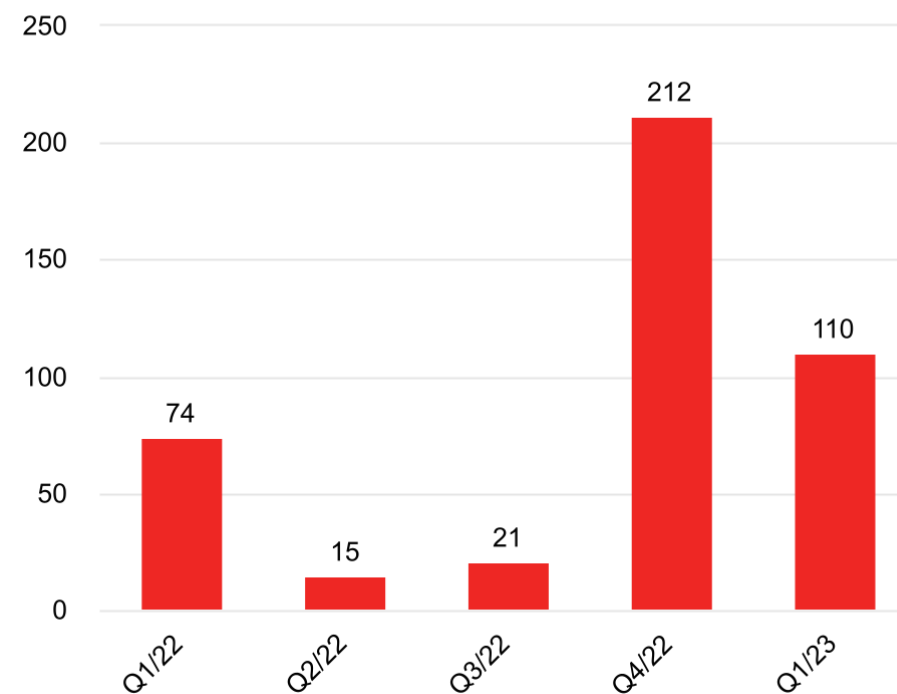
Working capital



Cash flow improved year-on-year

EUR million	Q1/2023	Q1/2022	2022
Profit for the period	134	88	301
Adjustments:			
Depreciation and amortization	39	38	156
Financial expenses, net	12	20	63
Income taxes	45	31	113
Other items	7	3	65
Total adjustments	104	93	398
Change in net working capital	-127	-107	-377
Net cash flow from operating activities before financial items and taxes	110	74	322

EUR million Cash flow from operations



Financial position

- Ratings:
 - S&P Global upgraded its credit rating to 'BBB' with stable outlook on April 24, 2023
 - Moody's (April 2021; confirmed on May 2, 2023): 'Baa2' long-term rating with stable outlook
- Average interest rate of loans and derivatives 3.29%
- Available credit facilities:
 - committed syndicated revolving facility of EUR 600 million
 - EUR 600 million commercial paper program
 - EUR 2 billion Euro Medium Term Note Program, of which EUR 762 million outstanding

EUR million	Mar 31, 2023	Mar 31, 2022	Dec 31, 2022
Liquid funds	531	501	601
Net debt	673	443	684
Gearing, %	27.2	18.6	29.1
Equity-to-assets ratio, %	40.6	43.3	39.2
Debt to capital, %	30.5	25.7	33.3
Equity/share, EUR	2.99	2.86	2.84

03

Strategy, sustainability and outlook

Pekka Vauramo
President and CEO

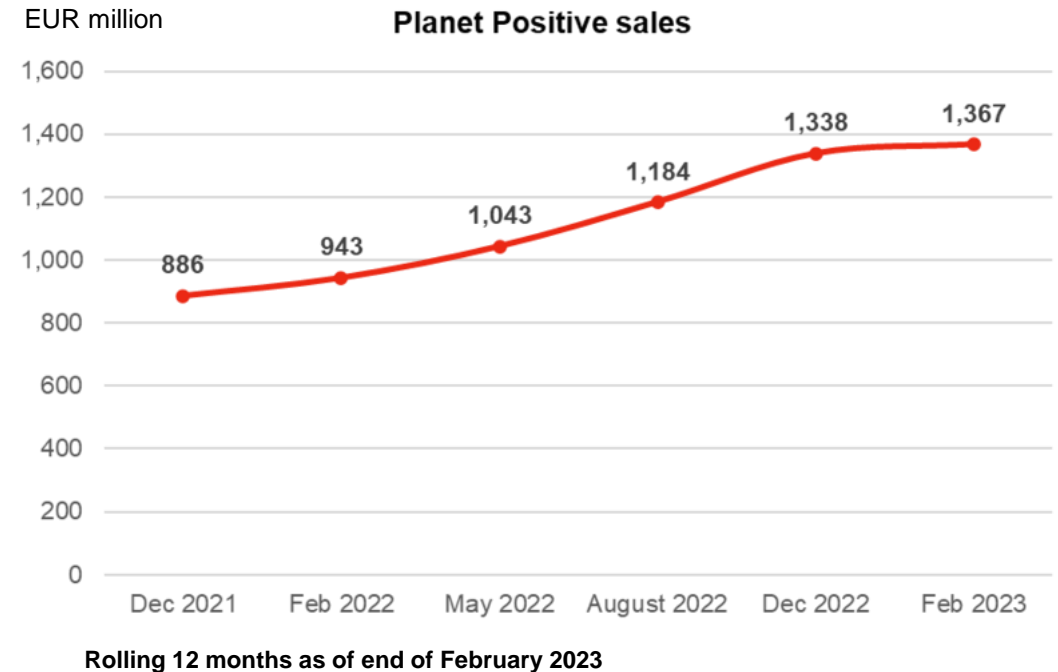
ESG highlights in Q1/2023

Planet Positive sales grew 45% y-o-y

- Thickening Plant Units added to portfolio
- Green Steel DRI smelting pilot progressed
- Expansion of Planet Positive filter production

Several footprint actions completed successfully

- Renewable energy from solar panels up 30% year-on-year
- Supplier engagement progressed according to plan



Employee engagement score improved to a record level

Sustainability-linked financing program for suppliers launched



Market Outlook

Metso Outotec expects the overall market activity to remain at the current level, including the normal seasonality in the aggregates market.

In its previously published outlook Metso Outotec expected the overall market activity to remain at the current level in both the mining and aggregates markets.

According to the company's disclosure policy, Metso Outotec's market outlook describes the expected sequential development of market activity during the following six-month period using three categories: improve, remain at the current level, or decline.

May 3, 2023



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Q&A

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